

**AUTHORIZED FEDERAL SUPPLY SERVICE
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES**

SIN 132-8 PURCHASE OF EQUIPMENT

FSC CLASS 7025 - INPUT/OUTPUT AND STORAGE DEVICES

Network Equipment
Other Communications Equipment

FSC Class 5805 - TELEPHONE AND TELEGRAPH EQUIPMENT

Telephone Equipment
Audio and Video Teleconferencing Equipment
- Installation (FPDS Code N070) for Equipment Offered

NOTE: Installation must be incidental to, in conjunction with and in direct support of the products sold under SIN 132-8 of this contract and cannot be purchased separately. If the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act apply.

SIN 132-12 - MAINTENANCE OF EQUIPMENT, REPAIR SERVICE, AND REPAIR PARTS/SPARE PARTS (FPDS Code J070 - Maintenance and Repair Service)(Repair Parts/Spare Parts - See FSC Class for basic equipment)

- Maintenance

SIN 132-33 - PERPETUAL SOFTWARE LICENSES

FSC CLASS 7030 - INFORMATION TECHNOLOGY SOFTWARE

Large Scale Computers
Application Software
Utility Software
Communications Software
Microcomputers
Application Software
Utility Software
Communications Software

SIN 132-34 - MAINTENANCE OF SOFTWARE

SIN 132-50 - TRAINING COURSES FOR INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE (FPDS Code U012)



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Contract Number: GS-35F-0355N

Period Covered by Contract: February 28, 2003 through February 27, 2008

General Services Administration
Federal Supply Service

Pricelist current through Modification #PO-0083 effective February 9, 2007

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov/>

TABLE OF CONTENTS

INFORMATION FOR ORDERING ACTIVITIES APPLICABLE TO ALL SPECIAL ITEM NUMBERS 1

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF GENERAL PURPOSE COMMERCIAL
INFORMATION TECHNOLOGY EQUIPMENT (SPECIAL ITEM NUMBER 132-8) 9**

**TERMS AND CONDITIONS APPLICABLE TO MAINTENANCE FOR GOVERNMENT-OWNED GENERAL
PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT (AFTER EXPIRATION OF
GUARANTEE/WARRANTY PROVISIONS AND/OR WHEN REQUIRED SERVICE IS NOT COVERED BY
GUARANTEE/WARRANTY PROVISIONS) (SPECIAL ITEM NUMBER 132-12) 11**

**TERMS AND CONDITIONS APPLICABLE TO PERPETUAL SOFTWARE LICENSES (SPECIAL ITEM
NUMBER 132-33) AND MAINTENANCE (SPECIAL ITEM NUMBER 132-34) OF GENERAL PURPOSE
COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE 13**

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF TRAINING COURSES FOR GENERAL
PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE (SPECIAL ITEM
NUMBER 132-50)..... 16**

USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS... 18

BEST VALUE BLANKET PURCHASE AGREEMENT FEDERAL SUPPLY SCHEDULE..... 19

BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS” 22

APPENDIX I - POLYCOM, INC.’S AUTHORIZED GSA RESELLERS.....ERROR! BOOKMARK NOT DEFINED.

APPENDIX II – ADDITIONAL SOFTWARE TERMS AND CONDITIONS 25

APPENDIX III - POLYCOM, INC.’S TRAINING OFFERINGS..... 26

POLYCOM, INC.’S GSA SCHEDULE PRICE LIST 41

**INFORMATION FOR ORDERING ACTIVITIES
APPLICABLE TO ALL SPECIAL ITEM NUMBERS**

**SPECIAL NOTICE TO AGENCIES
Small Business Participation**

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.fss.gsa.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Supply Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT:

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

X The Geographic Scope of Contract will be domestic delivery only.

**2. CONTRACTOR'S ORDERING ADDRESS
AND PAYMENT INFORMATION:**

Orders:

See Appendix I for Authorized Polycom GSA Resellers' Ordering Addresses

Remittance:

See Appendix I for Authorized Polycom GSA Resellers' Remittance Addresses

Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

Technical Assistance: 1-800-POLYCOM

Ordering Assistance: See Appendix I for Authorized Resellers' Ordering Assistance Telephone Numbers

When Authorized Dealers are allowed by the Contractor to bill ordering activities and accept payment, the order and/or payment must be in the name of the Contractor, in care of the Authorized Dealer.

3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

**4. STATISTICAL DATA FOR GOVERNMENT
ORDERING OFFICE COMPLETION OF
STANDARD FORM 279:**

Block 9: G. Order/Modification Under Federal Schedule

Block 16: Data Universal Numbering System (DUNS) Number: **62-344-8073**

Block 30: Type of Contractor - **C. Large Business**
 Block 31: Woman-Owned Small Business – **No**
 Block 36: Contractor's Taxpayer Identification
 Number (TIN): **94-3128324**

4a. CAGE Code: **0XYW1**

4b. Contractor **has** registered with the Central Contractor Registration Database.

5. FOB DESTINATION

6. DELIVERY SCHEDULE

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
132-8	30
132-33	30
132-50	As agreed between agency & Polycom

b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. DISCOUNTS:

Prices shown are NET Prices; Basic Discounts have been deducted.

- a. Prompt Payment: 2% 10 days, Net 30 from receipt of invoice or date of acceptance, whichever is later.
- b. Quantity - None
- c. Dollar Volume - None
- d. Government Educational Institutions - Government Educational Institutions are offered the same discounts as all other Government customers.
- e. Other - None

8. TRADE AGREEMENTS ACT OF 1979, AS AMENDED:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:

Not Offered

10. SMALL REQUIREMENTS:

The minimum dollar value of orders to be issued is **\$100.**

11. MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)

- a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:
 Special Item Number 132-8 - Purchase of Equipment
 Special Item Number 132-12 – Maintenance of Equipment
 Special Item Number 132-33 - Perpetual Software Licenses
 Special Item Number 132-34 – Maintenance of Software
- b. The Maximum Order value for the following Special Item Numbers (SINs) is \$25,000:
 Special Item Number 132-50 - Training Courses

12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS:

Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS):

Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant

Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2001)

(a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.

(b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.

NOTE: Refer to FAR Part 31.205-46 Travel Costs, for allowable costs that pertain to official company business travel in regards to this contract.

(c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.

(d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.

(e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued

under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.

(f) **Organizational Conflicts of Interest:** Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.

(g) **Documentation/Standards:** The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.

(h) **Data/Deliverable Requirements:** Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.

(i) **Government-Furnished Property:** As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.

(j) **Availability of Funds:** Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES:

Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See C.1.)

16. GSA ADVANTAGE!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will

allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated at open market purchases. Ordering Activities procuring open market items must follow FAR 8.401(d).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

(1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));

(2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;

(3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and

(4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations

include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES

Not Offered

20. BLANKET PURCHASE AGREEMENTS (BPAS)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

23. SECTION 508 COMPLIANCE.

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

The EIT standard can be found at:
www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

- (a) A copy of the authorization from the ordering activity with whom the contractor

has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and

(b) The following statement:
This order is placed under written authorization from _____ dated _____.
In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

(a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

(b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—

(1) For such period as the laws of the State in which this contract is to be performed prescribe; or

(2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

(c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY.

Offerors are encouraged to identify within their software items any component interfaces that

support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324).

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT
(SPECIAL ITEM NUMBER 132-8)**

1. MATERIAL AND WORKMANSHIP

All equipment furnished hereunder must satisfactorily perform the function for which it is intended.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPA) agreements shall be the basis for purchase in accordance with the provisions of this contract. If time of delivery extends beyond the expiration date of the contract, the Contractor will be obligated to meet the delivery and installation date specified in the original order.

For credit card orders and BPAs, telephone orders are permissible.

3. TRANSPORTATION OF EQUIPMENT FOB DESTINATION.

Prices cover equipment delivery to destination, for any location within the geographic scope of this contract.

4. INSTALLATION AND TECHNICAL SERVICES

The ordering activity agrees to have the site prepared in accordance with the Contractor's written site specifications.

a. **INSTALLATION.** When the equipment provided under this contract is not normally self-installable, the Contractor's technical personnel shall be available to the ordering activity, at the ordering activity's location, to install the equipment and to train ordering activity personnel in the use and maintenance of the equipment. The charges, if any, for such services are listed below, or in the price schedule:

b. **INSTALLATION, DEINSTALLATION, REINSTALLATION.** The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and

decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

c. **OPERATING AND MAINTENANCE MANUALS.** The Contractor shall furnish the ordering activity with one (1) copy of all operating and maintenance manuals which are normally provided with the equipment being purchased.

5. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The user ordering activity should give the Contractor a notice of acceptance or rejection within 30 days of receipt of the equipment. If no notice of acceptance or rejection is received within 30 days of receipt of the equipment, the product will be deemed accepted.

The ordering activity reserves the right to inspect or test any equipment that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming equipment at no increase in contract price. The ordering activity must exercise its post acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered;

and (2) before any substantial change occurs in the condition of the item, unless the change is due to the defect in the item.

6. WARRANTY

a. Unless specified otherwise in this contract, the Contractor's standard commercial warranty as stated in the contract's commercial pricelist will apply to this contract.

Polycom, Inc. warrants its products to be free of defects in materials and workmanship for a period of twelve (12) months from the date of receipt of equipment. If any such product should become defective within the warranty period, Polycom, Inc. will repair or replace the product, at its sole option, provided it is returned directly to Polycom or an authorized reseller during the warranty period in accordance with the Return Material Authorization (RMA) Policy and Procedure. Defective product being returned must have proof of purchase. Call 1-800-451-0995 for the nearest authorized service site. All replaced products become the property of Polycom, Inc.

The above warranty does not apply to damage to products resulting from accident, misuse, service, or modification by anyone other than Polycom, Inc. or its authorized service facilities. This warranty is limited to the original purchaser and is not transferable.

b. ANY LIABILITY OF POLYCOM WITH RESPECT TO THE PRODUCT OR THE PERFORMANCE THEREOF UNDER ANY WARRANTY, NEGLIGENCE, STRICT LIABILITY OR OTHER THEORY WILL BE LIMITED EXCLUSIVELY TO PRODUCT REPAIR OR REPLACEMENT AS PROVIDED ABOVE. EXCEPT FOR THE FOREGOING, THE PRODUCT IS PROVIDED "AS IS" WITHOUT WARRANTY OF ANY KIND INCLUDING WITHOUT LIMITATION, ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the Government for consequential damages resulting from any defect or deficiencies in accepted items.

d. If inspection and repair of defective equipment under this warranty will be performed at the Contractor's plant, the address is as follows:

Polycom Repair Center
25212 S. Schulte Road
Tracy, CA 95376

Note: The authorized reseller will furnish all covered maintenance, machine adjustments, repairs and parts as defined in Polycom's standard commercial warranty shown under Paragraph 6, Warranty, for the periods listed in the GSA Schedule Price List from the date of acceptance.

7. PURCHASE PRICE FOR ORDERED EQUIPMENT

The purchase price that the ordering activity will be charged will be the ordering activity purchase price in effect at the time of order placement, or the ordering activity purchase price in effect on the installation date (or delivery date when installation is not applicable), whichever is less.

8. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City or otherwise) covering work of this character, and shall include all costs, if any, of such compliance in the prices quoted in this offer.

9. TRADE-IN OF INFORMATION TECHNOLOGY EQUIPMENT

When an ordering activity determines that Information Technology equipment will be replaced, the ordering activity shall follow the contracting policies and procedures in the Federal Acquisition Regulation (FAR), the policies and procedures regarding disposition of information technology excess personal property in the Federal Property Management Regulations (FPMR) (41 CFR 101-43.6), and the policies and procedures on exchange/sale contained in the FPMR (41 CFR part 101-46).

**TERMS AND CONDITIONS APPLICABLE TO MAINTENANCE FOR GOVERNMENT-OWNED
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT (AFTER EXPIRATION OF GUARANTEE/WARRANTY
PROVISIONS AND/OR WHEN REQUIRED SERVICE IS NOT COVERED
BY GUARANTEE/WARRANTY PROVISIONS) (SPECIAL ITEM NUMBER 132-12)**

1. SERVICE AREAS

a. The maintenance rates for on-site maintenance listed herein are applicable to any ordering activity location within the continental United States.

b. When repair services cannot be performed at the ordering activity installation site, the repair services will be performed at the Contractor's plant listed below:

**Polycom Repair Center
25212 S. Schulte Road
Tracy, CA 95376**

2. MAINTENANCE ORDER

a. Agencies may use written orders, EDI orders, credit card orders, or BPAs, for ordering maintenance under this contract. The Contractor shall confirm orders within fifteen (15) calendar days from the date of receipt, except that confirmation of orders shall be considered automatic for renewals for maintenance (Special Item Number 132-12). Automatic acceptance of order renewals for maintenance service shall apply for machines which may have been discontinued from use for temporary periods of time not longer than 120 calendar days. If the order is not confirmed by the Contractor as prescribed by this paragraph, the order shall be considered to be confirmed by the Contractor.

b. The Contractor shall honor orders for maintenance for the duration of the contract period or a lesser period of time, for the equipment shown in the pricelist. Maintenance service shall commence on a mutually agreed upon date, which will be written into the maintenance order. Maintenance orders shall not be made effective before the expiration of any applicable maintenance and parts guarantee/warranty period associated with the purchase of equipment. Orders for maintenance service shall not extend beyond the end of the contract period.

c. Maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice, or shorter notice when agreed to by the

Contractor; such notice to become effective thirty (30) calendar days from the date on the notification. However, the ordering activity may extend the original discontinuance date upon written notice to the Contractor, provided that such notice is furnished at least ten (10) calendar days prior to the original discontinuance date.

d. Annual Funding. When annually appropriated funds are cited on a maintenance order, the period of maintenance shall automatically expire on September 30th of the contract period, or at the end of the contract period, whichever occurs first. Renewal of a maintenance order citing the new appropriation shall be required, if maintenance is to continue during any remainder of the contract period.

e. Cross-year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month, fiscal year period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.

f. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of maintenance service, if maintenance is to be terminated at that time. Orders for continued maintenance will be required if maintenance is to be continued during the subsequent period.

3. REPAIR SERVICE AND REPAIR PARTS/SPARE PARTS ORDERS

a. Agencies may use written orders, EDI orders, credit card orders, blanket purchase agreements (BPAs), or small order procedures for ordering repair service and/or repair parts/spare parts under this contract. Orders for repair service shall not extend beyond the end of the contract period.

b. When repair service is ordered, only one chargeable repairman shall be dispatched to perform repair service, unless the ordering activity

agrees, in advance, that additional repair personnel are required to effect repairs.

4. LOSS OR DAMAGE

When the Contractor removes equipment to his establishment for repairs, the Contractor shall be responsible for any damage or loss, from the time the equipment is removed from the ordering activity installation, until the equipment is returned to such installation.

5. SCOPE

a. Ordering activity personnel shall not perform maintenance or attempt repairs to equipment while such equipment is under the purview of a maintenance order, unless agreed to by the Contractor.

b. Subject to security regulations, the ordering activity shall permit access to the equipment which is to be maintained or repaired.

6. RESPONSIBILITIES OF THE ORDERING ACTIVITY

a. Ordering activity personnel shall not perform maintenance or attempt repairs to equipment while such equipment is under the purview of a maintenance order, unless agreed to by the Contractor.

b. Subject to security regulations, the ordering activity shall permit access to the equipment which is to be maintained or repaired.

7. MAINTENANCE RATE PROVISIONS

a. The Contractor shall bear all costs of maintenance, including labor, parts, and such other expenses as are necessary to keep the equipment in good operating condition, provided that the required repairs are not occasioned by fault or negligence of the ordering activity.

b. REGULAR HOURS

The basic monthly rate for each make and model of equipment shall entitle the ordering activity to maintenance service during a mutually agreed upon nine (9) hour principal period of maintenance, Monday through Friday, exclusive of holidays observed at the ordering activity location.

c. AFTER HOURS

Should the ordering activity require that maintenance be performed outside of Regular Hours, charges for such maintenance, if any, will be specified in the pricelist. Periods of less than one hour will be prorated to the nearest quarter hour.

d. TRAVEL AND TRANSPORTATION

If any charge is to apply, over and above the regular maintenance rates, because of the distance between the ordering activity location and the Contractor's service area, the charge will be:

NONE

8. INVOICES AND PAYMENTS

Maintenance Service

(1) Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). **PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.**

(2) Payment for maintenance service of less than one month's duration shall be prorated at 1/30th of the monthly rate for each calendar day.

**TERMS AND CONDITIONS APPLICABLE TO
PERPETUAL SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-33) AND
MAINTENANCE (SPECIAL ITEM NUMBER 132-34) OF GENERAL PURPOSE
COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE**

1. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

2. GUARANTEE/WARRANTY

a. Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as stated in the contract's commercial pricelist will apply to this contract.

Limited Warranty. POLYCOM warrants that (a) the SOFTWARE PRODUCT will perform substantially in accordance with the accompanying documentation for a period of ninety (90) days from the date of receipt by you, and (b) any SUPPORT SERVICES provided by POLYCOM shall be substantially as described in applicable written materials provided to you by POLYCOM, and POLYCOM support engineers will make commercially reasonable efforts to solve any problem issues. POLYCOM does not warrant that your use of the SOFTWARE PRODUCT will be uninterrupted or error free, or that all defects in the SOFTWARE PRODUCT will be corrected. POLYCOM's sole obligation under this express warranty shall be, at POLYCOM's option and expense, to refund the purchase price paid by you for any defective software product which is returned to POLYCOM with a copy or your receipt, or to replace any defective media with software which substantially conforms to applicable POLYCOM published specifications. Any replacement SOFTWARE PRODUCT will be warranted for the remainder of the original warranty period or thirty (30) days, whichever is longer.

b. **Warranties Exclusive.** IF THIS SOFTWARE PRODUCT DOES NOT OPERATE AS WARRANTED ABOVE, YOUR SOLE REMEDY FOR BREACH OF THAT WARRANTY SHALL BE REPAIR, REPLACEMENT, OR REFUND OF THE PURCHASE PRICE PAID, AT POLYCOM'S OPTION. TO THE FULL EXTENT ALLOWED BY LAW, THE FOREGOING WARRANTIES AND REMEDIES ARE EXCLUSIVE AND ARE IN LIEU OF ALL OTHER WARRANTIES, TERMS, OR CONDITIONS, EXPRESS OR IMPLIED, EITHER IN FACT OR BY OPERATION OF LAW, STATUTORY OR OTHERWISE, INCLUDING WARRANTIES, TERMS, OR CONDITIONS OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, SATISFACTORY QUALITY, CORRESPONDENCE WITH DESCRIPTION, AND NON-INFRINGEMENT, ALL OF WHICH ARE EXPRESSLY DISCLAIMED. POLYCOM NEITHER ASSUMES NOR AUTHORIZES ANY OTHER PERSON TO ASSUME FOR IT ANY OTHER LIABILITY IN CONNECTION WITH THE SALE, INSTALLATION, MAINTENANCE OR USE OF THIS SOFTWARE PRODUCT.

POLYCOM SHALL NOT BE LIABLE UNDER THIS WARRANTY IF ITS TESTING AND EXAMINATION DISCLOSE THAT THE ALLEGED DEFECT OR MALFUNCTION IN THE SOFTWARE PRODUCT DOES NOT EXIST OR WAS CAUSED BY YOUR OR ANY THIRD PERSON'S MISUSE, NEGLIGENCE, IMPROPER INSTALLATION OR TESTING, UNAUTHORIZED ATTEMPTS TO MODIFY THE PRODUCT, OR ANY OTHER CAUSE BEYOND THE RANGE OF THE INTENDED USE, OR BY ACCIDENT, FIRE, LIGHTNING, POWER CUTS OR OUTAGES, OTHER HAZARDS, OR ACTS OF GOD.

c. **Limitation of Liability.** Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

3. TECHNICAL SERVICES

The Contractor, without additional charge to the ordering activity and during the standard warranty period, shall provide a hot line technical

support number, 1-888-248-4143, for the purpose of providing user assistance to determine if software has failed and, if failed, to provide user assistance in replacement of the software. The technical support number is available from 8:00 a.m. to 8:00 p.m. Eastern Time. After standard warranty, support is available only to those agencies under a current maintenance agreement. For those GSA customers not under standard warranty or maintenance, telephone technical support is available for \$125 per hour.

4. SOFTWARE MAINTENANCE

a. Software maintenance service shall include the following:

For products under a service contract, you will receive Updates to Software at no additional cost during the term of the Service Offering. The term "update" means Software to which Polycom has provided fixes or minor revisions to correct errors or defects in the existing operation of the Software in accordance with the published Product specifications ("Updates"), and which is limited to those Updates that Polycom generally provides to its Maintenance Customers at no charge. The term "upgrade" refers to Software with new or enhanced functionality or capabilities ("Upgrades"), which upon availability may be purchased from an Authorized GSA Reseller at Polycom's then current GSA prices. Updates do not include Upgrades, and in no event, shall Upgrades be provided as a part of Software Maintenance.

b. Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

5. PERIODS OF MAINTENANCE (132-34)

a. The Contractor shall honor orders for periods for the duration of the contract period or a lesser period of time.

b. Maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice to the Contractor.

c. Annual Funding. When annually appropriated funds are cited on an order for maintenance, the period of maintenance shall automatically expire on September 30 of the

contract period, or at the end of the contract period, whichever occurs first. Renewal of maintenance orders citing the new appropriation shall be required, if the maintenance is to be continued during any remainder of the contract period.

d. Cross-Year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.

e. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the maintenance is to be terminated at that time. Orders for the continuation of maintenance will be required if the maintenance is to be continued during the subsequent period.

6. UTILIZATION LIMITATIONS - (132-33 AND 132-34)

a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.

b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:

(1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.

(2) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the agency (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple ordering activities have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other ordering activities access to one ordering activity's database. For ordering activity public domain databases, user ordering activities and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are

permitted access to the computer programs and documentation in connection with the user agency's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.

(3) Except as is provided in paragraph 6.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.

(4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of disaster recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.

(5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

See Appendix II for Additional Software Terms and Conditions.

7. SOFTWARE CONVERSIONS - (132-33)

Not Applicable

8. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

9. RIGHT-TO-COPY PRICING

Polycom does not have Right-to-Copy Pricing.

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF
TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL
INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE
(SPECIAL ITEM NUMBER 132-50)**

1. SCOPE

a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.

b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

3. TIME OF DELIVERY

The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

4. CANCELLATION AND RESCHEDULING

a. The ordering activity will notify the Contractor at least five (5) business days before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class.

b. In the event the ordering activity fails to cancel or reschedule a training course within the time frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount of the training course. The Contractor agrees to permit the ordering activity to reschedule a

student who fails to attend a training class within ninety (90) days from the original course date, at no additional charge.

c. The ordering activity reserves the right to substitute one student for another up to the first day of class.

d. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least five (5) business days before the scheduled training date.

5. FOLLOW-UP SUPPORT

The Contractor agrees to provide each student with unlimited telephone support for a period of six (6) months from the completion of the training course. During this period, the student may contact the Contractor's instructors for refresher assistance and answers to related course curriculum questions.

6. PRICE FOR TRAINING

The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

7. INVOICES AND PAYMENT

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). **PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.**

8. FORMAT AND CONTENT OF TRAINING

a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.

b. ****If applicable**** For hands-on training courses, there must be a one-to-one assignment of IT equipment to students.

c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.

d. The Contractor shall provide the following information for each training course offered:

- (1) The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training);
- (2) The length of the course;
- (3) Mandatory and desirable prerequisites for student enrollment;
- (4) The minimum and maximum number of students per class;
- (5) The locations where the course is offered;
- (6) Class schedules; and
- (7) Price (per student, per class (if applicable)).

e. For those courses conducted at the ordering activity's location, instructor travel charges (if applicable), including mileage and daily living expenses (e.g., per diem charges) are governed by Pub. L. 99-234 and FAR Part 31.205-46, and are reimbursable by the ordering activity on orders placed under the Multiple Award Schedule, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts. The Industrial Funding Fee does NOT apply to travel and per diem charges.

Please see Appendix III for Training Courses descriptions and schedule. Prices are in the GSA Schedule Price List.

9. "NO CHARGE" TRAINING

The Contractor shall describe any training provided with equipment and/or software provided under this contract, free of charge, in the space provided below.

None

USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

PREAMBLE

Polycom, Inc. provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activities contracts. To accelerate potential opportunities please contact

Polycom, Inc.
Adam Vexler, Deputy General Counsel,
770- 641-4469
770-241-3636 fax
adam.vexler@polycom.com

**BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE
(Insert Customer Name)**

In the spirit of the Federal Acquisition Streamlining Act (Ordering Activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) _____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

Ordering Activity Date

Contractor Date

BPA NUMBER _____

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (Ordering Activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.

- (9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.
- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a customer agency requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract. Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customer's needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer's requirement.
- Customers make a best value selection.

APPENDIX I - POLYCOM, INC.'s AUTHORIZED GSA RESELLERS

ORDERING ADDRESS:

Polycom, Inc.
c/o Applied Global Technologies (AGT)
5575 South US 1
Rockledge, FL 32955
Phone: 321-638-2007
Fax: 321-690-2211

Polycom, Inc.
c/o GRR, Inc.
11005 Devenish Drive
Oakton, VA 22124
Phone: 703-242-8259
Fax: 703.319.0866

Polycom, Inc.
c/o International Video-Conferencing
180 Adams Avenue
Hauppauge, NY 11788
Phone: 631-273-5800
Fax: 631-273-7277

Polycom, Inc.
c/o ProTelecom, LLC
9504 Stoney Ridge Road
Springdale, MD 20774
Phone: 301-773-9504
Fax: 301-773-4995

Polycom, Inc.
c/o SKC Communication, Inc.
9732 Pflumm Road
Lenexa, KS 66215
Phone: 800-882-7779
Fax: 800-454-4752

Polycom, Inc.
c/o Solutionz Videoconferencing, Inc.
1950 Sawtelle Boulevard
Suite 185
Los Angeles, CA 90025
Phone: 310-268-6644
Fax: 310-943-2388

Polycom, Inc.
c/o Verizon Federal
1320 N. Courthouse Road, 8th Fl
Arlington, VA 22201
Phone: 800-288-6190
Fax: 800-873-9112

Polycom, Inc.
c/o VICOM
5361 Cleveland Street
Virginia Beach, VA 23462
Phone: 757-499-7777
Fax: 757-499-3394

REMIT TO ADDRESS:

Polycom, Inc.
c/o Applied Global Technologies (AGT)
5575 South US 1
Rockledge, FL 32955

Polycom, Inc.
c/o GRR Inc.
11005 Devenish Drive
Oakton, VA 22124

Polycom, Inc.
c/o International Video-Conferencing
180 Adams Avenue
Hauppauge, NY 11788

Polycom, Inc.
c/o ProTelecom, LLC
9504 Stoney Ridge Road
Springdale, MD 20774

Polycom, Inc.
c/o SKC Communication, Inc.
9732 Pflumm Road
Lenexa, KS 66215

Polycom, Inc.
c/o Solutionz Videoconferencing, Inc.
1950 Sawtelle Boulevard
Suite 185
Los Angeles, CA 90025

Polycom, Inc.
c/o Verizon Federal
P.O. Box 64302
Baltimore, MD 21264

Polycom, Inc.
c/o VICOM
5361 Cleveland Street
Virginia Beach, VA 23462

ORDERING ADDRESS:

Polycom, Inc.
c/o VSGI
7925 Jones Branch Road
McLean, VA 22102
Phone: 703-848-8200
Fax: 703-848-8214

Polycom, Inc.
c/o York Telecom
81 Corbett Way
Eatontown, NJ 07724
Phone: 732.413.6000
Fax: 732.413.6060

REMIT TO ADDRESS:

Polycom, Inc.
c/o VSGI
7925 Jones Branch Road
McLean, VA 22102

Polycom, Inc.
c/o York Telecom
Department 597, P.O. Box 11679
Newark, NJ 07101-4679

POLYCOM, INC.'s AUTHORIZED TEAMING PARTNERS

Audio Visual Innovations, Inc.
GS-35F-0275S
6313 Benjamin Road
Suite 110
Tampa, FL 33634
Phone: 949.887.3405
Fax: 800.244.8630

Rodata
GS-35F-0050N
1207 Muriel Street
Pittsburgh, PA 15203
Phone: 412-316-6000
Fax: 412-316-6007

The Presidio Group
GS-35F-4554G
7601 Ora Glen Drive
Suite 100
Greenbelt, MD 20770
812-342.6188
812.342.2702

SBC DataComm, Inc d/b/a AT&T Datacomm, Inc
GS-35F-4870H
1900 Gallows Road
Vienna, VA 22182
Phone: 415.644.7085
Fax: 707.427.7764

Wire One Communications, Inc
GS-35F-0160S
13800 Coppermine Road
Herndon, VA 20171-3408
Phone: 703.858.2730
Fax: 703.858.2731

APPENDIX II – ADDITIONAL SOFTWARE TERMS AND CONDITIONS

(1) **GRANT OF LICENSE.**

POLYCOM grants to you a non-exclusive license to install and use the SOFTWARE PRODUCT on the POLYCOM product with which this SOFTWARE PRODUCT is supplied (the "PRODUCT"). You may use the SOFTWARE PRODUCT only in connection with the use of the PRODUCT. You are not permitted to lease, rent, distribute or sublicense the SOFTWARE PRODUCT or to use the SOFTWARE PRODUCT in a time-sharing arrangement or in any other unauthorized manner. Further, no license is granted to you in the human readable code of the SOFTWARE PRODUCT (source code). Except as provided below, this License Agreement does not grant you any rights to patents, copyrights, trade secrets, trademarks, or any other rights in respect to the SOFTWARE PRODUCT.

(2) **DESCRIPTION OF OTHER RIGHTS AND LIMITATIONS**

- **Limitations on Reverse Engineering, Decompilation, and Dissassembly.** You may not reverse engineer, decompile, or disassemble the SOFTWARE PRODUCT, except and only to the extent that such activity is expressly permitted by applicable law notwithstanding this limitation. The SOFTWARE PRODUCT is licensed as a single product. Its component parts may not be separated for use on more than one PRODUCT.
- **Back-up.** Except as expressly provided herein, you may not copy the SOFTWARE PRODUCT; except, however, you may keep one copy of the SOFTWARE PRODUCT and, if applicable, one copy of any previous version, for back-up purposes, only to be used in the event of failure of the original. All copies of the SOFTWARE PRODUCT must be marked with the proprietary notices provided on the original SOFTWARE PRODUCT. You may not reproduce the supporting documentation accompanying the SOFTWARE PRODUCT.
- **Modifications.** You may not modify, translate or create derivative works of the SOFTWARE PRODUCT.
- **Proprietary Notices.** You may not remove or obscure any proprietary notices on or in the SOFTWARE PRODUCT or the supporting documentation.
- **Software Transfer.** You may permanently transfer all of your rights under this Agreement, provided you retain no copies, you transfer all of the SOFTWARE PRODUCT (including all component parts, the media and printed materials, any upgrades, this Agreement, and, if applicable, the Certificate of Authenticity), and the recipient agrees to the terms of this Agreement. If the SOFTWARE PRODUCT is an upgrade, any transfer must include all prior versions of the SOFTWARE PRODUCT. However, if the SOFTWARE PRODUCT is marked "Not for Resale"

or "NFR", you may not resell it or otherwise transfer it for value.

- **Copyright.** All title and copyrights in and to the SOFTWARE PRODUCT (including but not limited to any images, photographs, animations, video, audio, music, text, and "applets" incorporated into the SOFTWARE PRODUCT), the accompanying printed materials, and any copies of the SOFTWARE PRODUCT are owned by POLYCOM or its suppliers. The SOFTWARE PRODUCT is protected by copyright laws and international treaty provisions. Title, ownership rights, and intellectual property rights in the SOFTWARE PRODUCT shall remain in POLYCOM or its suppliers. Title and related rights in the content accessed through the SOFTWARE PRODUCT is the property of such content owner and may be protected by applicable law. This Agreement gives you no rights in such content.
- **Confidentiality.** The SOFTWARE PRODUCT contains valuable proprietary information and trade secrets of POLYCOM and its suppliers and you shall protect the confidentiality of, and avoid disclosure and unauthorized use of, the SOFTWARE PRODUCT.
- **Dual-Media Software.** You may receive the SOFTWARE PRODUCT in more than one medium. Regardless of the type or size of medium you receive, you may use only one medium that is appropriate for your single PRODUCT. You may not use or install the other medium on another PRODUCT.
- **Reservation.** POLYCOM reserves all rights in the SOFTWARE PRODUCT not expressly granted to you in this Agreement.
- **Support Services.** POLYCOM may provide you with support services related to the SOFTWARE PRODUCT ("SUPPORT SERVICES"). Use of SUPPORT SERVICES is governed by the POLYCOM policies and programs described in the POLYCOM-provided materials. Any supplemental software code provided to you as part of the SUPPORT SERVICES is considered part of the SOFTWARE PRODUCT and is subject to the terms and conditions of this Agreement.
- **Upgrades.** If the SOFTWARE PRODUCT is labeled as an upgrade, you must be properly licensed to use the software identified by POLYCOM as being eligible for the upgrade in order to use the SOFTWARE PRODUCT. A SOFTWARE PRODUCT labeled as an upgrade replaces and/or supplements the software that formed the basis for your eligibility for the upgrade. You may use the resulting upgraded SOFTWARE PRODUCT only in accordance with the terms of this Agreement. If the SOFTWARE PRODUCT is an upgrade of a component of a package of software programs that you licensed as a single product, the SOFTWARE PRODUCT may be used and transferred only as part of that single SOFTWARE PRODUCT package and may not be separated for use on more than one PRODUCT.

APPENDIX III - POLYCOM, INC.'s TRAINING OFFERINGS**CLASSROOM TRAINING***

*Classes are held frequently at our Polycom office locations in the US, and are schedule on a regular basis. Please refer to the course calendar located on www.polycom.com , under "Support" for available locations.

Course Title: Inverse Multiplexing Hands-on
Part Number: CS-IMUX-TS01-IN
Length of Course: 1 Day

Inverse Multiplexing is an entry-level course that presents a basic overview of the IMUX with an emphasis on H.320 standards. The class structure combines lecture and hands-on exercises, featuring configuration, operation, and troubleshooting. The IMUX network interfaces, IMUX HSD and Signaling, are configured hands on with live IMUXs and videoconferencing systems (Concorde and Venue).

Audience:

- Videoconferencing engineers who are responsible for supporting the configuration, installation, and maintenance of videoconferencing equipment
- System Administrators in charge of overseeing the videoconferencing resources within an organization
- Bridge operators in charge of creating, scheduling, and overseeing a multi-point conference

Prerequisite: None
Minimum Number of Students: 4
Maximum Number of Students: 12
Course Locations: See course locations at www.polycom.com, under "Support"
Class Schedules: See course calendar at www.polycom.com, under "Support"

Course Title: Video over IP and the Internet
Part Number: CS-VOIP-TS01-IN
Length of Course: 2 Days

This course provides a comprehensive examination of the protocols used to transport voice and video signals in IP based networks and the Internet. Streaming video and audio protocols are discussed, as are the issues of supporting real-time protocols in a packet network. The different characteristics of data and voice/video traffic are reviewed and the TCP/IP and UDP/IP protocols are examined. The H.323 protocol suite is analyzed and the components of an H.323 based videoconferencing system are described. Supporting Quality of Service (QOS) within the Internet and IP networks is reviewed in detail. Methods of testing and debugging networks are discussed and examples are given using tools specifically designed for this purpose. Network architectures that support both data and real-time traffic are evaluated using real world case studies.

Audience:

- Managers needing knowledge of the complexities of traffic types on IP networks
- Network planners/analysts that need to understand the impact of videoconferencing on network design & implementation
- Technicians & Engineers needing understanding of networks running both data and H.323 traffic simultaneously

Prerequisite: Real world experience with Internet applications and videoconferencing
Minimum Number of Students: 4
Maximum Number of Students: 20
Course Locations: See course locations at www.polycom.com, under "Support"
Class Schedules: See course calendar at www.polycom.com, under "Support"

Course Title: ViaVideo Technical
Part Number: 4864-07054-001
Length of Course: ½ Day

Upon completion of the ViaVideo Technical Training, you will be able to operate, install, configure and troubleshoot various models within the Polycom® ViaVideo. You will be provided with technical product information as well as key strategies that will help you to better operate and manage your ViaVideo.

Through Hands-on Exercises You Will Learn How To...

- Perform all the functions and features of the ViaVideo
- Describe the differences among the major audio algorithms
- Explain the basics of video compression
- Install and configure ViaVideo hardware and software to successfully transmit and receive audio & video calls over H.323 networks
- Generate logs for troubleshooting
- Troubleshoot connectivity problems

Audience:

- Technical Support

Prerequisites:

- Prior experience with videoconference networks
- Knowledge of MS Windows

Minimum Number of Students: 4
Maximum Number of Students: 8 (in Austin Polycom facility); 12 (In Milpitas Polycom facility)
Course Locations: See course locations at www.polycom.com, under "Support"
Class Schedules: See course calendar at www.polycom.com, under "Support"

Course Title: iPower Technical Maintenance Training
Part Number: CS-PT900-TS01-IN
Length of Course: 3 Days

This course is a hands-on training, which offers instruction and lab activities in such areas as installation, operation, and maintenance. This course includes basic system operation, using the UI (User Interface), navigating Admin Tools, and hands-on troubleshooting. The course will also refer to, but not necessarily present, information in ancillary areas such as Microsoft Windows 2000 – the base Operating System; SNMP/HP OpenView – A network management tool; and will address topics that presume a knowledge IP; ISDN; RAS.

Audience:

- Videoconference Support/Field Service engineers who are responsible for supporting the 900 and 600 Series products.

Prerequisites:

- Familiarity with navigation in the MS Windows OS environment
- Video Over IP
- Videoconferencing H.320
- Networks

Minimum Number of Students: 4
Maximum Number of Students: 8
Course Locations: See course locations at www.polycom.com, under "Support"
Class Schedules: See course calendar at www.polycom.com, under "Support"

Course Title: Accord MGC-50/100 Technical Maintenance
Part Number: CS-ACCORD-TS01-IN
Length of Course: 5 Days

This course is a hands-on program covering system installation, configuration, operation and maintenance of the Accord MGC-100 and the connected Workstation. The curriculum is delivered in a combination of lecture and hands-on laboratory exercises.

Audience:

- Videoconferencing Support Engineers
- System Administrators & Operators

Prerequisites:

- Introduction to Videoconferencing H.320 and Networks
- Video Over IP
- Prior participation in a multi-point call
- Familiarity with electronic equipment
- Knowledge of Networks and Windows

Minimum Number of Students: 4

Maximum Number of Students: 8

Course Locations: See course locations at www.polycom.com, under "Support"

Class Schedules: See course calendar at www.polycom.com, under "Support"

Course Title: Videoconferencing (H.320) and Networking General
Part Number: CS-INTRO-TS01-IN
Length of Course: 2 Days

This entry-level course is designed to give participants a broad overview of the telecommunications industry, the public switched telephone network, interfaces, and videoconferencing standards. The material presented includes a basic overview of networks with an emphasis on H.320 videoconferencing. It is delivered through a combination of lecture and hands-on exercises.

Audience:

- System Operators or end users
- Video-Conferencing Support Engineers
- System Administrators

Prerequisite: None

Minimum Number of Students: 4

Maximum Number of Students: 8

Course Locations: See course locations at www.polycom.com, under "Support"

Class Schedules: See course calendar at www.polycom.com, under "Support"

Course Title: ViewStation Technical Training
Part Number: 2864-04285-001
Length of Course: 3 Days

Upon completion of the ViewStation Technical Training, you will be able to operate, install, configure and troubleshoot various models within the Polycom ViewStation family, including the FX and the VS4000. You will be provided with technical product information as well as key strategies that will help you to better operate and manage your ViewStation.

Audience:

- System Operators or end users
- Video-Conferencing Support Engineers
- System Administrators

Prerequisite: None
Minimum Number of Students: 4
Maximum Number of Students: 8
Course Locations: See course locations at www.polycom.com, under "Support"
Class Schedules: See course calendar at www.polycom.com, under "Support"

Course Title: CVE Core Training Curriculum
Part Number: CS-CVE-CC-IN
Length of Course: 5 Days

The Certified Videoconferencing Engineer (CVE) Core Training Curriculum is a focused, highly valuable preparation tool that maps to the four major areas of the CVE Core Examination, i.e., Audio, Video, Networks and Standards. It presents a comprehensive review of the core technologies for videoconferencing planning, implementation and support, and helps to prepare individuals for the CVE Core Examination.

This curriculum consists of three courses:

Networks Course
Audio and Video Technologies
ITU Conferencing Standards Course

Audience:

Videoconferencing Engineers
Technical Support Engineers
Technical Trainers

Prerequisites:

Videoconferencing H.320 and Networks, Video Over IP
One or more years working with the technologies surrounding videoconferencing
Experience with audio and video technologies in a conferencing environment
Solid experience with local (LAN) and wide area networks (WAN), including ISDN; solid understanding of videoconferencing standards

Minimum Number of Students: 4
Maximum Number of Students: 25
Course Locations: See course locations at www.polycom.com, under "Support"
Class Schedules: See course calendar at www.polycom.com, under "Support"

Course Title: PathNavigator Technical Maintenance
Part Number: CS-PNAV-TS01-IN
Length of Course: 4 Days

This course is a hands-on program covering how to configure and control the Call Processing Server from a Users and System Administrators level. The curriculum is delivered through a combination of lecture and hands-on laboratory exercises. A network that supports dedicated and switched sites is available and ready for students to connect and configure the CPS for videoconferencing, allowing class participants to experience various types of videoconference calls and product features.

Through Lecture and Hands-on Exercises You Will Learn How To...

- Describe functions of the Call Processing Server and Gatekeeper
- Create / Monitor /Control a Videoconference
- Describe MCU and Gateway Architecture and major features
- Build Real Customer Configuration
- Create Network Topology for WAN, ISDN
- Create User Administration Groups

Audience

- Videoconference Support Engineers
- System Administrators and Engineers
- MCU System Operators

Prerequisites:

Mandatory: Prior attendance in MGC training (MGC 50/100 Operations & Engineering or MGC 50/100 Technical Maintenance)

- Video Over IP & Videoconferencing H.320 and Networks
- Prior experience with videoconference networks
- Prior participation in a multi-point videoconference call
- Basic understanding of MS Windows & PC's electronic equipment
- Video / Audio Capabilities of your Codecs
Switched & Dedicated Network Operations

Minimum Number of Students: 4

Maximum Number of Students: 9

Course Locations: See course locations at www.polycom.com, under "Support"

Class Schedules: See course calendar at www.polycom.com, under "Support"

Course Title: Polycom Conference Suite Technical Operations Training
Part Number: 4864-07001-001
Length of Course: 2 Days

The Polycom Conference Suite Technical Operations course is an advanced technical operations course, which provides the student with the knowledge and tools necessary to install, set-up and administer the Polycom Conference Suite. The curriculum is delivered in a combination of lecture and hands-on exercises.

Through Hands-On Exercises You Will Learn How To...

- Install the Polycom Conference Suite Software
- Configure the Network Architecture
- Schedule and Administer Conferences
- Manage Devices
- Run Reports
- Build Network Diagrams

Audience:

Installation Engineers & Network Administrators responsible for installing, administering PCS

Prerequisites:

- Video / Audio Capabilities of your Codecs
- MGC product line operations
- Prior experience with videoconference networks
- Basic understanding of MS Outlook and SQL databases
- Packet-based Networks Operations, switches, routers, gateways, and gatekeepers

Minimum Number of Students: 4

Maximum Number of Students: 8

Course Locations: See course locations at www.polycom.com, under "Support"

Class Schedule: See course calendar at www.polycom.com, under "Support"

Course Title: **Implementing IP Networks for H.323 Videoconferencing**
Part Number: 4864-05085-001

Length of Course: 3 Days

Designing, Building and Managing IP Networks for H.323 Video Conferencing is a fast-paced technical course for those who want to implement and manage networks to support H.323 video systems and Voice over IP. The course provides a comprehensive examination of the technical requirements for implementing H.323 video on both corporate networks as well as the Internet. The course begins with a discussion of the design and architectures of corporate network (both LANs and WANs) and how corporate networks today integrate and use the Internet. Also included, is a detailed analysis of both the H.323 protocol suite and Voice over IP protocols with an emphasis on how the protocol and systems can be integrated within this network. Quality of Service, network and system management, and debugging are discussed in detail. The requirements and techniques for network security will be presented so that students can understand how secure networks that support video and voice are implemented. An integral part of the course will be the analysis of real world case studies.

Audience:

Individuals responsible for designing, implementing, and/or managing H.323 videoconferencing systems within corporate IP networks.

Prerequisites:

- Videoconferencing over IP and the Internet (or a detailed course covering the IP protocol suite)
- Real world experience with Internet applications and H.323 videoconferencing

Minimum Number of Students: 4

Maximum Number of Students: 18

Course Locations: See course locations at www.polycom.com, under "Support"

Class Schedules: See course calendar at www.polycom.com, under "Support"

Course Title: **GMS Technical Training**
Part Number: **4864-06970-001**

Length of Course: 1 Day

The GMS Technical Training course is a hands-on session covering how to install and configure the product, and manage and maintain endpoints from a System Administrator level. The curriculum is delivered through a combination of lecture and student lab exercises. The course will refer to but not necessarily present, information on Microsoft Windows 2000, SNMP, and Microsoft Access.

Through Hands-on Exercises You Will Learn How To...

- Perform all the functions and features of the GMS
- Add, modify and delete endpoints
- Remotely monitor and manage endpoints; provision endpoints
- Create multiple address books
- Perform software upgrades to endpoints
- Create user groups and detailed CDRs

Audience:

Video System Users and Administrators

Prerequisites:

- Experience with video conference networks (H.320 and H.323)
- Knowledge of Microsoft Windows
- ViewStation Technical Training

Minimum Number of Students: 4**Maximum Number of Students:** 12**Course Locations:** See course locations at www.polycom.com, under "Support"**Class Schedules:** See course calendar at www.polycom.com, under "Support"**Course Title:** **Polycom Voice/Video Plus Technical Training**
Part Number: **4864-07003-001**

Length of Course: 2 Days

The Polycom Voice and Video Plus course is a Hands-on program covering Installation, Integration, Configuration of All Voice and Video Plus Operations on the Polycom MGC-25/50/100 platform controlled by Manager Station. The curriculum is delivered in a combination of Lecture and Hands-on Laboratory exercises.

Through Hands-on Exercises You Will Learn How To...

- Install / Configure Voice / Video Plus Software
- Describe functions & resources of Video Plus & Audio Plus Hardware Processors
- Describe the NET and H323 modules
- Verify Voice & Video Plus Activation of Interactive Voice Response Services
- Install / Configure - MGC Manager for IVR
- Introduce the Audio Look and Feel Manager
- Describe MSG and Audio Voice IVR Messages
- Uploading IVR Message Services
- Capture Voice Messages and Convert Formats
- Customize Entry and IVR queues
- Create live conferences with all IVR variations

Audience:

Voice and Video Plus Support Engineers, System Administrators, Operators or End-Users

Mandatory Prerequisites:

- Prior attendance of the 5-Day MGC Course is recommended or the MGC 2-Day System Admin
- Familiarity with Telephony
- Knowledge of Windows

Minimum Number of Students: 4
Maximum Number of Students: 10
Course Locations: See course locations at www.polycom.com, under "Support"
Class Schedules: See course calendar at www.polycom.com, under "Support"

Course Title: **Polycom Gateway Technical Training**
Part Number: **4864-07005-001**

Length of Course: 1 Day

The Polycom Gateway course is a Hands-on program covering Gateway Installation, Gatekeeper Integration & Configuration, use and set-up of All VCS Endpoints & Gateway Operations on the Polycom MGC-100/50 platform and Path|Navigator controlled by Browser & Manager Station. The curriculum is delivered in a combination of Lecture and Hands-on Laboratory exercises.

Through Hands-on Exercises You Will Learn How To...

- Install / Configure GW-25/45 Software
- Describe functions of the Network Processors and configure NET-2/4/8 modules for Gateway
- Verify Gateway Services are enabled
- Install / Configure –Gateway Configurations
- Introduce the H.323 Gatekeeper and settings
- Configure Gatekeeper on View Stations and iPower
- Use Gatekeeper Monitor and Trace
- Setup Prefix for dynamic Gateways
- Setup and Monitor Static Gateways
- Create live gateway sessions

Audience:

Gateway / Gatekeeper Support Engineers
Gateway / Gatekeeper Administrators
Gateway / Gatekeeper Operators or End-Users

Mandatory Prerequisites:

- Prior attendance of the 5-Day MGC-100/50
- Familiarity with Telephony
- Knowledge of Windows

Minimum Number of Students: 4
Maximum Number of Students: 10
Course Locations: See course locations at www.polycom.com, under "Support"
Class Schedules: See course calendar at www.polycom.com, under "Support"

Course Title: **Polycom WebCommander Technical Training**
Part Number: **4864-07007-001**

Length of Course: 2 Days

The Polycom WebCommander Technical Training course is a hands-on program covering system operations, configurations, and support of the Polycom MGC Web Server. The curriculum is delivered in a combination of lecture and hands-on classroom exercises.

Through Hands-on Exercises You Will Learn How To...

- Understand the concept of the Web Server and the WebCommander
- Use the Web Browser application to connect to the WebCommander site
- Start, monitor, and perform operations during on-going conferences
- Schedule future and recurrent videoconferences
- Define Conference and Participant templates to run conferences
- View the list of Meeting Rooms and Gateway calls
- Install the MGC Web Server and the MGC Web Server Manager
- Configure and Use the MGC Web Server
- Use the Web Configuration tool to change the WebCommander appearance

Prerequisites:

- MGC System Administrator or Technical Maintenance training (mandatory)
- Familiarity with electronic equipment
- Knowledge of Internet, Browsers and Windows

Minimum Number of Students: 4**Maximum Number of Students:** 10**Course Locations:** See course locations at www.polycom.com, under "Support"**Class Schedules:** See course calendar at www.polycom.com, under "Support"**Course Title:** **VSX Technical Training****Part Number:** **4864-27007-001**

Length of Course: 2 Days

Upon completion of the ViewStation Technical Training course, you will be able to operate, install, configure and troubleshoot the Polycom VSX 7000. You will be provided with technical product information as well as key strategies that will help you to better operate and to manage your ViewStation.

Audience:

Technical Support Engineers, Sales Engineers and Field Service Engineers

Prerequisites:

- Basic knowledge of Windows Operating Systems
- Knowledge of the Internet
- Prior experience using Polycom ViewStation Equipment
- Experience with IP and ISDN networks

Minimum Number of Students: 4**Maximum Number of Students:** 12**Course Locations:** See course locations at www.polycom.com, under "Support"**Class Schedules:** See course calendar at www.polycom.com, under "Support"**Course Title:** **MGC 25/50/100 System Administrator****Part Number:** **CS-ACCORD-AD01-IN**

Length of Course: 3 Days

Polycom MGC System Administrator training is a hands-on program covering Polycom MGC-100/50/25 video conferencing, configuration, and control from a System Administrators level of all Voice/Video Plus features controlled by the manager station. The curriculum is delivered through a combination of lecture and hands-on laboratory exercises. A network that supports dedicated and switched sites is available* for students to connect and configure the MGC systems for videoconferencing to experience various types of multipoint calls.

Through Hands-on Exercises You Will Learn How To...

- MGC Manager to Startup and Navigation MGC 100/50/25 Systems
- Control of Site and Conference Database
- Add / Modify /Assign Network Services
- Read and Examine Faults and CDR's
- Use MGC Manager to Start, Schedule, and Control Conferences
- Verify Voice/Video Plus Installation, IVR Services
- Upload IVR Message Services & Processes
- Customize Entry & IVR queues and create live conferences
- Understand all conference features

Audience:

MGC-25/50/100 System operators and System administration staff

Prerequisites:

- Video Over IP (or equivalent knowledge)
- Videoconferencing H.320 and Networks (or equivalent knowledge)

- Prior experience with videoconference networks
- Prior participation in a multi-point videoconference call
- Basic understanding of MS Windows & PC's/electronic equipment
- Video / Audio Capabilities of your Codecs
- Switched & Dedicated Network Operations

Minimum Number of Students: 4

Maximum Number of Students: 12

Course Locations: See course locations at www.polycom.com, under "Support"

Class Schedules: See course calendar at www.polycom.com, under "Support"

TRAINING OVER VIDEO

Classes contained in the Over Video section are conducted via live videoconference. All training classes are purchased per session, and allow a maximum of five participants per session.

Course Title: iPower Series End User Training
Part Number: CS-PT900-EU01-OV
Length of Course: 2 Hours

The iPower Series End-User training is an introductory course that will build the skills and provide the tools necessary for end-users to operate an iPower 600, 900 or 9000 system using the wireless PC keyboard or remote control. End users will better understand the basic capabilities of their iPower 600, 900 or 9000 system, including peripherals, allowing them to communicate and operate their system more effectively.

Audience:

Persons responsible for placing and participating in iPower Series videoconference calls

Prerequisites: None
Minimum Number of Students: 1 participant per session
Maximum Number of Students: 5 participants per session
Class Schedules: To schedule a session, please call 1-800-POLYCOM

Course Title: iPower Series System Administration
Part Number: CS-PT900-AD01-OV
Length of Course: 4 Hours

This is an intermediate course that provides the student with the knowledge and the tools necessary to be first level support for end-users within their organization. Topics discussed, include; use of system features and peripherals, understanding components, operation of system, how to standards utilized in a videoconferencing environment, as well as troubleshooting techniques. The curriculum is delivered in a combination of lecture and hands-on exercises.

Audience:

Video Managers, administrators, or Site Coordinators who are responsible for supporting an iPower 600, 900 or 9000 Series end-users Site Coordinator's tasks include acting as the liaison between end users and service providers.

Prerequisites:

- Prior participation in iPower Series End User training
- Familiarity with navigating in a Windows environment

Minimum Number of Students: 1 participant per session
Maximum Number of Students: 5 participants per session
Class Schedules: To schedule a session, please call 1-800-POLYCOM

Course Title: ViaVideo™ Module I: Basics
Part Number: 4864-06476-001
Length of Course: 2 Hours

This course teaches you how to perform basic operations on a Polycom ViaVideo.

Audience:

Video System Users and Administrators

Prerequisites: None
Minimum Number of Students: 1 participant per session
Maximum Number of Students: 5 participants per session
Class Schedules: To schedule a session, please call 1-800-POLYCOM

Course Title: ViaVideo™ Module II: Advanced
Part Number: 4864-06475-001
Length of Course: 2 Hours

This course is designed to teach users and administrators how to install and configure a Polycom ViaVideo.

Audience:

Video System Users and Administrators

Prerequisites:

None

Minimum Number of Students:

1 participant per session

Maximum Number of Students:

5 participants per session

Class Schedules:

To schedule a session, please call 1-800-POLYCOM

Course Title:**ViewStation Basics Module I****Part Number:****4864-04285-010****Length of Course:****2 Hours**

This course is designed to educate ViewStation users, by providing detailed instruction on how to place, end, and answer calls, using the hand-held remote. This course also provides suggestions and guidelines on how to optimize meeting effectiveness, efficiency and communication utilizing the ViewStation.

Audience:

Video System Users and Administrators

Prerequisites:

None

Minimum Number of Students:

1 participant per session

Maximum Number of Students:

5 participants per session

Class Schedules:

To schedule a session, please call 1-800-POLYCOM

Course Title:**ViewStation Module II MP****Part Number:****4864-06580-001****Length of Course:****2 Hours**

This course is designed to provide all users with an added level of instruction with multipoint conferencing. Preparing for a multipoint call along with etiquette involved and the procedures for joining and for placing the calls are covered in this course. And also Chair control

Audience:

Video System Users and Administrators

Prerequisites:

ViewStation Module I: Basics

Minimum Number of Students:

1 participant per session

Maximum Number of Students:

5 participants per session

Class Schedules:

To schedule a session, please call 1-800-POLYCOM

Course Title:**ViewStation Module III: Using PowerPoint Presentations and NetMeeting****Part Number:****4864-04285-002****Length of Course:****2 Hours**

This course will teach individuals how to effectively integrate and use NetMeeting with the ViewStation. By using the ViewStation's built in web server, individuals will learn how to upload PowerPoint presentations into the ViewStation from a LAN.

Audience:

Video System Users and Administrators

Prerequisites:

ViewStation Module I: Basics

Minimum Number of Students:

1 participant per session

Maximum Number of Students:

5 participants per session

Class Schedules:

To schedule a session, please call 1-800-POLYCOM

WEB-BASED TRAINING--PLC ONLINE

Web-Based Training is available through Polycom Learning Center Online (PLCO). These web-based courses are displayed in 15-30 minute prerecorded video streams and PowerPoint shows.

Course Title: ViaVideo™ Basics
Part Number: 4864-06969-001

This course is an introductory training that will build the skills and provide the tools necessary for end-users to operate a ViaVideo. End users will better understand the basic capabilities of their ViaVideo, and how to perform basic operations, allowing them to communicate and operate their system more effectively.

Through Lecture you will learn about...

- Videoconferencing Overview
- Hardware overview
- System Features & Components
- Prepare, Place, Control, Answer and End Video Calls
- Adding, editing and deleting address book entries
- Manipulating screen views
- Sharing and transferring files
- Whiteboard and chat features
- Control Audio Functions

Audience:
Video System Users and Administrators

Prerequisites: None
Minimum Number of Students: 1 participant per session
Maximum Number of Students: 1 participant per session
Class Schedules and Location: Go to: <http://learningcenter.polycom.com/plconline/>

Course Title: ViewStation Basics Module I
Part Number: 4864-04285-007

This course is designed to educate ViewStation users, by providing detailed instruction on how to place, end, and answer calls, using the hand-held remote. This course also provides suggestions and guidelines on how to optimize meeting effectiveness, efficiency and communication utilizing the ViewStation.

Audience:
Video System Users and Administrators

Prerequisites: None
Minimum Number of Students: 1 participant per session
Maximum Number of Students: 1 participant per session
Class Schedules and Location: Go to: <http://learningcenter.polycom.com/plconline/>

Course Title: ViewStation Module II MP
Part Number: 4864-04285-006

This course is designed to provide all users with an added level of instruction with multipoint conferencing. Preparing for a multipoint call along with etiquette involved and the procedures for joining and for placing the calls are covered in this course.

Audience:
Video System Users and Administrators

Prerequisites:
ViewStation Module I: Basics

Minimum Number of Students: 1 participant per session
Maximum Number of Students: 1 participant per session
Class Schedules and Location: Go to: <http://learningcenter.polycom.com/plconline/>

Course Title: ViewStation Module III: Using PowerPoint Presentations & NetMeeting
Part Number: 4864-04285-008

This course will teach individuals how to effectively integrate and use NetMeeting with the ViewStation.

Audience:
Video System Users and Administrators

Prerequisites:
ViewStation Module I: Basics

Minimum Number of Students: 1 participant per session
Maximum Number of Students: 1 participant per session
Class Schedules and Location: Go to: <http://learningcenter.polycom.com/plconline/>

Course Title: Broadband Education Series Training
Part Number: 4864-0649-001

This course is a collection of streamed video seminars designed to provide sales and support staff with background information concentrating on standards and networks used in the videoconferencing industry. You will learn the technical basics, including network design, connectivity mediums, and system management from Polycom experts. A new 15 to 30-minute topic will be streamed on the web every two weeks for the entire 14-week curriculum. All streams must be viewed in order to successfully complete the course. You have four months of access beginning at time of registration.

Audience:
Support Staff

Prerequisites: None
Minimum Number of Students: 1 participant per session
Maximum Number of Students: 1 participant per session
Class Schedules and Location: Go to: <http://learningcenter.polycom.com/plconline/>

Course Title: Video On Demand - Polycom Video Library
Part Number: 4864-08820-004
Length of Course: Available in 4 hour blocks; four-month access time

Video On Demand is a collection of streamed videos in a variety of formats and topics ranging from basic to administrator information about Polycom products as well as standards and networks involved in the conferencing industry. The video library is available in four-hour blocks. Customers can access as many videos as frequently as time allows, until the four-month access time has expired. The key to Video On Demand is that students can take advantage of this information when it is convenient, from any PC with an Internet connection.

Sample Titles:

- Video Annexes
- Videoconferencing I - Video Compression
- Videoconferencing II - Audio Compression
- ViewStation Basic Orientation
- ViewStation Advanced Orientation
- ViewStation FX Installation
- ViewStation FX Operation

Audience

Technical Support, Technical Specialist, Video System Administrators

Prerequisites: None
Minimum Number of Students: 1 participant per session
Maximum Number of Students: 1 participant per session
Class Schedules and Location: Go to: <http://learningcenter.polycom.com/plconline/>

POLYCOM, INC.'s GSA SCHEDULE PRICE LIST

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-W-FEE	WARRANTY	COUNTRY OFORIGIN
POLYCOM RPX SERIES					
132-8	2230-23637-001	RPX 204 Suite. Includes 2 63" Displays,2 VSX 8000s,1 VTX 1000, 1 Vortex, Integrated Video, Lighting + Sound, 1 Dedicated Apple Wood Grain Conf. Table with 2 content displays+ 4 Black Chairs, Black & Gray Carpet + Brown Walls. Requires 21'l- x 17"w x 9'h	\$213,249.37	365 DAYS	USA
132-8	2230-23638-001	RPX 210M Suite. Includes 2 63" Displays,2 VSX 8000s,1 VTX 1000, 1 Vortex, Integrated Video, Lighting + Sound, 1 Freestanding Apple Wood Grain Conf Table with 7 content displays, 1 Second Row w/ 14 Black Chairs, Black & Gray Carpet + Brown Walls. Requires	\$230,377.83	365 DAYS	USA
132-8	2230-23639-001	RPX 210M+ Suite. Inc. 2 63" Displays,2 VSX 8000s,1 VTX 1000, 1 Vortex, Integrated Video, Lighting+Sound,1 Freestanding Apple Wood Grain Conf. Table,1 2nd Row + Row Extension w/ 7 content displays+18 Black Chairs, Black & Gray Carpet + Brown Walls. Requir	\$256,070.53	365 DAYS	USA
132-8	2230-23640-001	RPX 218M Suite. Includes 2 63" Displays,2 VSX 8000s,1 VTX 1000, 1 Vortex, Integrated Video, Lighting + Sound, 1 Freestanding Apple Wood Grain Conf. Table, 1 2nd+1 3rd Row, with 11 content displays+22 Black Chairs, Black & Gray Carpet + Brown Walls. Requi	\$298,891.69	365 DAYS	USA
132-8	2230-23641-001	RPX 408M Suite. Includes 4 63" Displays,4 VSX 8000s,1 VTX 1000, 1 Vortex, Integrated Video, Lighting + Sound, 1 Freestanding Apple Wood Grain conf. Table with 8 content displays + 16 Black Chairs, Black & Gray Carpet + Brown Walls. Requires 19'l- x 28'w	\$384,534.01	365 DAYS	USA
132-8	2230-23642-001	RPX 428M Suite. Includes 4 63" Displays,4 VSX 8000s,1 VTX 1000, 1 Vortex, Integrated Video, Lighting + Sound, 1 Freestanding Apple Wood Grain Conf Table, 1 2nd+1 3rd Row with 20 content displays + 36 Black Chairs, Black & Gray Carpet + Brown Walls. Rq. 2	\$478,740.55	365 DAYS	USA
VNOC SERVICES					
132-12	4230-23637-700	VNOC & circuit services for RPX 204, 24x7 meeting reservation services, 24x7 proactive system and network management, meeting setup and verification, monthly reporting, unlimited IP connections to other RPX suites, initial network installation included	\$94,790.93	NA	NA
132-12	4230-23638-700	VNOC & circuit services for RPX 210M, 24x7 meeting reservation services, 24x7 proactive system and network management, meeting setup and verification, monthly reporting, unlimited IP connections to other RPX suites, initial network installation included	\$94,790.93	NA	NA
132-12	4230-23639-700	VNOC & circuit services for RPX 210M+, 24x7 meeting reservation services, 24x7 proactive system and network management, meeting setup and verification, monthly reporting, unlimited IP connections to other RPX suites, initial network installation included	\$94,790.93	NA	NA
132-12	4230-23640-700	VNOC & circuit services for RPX 218M, 24x7 meeting reservation services, 24x7 proactive system and network management, meeting setup and verification, monthly reporting, unlimited IP connections to other RPX suites, initial network installation included	\$94,790.93	NA	NA
132-12	4230-23641-700	VNOC & circuit services for RPX 408M, 24x7 meeting reservation services, 24x7 proactive system and network management, meeting setup and verification, monthly reporting, unlimited IP connections to other RPX suites, initial network installation included	\$142,186.40	NA	NA
132-12	4230-23642-700	VNOC & circuit services for RPX 428, 24x7 meeting reservation services, 24x7 proactive system and network management, meeting setup and verification, monthly reporting, unlimited IP connections to other RPX suites, initial network installation included	\$142,186.40	NA	NA
SERVICE - POLYCOM RPX SERIES					

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-FEE	WARRANTY	COUNTRY OFORIGIN
132-12	4230-23637-040	Installation, RPX 204, on-site installation of Real Presence Experience, includes project management and pre-installation survey	\$22,710.33	NA	NA
132-12	4230-23638-040	Installation, RPX 210M, on-site installation of Real Presence Experience, includes project management and pre-installation survey	\$22,710.33	NA	NA
132-12	4230-23639-040	Installation, RPX 210M+, on-site installation of Real Presence Experience, includes project management and pre-installation survey	\$22,710.33	NA	NA
132-12	4230-23640-040	Installation, RPX 218M, on-site installation of Real Presence Experience, includes project management and pre-installation survey	\$22,710.33	NA	NA
132-12	4230-23641-040	Installation, RPX 408M, on-site installation of Real Presence Experience, includes project management and pre-installation survey	\$29,622.17	NA	NA
132-12	4230-23642-040	Installation, RPX 428, on-site installation of Real Presence Experience, includes project management and pre-installation survey	\$29,622.17	NA	NA
132-12	4230-23638-155	Maintenance, RPX 210M, 1 year, includes 24x7 telephone support, advance replacement of critical parts, on-site support, system software upgrades and updates	\$39,841.81	NA	NA
132-12	4230-23640-155	Maintenance, RPX 218M, 1 year, includes 24x7 telephone support, advance replacement of critical parts, on-site support, system software upgrades and updates	\$51,690.68	NA	NA
132-12	4230-23641-155	Maintenance, RPX 408M, 1 year, includes 24x7 telephone support, advance replacement of critical parts, on-site support, system software upgrades and updates	\$66,501.76	NA	NA
132-12	4230-23642-155	Maintenance, RPX 428, 1 year, includes 24x7 telephone support, advance replacement of critical parts, on-site support, system software upgrades and updates	\$82,793.95	NA	NA
VSX 8000 SYSTEMS					
132-8	G7200-22770-001	VSX 8800 Presenter MP VTX: Incl VSX 8000, PowerCam Plus, SoundStation VTX 1000, 2 ext mics, ImageShare II, People+Content IP, 6-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$15,885.79	365	SG
132-8	G2200-21400-001	VSX 8000: Incl VSX 8000, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54	\$11,132.64	365	SG
132-8	G7200-21962-001	VSX 8400 Presenter: Incl VSX 8000, PowerCam camera, 2 microphone arrays, ImageShare II, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$11,989.07	365	SG
132-8	G7200-22750-001	VSX 8800 Presenter MP: Incl VSX 8000, PowerCam Plus, 2 microphone arrays, ImageShare II, People+Content IP, 6-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$15,414.76	365	SG
132-8	2583-50927-001	Executive Collection optional credenza to be added to EC floor or wall system (as second credenza with wall system) to support additional equipment needs. Furniture only - does not include a codec, sound system or other electronics.	\$6,558.00	365	US
SERVICE - VSX8000					
132-12	4870-00069-002	On-site Installation service for VSX8000 Series	\$1,481.11	NA	NA
132-12	4870-00069-106	Premier, One Year, VSX8000 Series	\$938.04	NA	NA
132-12	4870-00069-108	Premier Plus, One Year, VSX8000 Series	\$1,708.21	NA	NA
132-12	4870-00069-136	Premier, Three Year, VSX8000 Series	\$2,024.18	NA	NA
132-12	4870-00069-138	Premier Plus, Three Year, VSX8000 Series	\$3,687.96	NA	NA
132-12	4870-00070-002	On-site Installation service for VSX8000 Series with VTX 1000 product bundle	\$1,481.11	NA	NA
132-12	4870-00070-106	Premier, One Year, VSX8000 Series with VTX 1000 product bundle	\$1,026.90	NA	NA

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-W-FEE	WARRANTY	COUNTRY OFORIGIN
132-12	4870-00070-136	Premier, Three Year, VSX8000 Series with VTX 1000 product bundle	\$2,236.47	NA	NA
132-12	4870-00070-138	Premier Plus, Three Year, VSX8000 Series with VTX 1000 product bundle	\$4,033.55	NA	NA
132-12	4870-00078-002	On-site Installation service for VSX8000 Executive Collection with single 50" plasma display	\$2,957.28	NA	NA
132-12	4870-00078-106	Premier, One Year, VSX8000 Executive Collection including 1X50 plasma display	\$4,152.04	NA	NA
132-12	4870-00078-108	Premier Plus, One Year, VSX8000 Executive Collection including 1X50 plasma display	\$5,109.82	NA	NA
132-12	4870-00079-002	On-site Installation service for VSX8000 Executive Collection with dual 50" plasma displays	\$2,957.28	NA	NA
132-12	4870-00079-106	Premier, One Year, VSX8000 Executive Collection including 2X50 plasma display	\$4,788.92	NA	NA
132-12	4870-00079-108	Premier Plus, One Year, VSX8000 Executive Collection including 2X50 plasma display	\$5,909.62	NA	NA
132-12	4870-00079-136	Premier, Three Year, VSX8000 Executive Collection including 1X50 plasma display	\$11,266.30	NA	NA
132-12	4870-00079-138	Premier Plus, Three Year, VSX8000 Executive Collection including 2X50 plasma display	\$13,764.43	NA	NA
132-12	4870-00080-002	On-site Installation service for VSX8000 Executive Collection with dual 61" plasma displays	\$2,957.28	NA	NA
132-12	4870-00080-106	Premier, One Year, VSX8000 Executive Collection including 2X61 plasma display	\$6,457.63	NA	NA
132-12	4870-00080-108	Premier Plus, One Year, VSX8000 Executive Collection including 2X61 plasma display	\$7,988.11	NA	NA
132-12	4870-00080-136	Premier, Three Year, VSX8000 Executive Collection including 2X61 plasma display	\$15,270.23	NA	NA
132-12	4870-00080-138	Premier Plus, Three Year, VSX8000 Executive Collection including 2X61 plasma display	\$18,755.77	NA	NA
132-12	4870-00231-002	On-site Installation service for VSX 8000 series with Media Center and 1 X 42" plasma display product bundle	\$1,974.81	NA	NA
132-12	4870-00231-106	Premier, One Year, VSX8000 Series with Media Center and 1X42 plasma display product bundle	\$1,767.46	NA	NA
132-12	4870-00231-108	Premier Plus, One Year, VSX8000 Series with Media Center and 1X42 plasma display product bundle	\$2,952.34	NA	NA
132-12	4870-00231-136	Premier, Three Year, VSX8000 Series with Media Center and 1X42 plasma display product bundle	\$4,013.80	NA	NA
132-12	4870-00231-138	Premier Plus, Three Year, VSX8000 Series with Media Center and 1X42 plasma display product bundle	\$6,674.86	NA	NA
132-12	4870-00232-002	On-site Installation service for VSX 8000 series with Media Center and 2 X 42" plasma display product bundle	\$1,974.81	NA	NA
132-12	4870-00232-106	Premier, One Year, VSX8000 Series with Media Center and 2X42 plasma display product bundle	\$2,665.99	NA	NA
132-12	4870-00232-108	Premier Plus, One Year, VSX8000 Series with Media Center and 2X42 plasma display product bundle	\$4,300.15	NA	NA
132-12	4870-00232-136	Premier, Three Year, VSX8000 Series with Media Center and 2X42 plasma display product bundle	\$6,171.28	NA	NA
132-12	4870-00232-138	Premier Plus, Three Year, VSX8000 Series with Media Center and 2X42 plasma display product bundle	\$9,908.61	NA	NA
132-12	4870-00233-002	On-site Installation service for VSX 8000 series with Media Center and 1 X 32" LCD display product bundle	\$1,974.81	NA	NA
132-12	4870-00233-106	Premier, One Year, VSX8000 Series with Media Center and 1X32 LCD display product bundle	\$1,436.68	NA	NA
132-12	4870-00233-108	Premier Plus, One Year, VSX8000 Series with Media Center and 1X32 LCD display product bundle	\$2,453.70	NA	NA
132-12	4870-00233-136	Premier, Three Year, VSX8000 Series with Media Center and 1X32 LCD display product bundle	\$3,218.94	NA	NA
132-12	4870-00233-138	Premier Plus, Three Year, VSX8000 Series with Media Center and 1X32 LCD display product bundle	\$5,475.16	NA	NA
132-12	4878-00078-136	Premier, Three Year, VSX8000 Executive Collection including 1X50 plasma display	\$9,735.82	NA	NA
132-12	4878-00078-138	Premier Plus, Three Year, VSX8000 Executive Collection including 1X50 plasma display	\$11,848.87	NA	NA
132-12	4870-00148-002	Installation, VSX 8000 series with Media CTR and 2 X 32" LCD bundle. On-site installation of bundle*	\$1,278.69	NA	NA

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-FEE	WARRANTY	COUNTRY OFORIGIN
132-12	4870-00148-106	Premier, One Year, VSX8000 Series with Media Center and 2X32 LCD display product bundle	\$1,594.66	NA	NA
132-12	4870-00148-108	Premier Plus, One Year, VSX8000 Series with Media Center and 2X32 LCD display product bundle	\$2,868.41	NA	NA
132-12	4870-00148-136	Premier, Three Year, VSX8000 Series with Media Center and 2X32 LCD display product bundle	\$3,885.44	NA	NA
132-12	4870-00148-138	Premier Plus, Three Year, VSX8000 Series with Media Center and 2X32 LCD display product bundle	\$6,472.44	NA	NA
VSX 7000e Systems					
132-8	G7200-22540-001	VSX 7000e: Incl VSX 7000e, PowerCam camera, 1 microphone array, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$7,706.95	365	SG
132-8	G7200-22560-001	VSX 7800e Presenter MP: Incl VSX 7000e, PowerCam camera, 1 microphone array, ImageShare II, VGA encoder key, People+Content IP, 4-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$11,987.36	365	SG
132-8	G7200-22730-001	VSX 7400e Presenter: Incl VSX 7000e, PowerCam camera, 1 microphone array, ImageShare II, VGA encoder key, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$9,418.94	365	SG
VSX 7000s Systems					
132-8	G2200-22650-001	VSX 7000s: Incl VSX 7000s, 1 microphone array, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$5,994.11	365	SG
132-8	G7200-22640-001	VSX 7400s Presenter: Incl VSX 7000s, 1 microphone array, Visual Concert VSX, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$7,706.10	365	SG
132-8	G7200-22685-001	VSX 7800s Presenter MP: Incl VSX 7000s, 1 microphone array, Visual Concert VSX, People+Content IP, 4-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$10,274.51	365	SG
132-8	G7200-22942-001	VSX 7400s Presenter w/ Media Cart and 1 32-inch WXGA 16:9 LCD display w/ speakers. Includes VSX 7400s as in 7200-22640-001 and Media Cart/LCD as in 2215-22616-001. English remote, 1 year std service, order netwk modules separately COUNTRY CODE 54, NTSC	\$12,073.00	365 DAYS	SINGAPORI
VSX Accessories					
132-8	G2215-20949-001	Quad BRI Module for VSX 8000 and VSX7000e Series. Includes four 20ft/6m ISDN cables (with green connectors).	\$1,283.78	365	SG
132-8	G2215-20523-001	VSX Quad BRI Module, includes cables	\$1,283.78	365	SG
132-8	2624-10770-001	Camera - ELMO EV-2000 Visual Presenter Document Camera	\$2,341.63	365	JP
SERVICE - VSX7000					
132-12	4870-00001-136	Premier, Three Year, VSX7000 Series	\$1,382.37	NA	NA
132-12	4870-00001-138	Premier Plus, Three Year, VSX7000 Series	\$2,122.92	NA	NA
132-12	4870-00071-002	On-site Installation service for VSX7000 Series with VTX 1000 product bundle	\$982.47	NA	NA
132-12	4870-00071-106	Premier, One Year, VSX7000 Series with VTX 1000 product bundle	\$730.68	NA	NA
132-12	4870-00071-108	Premier Plus, One Year, VSX7000 Series with VTX 1000 product bundle	\$1,125.64	NA	NA
132-12	4870-00071-136	Premier, Three Year, VSX7000 Series with VTX 1000 product bundle	\$1,594.66	NA	NA
132-12	4870-00071-138	Premier Plus, Three Year, VSX7000 Series with VTX 1000 product bundle	\$2,468.51	NA	NA
132-12	4870-00226-002	On-site Installation service for VSX 7000 Series with Media Cart and 2 X 32" LCD display product bundle	\$1,278.69	NA	NA
132-12	4870-00226-106	Premier, One Year, VSX7000 Series with Media Cart and 2X32 LCD display product bundle	\$1,323.12	NA	NA

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-FEE	WARRANTY	COUNTRY OFORIGIN
132-12	4870-00226-108	Premier Plus, One Year, VSX7000 Series with Media Cart and 2X32 LCD display product bundle	\$1,999.50	NA	NA
132-12	4870-00226-136	Premier, Three Year, VSX7000 Series with Media Cart and 2X32 LCD display product bundle	\$3,016.52	NA	NA
132-12	4870-00226-138	Premier Plus, Three Year, VSX7000 Series with Media Cart and 2X32 LCD display product bundle	\$4,561.81	NA	NA
132-12	4870-00228-002	On-site Installation service for VSX 7000 Series with Media Center and 2 X 32" LCD display product bundle	\$1,278.69	NA	NA
132-12	4870-00228-106	Premier, One Year, VSX7000 Series with Media Center and 2X32 LCD display product bundle	\$1,416.93	NA	NA
132-12	4870-00228-108	Premier Plus, One Year, VSX7000 Series with Media Center and 2X32 LCD display product bundle	\$2,142.67	NA	NA
132-12	4870-00228-136	Premier, Three Year, VSX7000 Series with Media Center and 2X32 LCD display product bundle	\$3,243.63	NA	NA
132-12	4870-00228-138	Premier Plus, Three Year, VSX7000 Series with Media Center and 2X32 LCD display product bundle	\$4,907.41	NA	NA
132-12	4870-00229-002	On-site Installation service for VSX 7000 Series with wall mounted 1 X 32" LCD display product bundle. (See Video Endpoint Installation Service Description for important wall mount information)	\$1,278.69	NA	NA
132-12	4870-00229-106	Premier, One Year, VSX7000 Series with wall mounted 1X32 LCD display product bundle. (See Video Endpoint Installation Service Description for important wall mount information)	\$947.91	NA	NA
132-12	4870-00229-108	Premier Plus, One Year, VSX7000 Series with wall mounted 1X32 LCD display product bundle. (See Video Endpoint Installation Service Description for important wall mount information)	\$1,436.68	NA	NA
132-12	4870-00229-136	Premier, Three Year, VSX7000 Series with wall mounted 1X32 LCD display product bundle. (See Video Endpoint Installation Service Description for important wall mount information)	\$2,117.98	NA	NA
132-12	4870-00229-138	Premier Plus, Three Year, VSX7000 Series with wall mounted 1X32 LCD display product bundle. (See Video Endpoint Installation Service Description for important wall mount information)	\$3,214.01	NA	NA
132-12	4870-00230-002	On-site Installation service for VSX 7000 Series with wall mounted 2 X 32" LCD display product bundle. (See Video Endpoint Installation Service Description for important wall mount information)	\$1,278.69	NA	NA
132-12	4870-00230-106	Premier, One Year, VSX7000 Series with wall mounted 2X32 LCD display product bundle. (See Video Endpoint Installation Service Description for important wall mount information)	\$1,239.19	NA	NA
132-12	4870-00230-108	Premier Plus, One Year, VSX7000 Series with wall mounted 2X32 LCD display product bundle. (See Video Endpoint Installation Service Description for important wall mount information)	\$1,876.07	NA	NA
132-12	4870-00230-136	Premier, Three Year, VSX7000 Series with wall mounted 2X32 LCD display product bundle. (See Video Endpoint Installation Service Description for important wall mount information)	\$2,814.11	NA	NA
132-12	4870-00230-138	Premier Plus, Three Year, VSX7000 Series with wall mounted 2X32 LCD display product bundle. (See Video Endpoint Installation Service Description for important wall mount information)	\$4,265.59	NA	NA
132-12	4870-00001-108	Premier Plus, One Year, VSX7000 Series	\$982.47	NA	NA
132-12	4870-00001-106	Premier, One Year, VSX7000 Series	\$641.81	NA	NA
132-12	4870-00146-136	Premier, Three Year, VSX7000 Series with Media Cart and 1X32 LCD display product bundle	\$2,320.40	NA	NA
132-12	4870-00146-002	On-site Installation service for VSX 7000 Series with Media Cart and 1 X 32" LCD display product bundle	\$1,278.69	NA	NA
132-12	4870-00146-106	Premier, One Year, VSX7000 Series with Media Cart and 1X32 LCD display product bundle	\$1,031.84	NA	NA
132-12	4870-00146-108	Premier Plus, One Year, VSX7000 Series with Media Cart and 1X32 LCD display product bundle	\$1,569.97	NA	NA
132-12	4870-00146-138	Premier Plus, Three Year, VSX7000 Series with Media Cart and 1X32 LCD display product bundle	\$3,534.91	NA	NA

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-W-FEE	WARRANTY	COUNTRY OFORIGIN
132-12	4870-00147-002	On-site Installation service for VSX 7000 Series with Media Center and 1 X 32" LCD display product bundle	\$1,278.69	NA	NA
132-12	4870-00147-106	Premier, One Year, VSX7000 Series with Media Center and 1X32 LCD display product bundle	\$1,140.45	NA	NA
132-12	4870-00147-108	Premier Plus, One Year, VSX7000 Series with Media Center and 1X32 LCD display product bundle	\$1,727.96	NA	NA
132-12	4870-00147-136	Premier, Three Year, VSX7000 Series with Media Center and 1X32 LCD display product bundle	\$2,577.13	NA	NA
132-12	4870-00147-138	Premier Plus, Three Year, VSX7000 Series with Media Center and 1X32 LCD display product bundle	\$3,910.13	NA	NA
VSX 8000 Mobile Responder Systems					
132-8	2200-23361-001	Mobile Responder: Transportable VSX8000 (IP) with integrated 17" LCD, Camera & MIC. English Remote,NA,UK & EURO line cords. Supports: PCam/Plus, (NTSC), VSX MIC Array, Analog MIC/Line-level audio I/O. Order Network Mods Separately. COUNTRY GROUP 1,2,4,14	\$17,124.18	365	SG
SERVICE - VSX 8000 MOBILE RESPONDER SYSTEMS					
132-12	4870-00234-106	Premier, One Year, Mobile Responder VSX8000	\$1,135.52	NA	NA
132-12	4870-00234-136	Premier, Three Year, Mobile Responder VSX8000	\$2,498.14	NA	NA
SERVICE - INSTRUCTOR RP					
132-12	4870-00235-002	On-site Installation service for Instructor RP VSX8000	\$2,957.28	NA	NA
VSX 3000					
132-8	G2200-22800-001	VSX 3000 IP-only system, Includes: English Remote, North American power cords. COUNTRY CODE 54, NTSC	\$4,281.26	365	SG
132-8	G2200-22950-001	VSX 3000 QBRI system, Includes English Remote, North American power cord. COUNTRY CODE 54, NTSC	\$5,565.89	365	SG
SERVICE - VSX 3000 SYSTEMS					
132-12	4870-00066-136	Premier, Three Year, VSX3000 Series	\$1,204.63	NA	NA
132-12	4870-00066-138	Premier Plus, Three Year, VSX3000 Series	\$2,122.92	NA	NA
V500 Series					
132-8	G2200-21500-001	V500 IP-only system (NTSC) includes: English Remote, North American power cords, GSA approved	\$1,711.99	365	SG
132-8	G2200-21501-001	V500 SBRI system (NTSC) includes: English Remote, North American power cords, GSA approved.	\$2,568.41	365	SG
132-8	G2200-22030-001	V500 IP-only system (NTSC) with People+Content IP software option as described in 5150-22278-001, includes: English Remote, North American power cords GSA approved.	\$2,140.20	365	SG
132-8	G2200-22090-001	V500 SBRI system (NTSC) with People+Content IP software option as described in 5150-22278-001, includes: English Remote, North American power cords, GSA approved.	\$2,996.62	365	SG
SERVICE - V500 SYSTEMS					
132-12	4870-00067-136	Premier, Three Year, V500 Series	\$478.89	NA	NA
132-12	4870-00067-138	Premier Plus, Three Year, V500 Series	\$854.11	NA	NA
SERVICE - PVX					
132-12	4870-00225-106	Premier 1 Year, PVX single license & K2 Webcam bundle, Telephone support during business hours, Parts shipped premium day of call, software updates & upgrades (prices for terms other than 1 year to be prorated accordingly) MSRP	\$97.75	NA	NA
132-12	4870-00225-306	Premier 3 Year, PVX single license & K2 Webcam bundle, Telephone support during business hours, Parts shipped premium day of call, software updates & upgrades, MSRP	\$236.98	NA	NA
132-12	4870-00086-106	Premier 1 Year, PVX up to 5 Licenses, Telephone support during business hours, software updates & upgrades (prices for terms other than 1 year)	\$133.30	NA	NA

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-FEE	WARRANTY	COUNTRY OFORIGIN
132-12	4870-00086-306	Premier 3 Year, PVX up to 5 Licenses, Telephone support during business hours, software updates & upgrades	\$320.91	NA	NA
132-12	4870-00201-106	Premier 1 Year, PVX 6 to 10 Licenses, Telephone support during business hours, software updates & upgrades (prices for terms other than 1 year to be prorated accordingly)	\$222.17	NA	NA
132-12	4870-00201-306	Premier 3 Year, PVX 6 to 10 Licenses, Telephone support during business hours, software updates & upgrades	\$533.20	NA	NA
132-12	4870-00202-106	Premier 1 Year, PVX 11 to 25 Licenses, Telephone support during business hours, software updates & upgrades (prices for terms other than 1 year to be prorated accordingly) MSRP	\$523.32	NA	NA
132-12	4870-00202-306	Premier 3 Year, PVX 11 to 25 Licenses, Telephone support during business hours, software updates & upgrades , MSRP	\$1,254.01	NA	NA
132-12	4870-00203-106	Premier 1 Year, PVX 26 to 50 Licenses, Telephone support during business hours, software updates & upgrades (prices for terms other than 1 year to be prorated accordingly) MSRP	\$982.47	NA	NA
132-12	4870-00203-306	Premier 3 Year, PVX 26 to 50 Licenses, Telephone support during business hours, software updates & upgrades, MSRP	\$2,359.90	NA	NA
132-12	4870-00204-106	Premier 1 Year, PVX 51 to 100 Licenses, Telephone support during business hours, software updates & upgrades (prices for terms other than 1 year to be prorated accordingly) MSRP	\$1,476.17	NA	NA
132-12	4870-00204-306	Premier 3 Year, PVX 51 to 100 Licenses, Telephone support during business hours, software updates & upgrades, MSRP	\$3,544.79	NA	NA
132-12	4870-00205-106	Premier 1 Year, PVX 200 Licenses, Telephone support during business day, software updates & upgrades (prices for terms other than 1 year to be prorated accordingly) MSRP	\$2,932.59	NA	NA
132-12	4870-00205-306	Premier 3 Year, PVX 200 Licenses, Telephone support during business day, software updates & upgrades, MSRP	\$7,040.20	NA	NA
132-12	4870-00206-106	Premier 1 Year, PVX 500 Licenses, Telephone support during business day, software updates & upgrades (prices for terms other than 1 year to be prorated accordingly) MSRP	\$6,590.93	NA	NA
132-12	4870-00206-306	Premier 3 Year, PVX 500 Licenses, Telephone support during business day, software updates & upgrades, MSRP	\$15,818.24	NA	NA
132-12	4870-00207-106	Premier 1 Year, PVX 1000 Licenses, Telephone support during business day, software updates & upgrades (prices for terms other than 1 year to be prorated accordingly) MSRP	\$9,627.20	NA	NA
132-12	4870-00207-306	Premier 3 Year, PVX 1000 Licenses, Telephone support during business day, software updates & upgrades, MSRP	\$23,100.35	NA	NA
132-12	4870-00208-306	Premier 3 Year, PVX 5000 Licenses, Telephone support during business day, software updates & upgrades, MSRP	\$87,084.23	NA	NA
SERVICE - RECORDING AND STREAMING SOLUTIONS					
132-12	4870-00248-114	Premier Plus, One Year, RSS 2000	\$1,407.05	NA	NA
READI PRODUCTS					
132-33	5150-18002-001	ReadiManager LX100, Upgrade from 50- to 100- seats (available in Country group 67). Hardware is not included.	\$10,705.29	90	US
132-33	5150-18021-001	ReadiManager LX100, Upgrade from 25- to 50- seats (available in Country group 67) Hardware is not included.	\$5,352.64	90	US
132-33	5150-18040-300	MGC+ ReadinessManager SE200 Management Suite w/ Outlook Scheduling - License Exp Pack-25	\$9,634.76	90	US
132-33	5150-18040-500	MGC+ ReadinessManager SE200 Management Suite w/ Outlook Scheduling - License Exp Pack-100	\$31,045.34	90	US

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-FEE	WARRANTY	COUNTRY OFORIGIN
132-33	5150-18040-600	MGC+ ReadiManager SE200 Management Suite w/ Outlook Scheduling - License Exp Pack-250	\$59,735.52	90 Days	USA
132-33	5150-18045-300	ReadiManager SE200 Management Suite w/ Outlook Scheduling - License Exp Pack-25	\$9,634.76	90	US
132-33	5150-18045-500	ReadiManager SE200 Management Suite w/ Outlook Scheduling - License Exp Pack-100	\$31,045.34	90	US
132-33	5150-18045-600	ReadiManager SE200 Management Suite w/ Outlook Scheduling - License Exp Pack-250	\$59,735.52	90 Days	USA
132-33	5150-18045-700	ReadiManager SE200 Management Suite w/ Outlook Scheduling - License Exp Pack-500	\$85,428.21	90 Days	USA
132-8	VCPA0801R	MGC+50 AC Power Supply - Product Available In Country Codes 1 & 74	\$3,224.18	365	IL
132-8	VCPA1601R	MGC+100 AC power supply	\$3,224.18	365	IL
132-8	VCSA0801R	MGC+50 Base System: 8-slot (AC) core system (Chassis/ACpwr/MGC Manager) - Product Available In Country Codes 1 & 74	\$14,105.79	365	IL
132-8	VCSA1602R	MGC+100 16 slot ACchassis ONLY - Product Available In Country Codes 1 & 74	\$8,302.27	365	IL
132-8	VCSA1603R	MGC+100 Base System (AC): 16-slot (AC) core system (Chassis 3 AC pwr/MGC Manager) - Product Available In Country Codes 1 & 74	\$27,647.36	365	IL
132-8	VCUS0101R	MGC+100 Control Unit for MGC+100 (MCMS) - Product Available In Country Codes 1 & 74	\$9,672.54	365	IL
132-8	VCUS0102R	MGC+50 Control Unit for MGC+50 (MCMS) - Product Available In Country Codes 1 & 74	\$9,672.54	365	IL
132-8	VMCU2401R	Base MGC+50 24/48 port IP Unified Conferencing System 24/48 ports IP video and - 48 ports VoIP system - Unified Conference Suite - Software CP - Click&View - MGC Manager - Product Available In Country Codes 1 & 74	\$55,133.50	365	IL
132-8	VNMP4802	MGC IP+48 Port Module: 96 sites @128K OR 48 sites @384K OR 24 sites @768K OR 12 sites @2M	\$31,596.98	365	IL
132-8	VNMP4802R	MGC+ IP+48 Port Module: 96 sites @128K OR 48 sites @384K OR 24 sites @768K OR 12 sites @2M - Product Available In Country Codes 1 & 74	\$31,596.98	365	IL
132-8	VRMA4802R	MGC+ "Audio+ module supports 48 ports video or 96 ports voice" - Product Available In Country Codes 1 & 74	\$29,275.57	365	IL
132-8	VRMT1202R	MGC+ T.120-12 Port Data Module: Data Application for up to 12 sites. - Product Available In Country Codes 1 & 74	\$15,524.43	365	IL
132-8	VRMT2402R	MGC+ T.120-24 Port Data Module: Data Application for up to 24 sites - Product Available In Country Codes 1 & 74	\$27,703.78	365	IL
132-8	VVCS1921R	Base MGC+50 VoicePlus 192 port system - WC Meeting Director	\$134,851.39	365	IL
132-8	VVCS2881R	Base MGC+50 VoicePlus 288 port system - WC Meeting Director	\$181,118.39	365	IL
132-8	VVCS3841R	Base MGC+100 VoicePlus 384 port system - WC Meeting Director	\$240,926.95	365	IL
132-8	VVCS5761R	Base MGC+100 VoicePlus 576 port system - WC Meeting Director	\$323,788.41	365	IL
132-8	VVCS7681R	Base MGC+100 VoicePlus 768 port system - WC Meeting Director	\$423,576.83	365	IL
132-8	VRMA2402	MGC "Audio+ module supports 24 ports video or 48 ports voice"	\$23,778.34	365	US
132-8	VRMA4802	MGC "Audio+ module supports 48 ports video or 96 ports voice"	\$29,275.57	365	US
SERVICE - READIMANAGER					
132-34	4870-00194-072	Implementation Service for ReadiManager SE200/IAM up to 125 licenses	\$19,743.17	NA	NA
132-34	4870-00194-073	Implementation Service for ReadiManager SE200/IAM up to 275 licenses	\$29,617.23	NA	NA
132-34	4870-00194-070	Implementation Service for ReadiManager SE200/IAM up to 50 licenses	\$13,818.74	NA	NA
132-34	4870-00194-074	Implementation Service for ReadiManager SE200/IAM up to 525 licenses	\$44,428.31	NA	NA

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-FEE	WARRANTY	COUNTRY OFORIGIN
132-34	4870-00197-114	Premier Plus, One Year, ReadManager SE200 or IAM 100 license expansion pack	\$7,849.87	NA	NA
132-34	4870-00195-114	Premier Plus, One Year, ReadManager SE200 or IAM 25 license expansion pack	\$3,900.25	NA	NA
132-34	4870-00198-114	Premier Plus, One Year, ReadManager SE200 or IAM 250 license expansion pack	\$13,774.31	NA	NA
132-34	4870-00199-114	Premier Plus, One Year, ReadManager SE200 or IAM 500 license expansion pack	\$19,698.74	NA	NA
132-34	4870-00194-114	Premier Plus, One Year, ReadManager SE200 or IAM Base Unit with 25 licenses	\$6,709.42	NA	NA
132-34	4870-00197-314	Premier Plus, Three Year, ReadManager SE200 or IAM 100 license expansion pack	\$18,839.70	NA	NA
132-34	4870-00195-314	Premier Plus, Three Year, ReadManager SE200 or IAM 25 license expansion pack	\$9,360.60	NA	NA
132-34	4870-00198-314	Premier Plus, Three Year, ReadManager SE200 or IAM 250 license expansion pack	\$33,058.34	NA	NA
132-34	4870-00199-314	Premier Plus, Three Year, ReadManager SE200 or IAM 500 license expansion pack	\$47,276.98	NA	NA
132-34	4870-00194-314	Premier Plus, Three Year, ReadManager SE200 or IAM Base Unit with 25 licenses	\$16,104.58	NA	NA
132-12	4870-00087-112	Premier, 1 Yr, ReadManagerLX100 25 Lic, parts shipped priority same bus day, phone support during normal bus hrs, SW updates&upgrades (prices for terms other than 1 yr to be prorated accordingly) Announced sales discontinued Feb 28-06, EOL Svc Feb-28-08	\$1,481.11	NA	NA
132-12	4870-00087-312	Premier, 3 Year, ReadManager LX100 25 Licenses, parts shipped priority same business day, telephone technical support during normal business hours, software updates and upgrades, Announced sales discontinued Feb-28-06, EOL Svc Feb-28-08	\$3,554.66	NA	NA
132-12	4870-00088-112	Premier, 1 Yr, ReadManagerLX100 50 Lic, parts shipped priority same bus day, phone support during normal bus hrs, SW updates&upgrades (prices for terms other than 1 yr to be prorated accordingly) Announced sales discontinued Feb 28-06, EOL Svc Feb-28-08	\$2,221.66	NA	NA
132-12	4870-00088-312	Premier, 3 Year, ReadManager LX100 50 Licenses, parts shipped priority same business day, telephone technical support during normal business hours, software updates and upgrades, Announced sales discontinued Feb-28-06, EOL Svc Feb-28-08	\$5,331.99	NA	NA
132-12	4870-00089-112	Premier, 1 Yr, ReadManagerLX100 100 Lic, parts shipped priority same bus day, phone support during normal bus hrs, SW updates&upgrades (prices for terms other than 1 yr to be prorated accordingly) Announced sales discontinued Feb 28-06, EOL Svc Feb-28-08	\$3,702.77	NA	NA
132-12	4870-00089-312	Premier, 3 Year, ReadManager LX100 100 Licenses, parts shipped priority same business day, telephone technical support during normal business hours, software updates and upgrades, Announced sales discontinued Feb-28-06, EOL Svc Feb-28-08	\$8,886.65	NA	NA
132-12	4870-00108-112	Premier 1 Yr, NSD Bundle VMCU4802 MGC50, WO50, RediMgr50, Parts shipped priority level same business day, Telephone technical support, during business hours, software updates & upgrades (prices for terms other than 1 year to be prorated accordingly) MSRP	\$9,439.60	NA	NA
132-12	4870-00108-114	Premier Plus 1 Yr, NSD Bundle VMCU4802 MGC50, WO50, RediMgr50, Next business day parts and on-site labor, Telephone technical support, during business hours, software updates & upgrades(prices for terms other than 1 year to be prorated accordingly) MSRP*	\$14,159.40	NA	NA
132-12	4870-00108-312	Premier 3 Year, NSD Bundle VMCU4802 MGC50, WO50, RediMgr50, Parts shipped priority level same business day, Telephone technical support, during business hours, software updates & upgrades, MSRP	\$22,419.04	NA	NA

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-W-FEE	WARRANTY	COUNTRY OFORIGIN
132-12	4870-00108-314	Premier Plus 3 Year, NSD Bundle VMCU4802 MGC50, WO50, RediMgr50, Next business day parts and on-site labor, Telephone technical support, during business hours, software updates & upgrades, MSRP*	\$34,218.54	NA	NA
132-12	4870-00109-112	Premier 1 Yr, NSD Bundle VMCU9602 MGC50,WO100,RediMgr100, Parts shipped priority level same business day, Telephone technical support, during business hours, software updates & upgrades (prices for terms other than 1yr to be prorated accordingly) MSRP	\$17,773.30	NA	NA
132-12	4870-00109-114	Premier Plus 1Yr, NSD Bundle VMCU9602 MGC50,WO100,RediMgr100, Next bus day parts and on-site labor, phone technical support, during business hours, software updates & upgrades (prices for terms other than 1yr to be prorated accordingly) MSRP*	\$26,659.95	NA	NA
132-12	4870-00109-312	Premier 3 Year, NSD Bundle VMCU9602 MGC50, WO100, RediMgr100, Parts shipped priority level same business day, Telephone technical support, during business hours, software updates & upgrades, MSRP	\$42,211.59	NA	NA
132-12	4870-00109-314	Premier Plus 3 Year, NSD Bundle VMCU9602 MGC50, WO100, RediMgr100, Next business day parts and on-site labor, Telephone technical support, during business hours, software updates & upgrades, MSRP*	\$64,428.21	NA	NA
132-12	4870-00110-112	Premier 1Yr, NSD Bundle VMCU4803 MGC50,WO50,RediMgr50, Parts shipped priority level same business day, phone technical support, during business hours, software updates & upgrades, (prices for terms other than 1yr to be prorated accordingly) MSRP	\$6,714.36	NA	NA
132-12	4870-00110-114	Premier Plus 1Yr, NSD Bundle VMCU4803 MGC50,WO50,RediMgr50, Next bus day parts and on-site labor, phone technical support, during business hours, software updates & upgrades (prices for terms other than 1yr to be prorated accordingly) MSRP*	\$10,071.54	NA	NA
132-12	4870-00110-312	Premier 3 Year, NSD Bundle VMCU4803 MGC50, WO50, RediMgr50, Parts shipped priority level same business day, Telephone technical support, during business hours, software updates & upgrades, MSRP	\$15,946.60	NA	NA
132-12	4870-00110-314	Premier Plus 3 Year, NSD Bundle VMCU4803 MGC50, WO50, RediMgr50, Next business day parts and on-site labor, Telephone technical support, during business hours, software updates & upgrades, MSRP*	\$24,339.55	NA	NA
132-12	4870-00194-004	On-site Installation service for ReadManager SE200 or IAM with Outlook scheduling	\$1,969.87	NA	NA
132-12	4870-00194-112	Premier, One Year, ReadManager SE200 or IAM Base Unit with Outlook scheduling, 25 licenses	\$4,186.60	NA	NA
132-12	4870-00194-312	Premier, Three Year, ReadManager SE200 or IAM Base Unit with Outlook scheduling, 25 licenses	\$10,046.85	NA	NA
132-12	4870-00195-112	Premier, One Year, ReadManager SE200 or IAM with Outlook scheduling, 25 license expansion pack	\$1,668.72	NA	NA
132-12	4870-00195-312	Premier, Three Year, ReadManager SE200 or IAM with Outlook scheduling, 25 license expansion pack	\$4,003.93	NA	NA
132-12	4870-00197-112	Premier, One Year, ReadManager SE200 or IAM with Outlook scheduling, 100 license expansion pack	\$5,371.49	NA	NA
132-12	4870-00197-312	Premier, Three Year, ReadManager SE200 or IAM with Outlook scheduling, 100 license expansion pack	\$12,890.58	NA	NA
132-12	4870-00198-112	Premier, One Year, ReadManager SE200 or IAM with Outlook scheduling, 250 license expansion pack	\$10,333.20	NA	NA
132-12	4870-00198-312	Premier, Three Year, ReadManager SE200 or IAM with Outlook scheduling, 250 license expansion pack	\$24,798.69	NA	NA
132-12	4870-00199-112	Premier, One Year, ReadManager SE200 or IAM with Outlook scheduling, 500 license expansion pack	\$14,776.52	NA	NA
132-12	4870-00199-312	Premier, Three Year, ReadManager SE200 or IAM with Outlook scheduling, 500 license expansion pack	\$35,462.67	NA	NA
MGC25					
132-8	VBMP1205	Base MGC-25 12 IP video ports @ 384 kbps - 24 IP video ports @ 128 kbps - software CP - PathNav 12/25 - MGC Manager	\$16,272.04	365	IL

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-W FEE	WARRANTY	COUNTRY OFORIGIN
132-8	VBMA2402	MGC-25 24 Port VoicePlus Audio Bridge - WebCommander Scheduler - MGC Mgr	\$16,272.04	365	IL
132-8	VBMA4802	MGC-25 48 Port VoicePlus Audio Bridge - WebCommander Scheduler - MGC Mgr	\$25,264.48	365	IL
132-8	VBMA4801	MGC-25 VoicePlus 48: 2U 19 in. chassis, 46 ports T1, 48 PSTN ports E1, Voice IVR/DTMF, Audio TX, VCS, MGC Manager	\$32,544.08	365	IL
132-8	VBMI1006	MGC-25 ISDN V: 2U 19" Chassis. Up to: 12 ISDN@128 kbps@T1/E1, 7-10 ISDN@384 kbps @T1/E1, 3-5 ISDN@768 kbps@T1/E1, 2 ISDN@T1/E, HWCP, Audio/Video TX, MGC Manager	\$51,183.88	365	IL
132-8	VBMP1201	MGC-25 IP12: 2U 19 in. chassis, 12 IP sites@384 kbps or 24 sites @128 kbps, IVR/DTMF, SWCP, VCS, MGC-Manager	\$22,267.00	365	US
132-8	VBMP1601	MGC-25 IP16+: 2U 19 in. chassis, 16 IP sites @384 kbps, 24 IP sites @128 kbps & 8 PSTN, IVR/DTMF, SWCP, VCS, MGC Manager	\$37,254.41	365	US
132-8	VBMP1606	MGC-25 IP16+ V: 2U 19" Chassis. Up to: 8 PSTN@64 kbps, 24 IP@128 kbps, 16 IP@384 kbps, 8 IP@768 kbps, 4 IP@T1/E1, SWCP, HWCP, Audio/Video TX, MGC Manager	\$54,382.87	365	IL
132-8	VBMU2401	MGC-25 Unified 24: 2U 19" chassis: 24 PSTN, 12 ISDN@128kbps@T1/E1, 7-10 ISDN@384kbps @T1/E1, 3-5 ISDN@768kbps@T1/E1, 2 ISDN@T1/E1, 16 VoIP/64kbps, 16 IP@128kbps, 16 IP@384kbps, 8 IP@768kbps, 4 IP@T1/E1, Audio TX, Unified Conf Suite, SWCP, MGC Manager	\$51,342.57	365	US
132-8	VBMU2406	MGC-25 Unified 24 V: 2U 19" chassis: 24 PSTN, 12 ISDN@128kbps@T1/E1, 7-10 ISDN@384kbps @T1/E1, 3-5 ISDN@768kbps@T1/E1, 2 ISDN@T1/E1, 16 VoIP/64kbps, 16 IP@128kbps, 16 IP@384kbps, 8 IP@768kbps, 4 IP@T1/E1, Audio/Video TX, UCS, HWCP, SWCP, MGC Manager	\$64,443.32	365	IL
132-8	VBGW0101	MGC-25 GW1: 2U 19 in. chassis, Single PRI Gateway for IP/ISDN, 3 sites@384 kbps T1, 5 sites@384 kbps E1, 11 sites@384 kbps T1, 12 sites @128 kbps E1, Audio TX, MGC Manager	\$18,841.31	365	US
132-8	VBGW0102	MGC-25 GW2: 2U 19 in. chassis, Dual PRI Gateway for IP/ISDN, 7 sites@384 kbps T1, 10 sites@384 kbps E1, 12 sites @128K T1/E1, Audio TX, MGC-Manager	\$29,546.60	365	US
132-8	VBMA2401	MGC-25 VoicePlus 24: 2U 19 in. chassis, 23 PSTN ports T1, 24 PSTN ports E1, Voice IVR/DTMF, Audio TX, VCS, MGC Manager	\$23,123.43	365	US
MGC50					
132-8	VMCU3201R	MGC+50 High Bandwidth Conf Solution, 32 ports IP video @ 2 Mbps, 32 ports hardware CP & Tx, Unified Conf Suite, Click&View, MGC MGR. - Product Available In Country Codes 1 & 74	\$60,614.61	365	IL
132-8	VMCU4813R	Promo Offer - MGC+50 48 port Unified Conf Sys - 48 IP video ports @128 kbps - 24 IP video ports @384/512 kbps - 12 IP video ports @768 kbps - 48 VoIP ports - 10 ISDN video ports @384kbps - Unified Conf - 16 ports HW CP/TX - Click&View - MGC Mgr	\$94,710.33	365	IL
132-8	VVCS1920R	MGC+50 192 Port VoicePlus Audio Bridge - WebCommander Scheduler - MGC Mgr	\$96,725.44	365	IL
132-8	VVCS9602R	MGC+50 96 Port VoicePlus Audio Bridge - WebCommander Scheduler - MGC Mgr	\$52,392.95	365	IL
132-8	VVCS0192	MGC-50 VoicePlus Bridge - 192 ports ISDN/PRI T1/E1 (Net8,Net4, 2 Audio 48/96, IVR/DTMF,8 slot chassis, AC Power,MGC Manager)	\$122,760.71	365	US
132-8	VVCS0288	MGC-50 VoicePlus Bridge - 288 ports ISDN/PRI T1/E1 (2 Net8, 3 Audio 48/96, IVR/DTMF,8 slot chassis, AC Power, MGC Manager)	\$169,027.71	365	US
132-8	VVCS4801	MGC-50 VoicePlus Bridge - 48 ports ISDN/PRI T1/E1 (Net4, Audio24/48, IVR/DTMF, 8 slot chassis, AC Power, MGC Manager)	\$50,780.86	365	US

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-FEE	WARRANTY	COUNTRY OFORIGIN
132-8	VVCS9601	MGC 50 VoicePlus Bridge - 96 ports ISDN/PRI T1/E1 (Net8, A48/96, IVR/DTMF, 8 slot chassis, AC Power, MGC Manager)	\$73,269.52	365	US
132-8	VCSA0801	MGC-50 Base System: 8-slot (AC) core system (Chassis/ACpwr/MGC Manager)	\$14,105.79	365	US
132-8	VCSA0802	MGC-50 - 8 slot AC chassis ONLY	\$4,433.25	365	US
132-8	VCUS0102	MGC Control Unit for MGC-50 (MCMS)	\$9,672.54	365	US
132-8	VMCU2407R	MGC+50 High Bandwidth Conf Solution, 24 ports IP video @ 2 Mbps, 24 ports hardware CP & Tx, 10 ports IP/ISDN Gateway, Unified Conf Suite, Click&View, MGC MGR	\$64,080.60	365 DAYS	ISRAEL
MGC100					
132-8	VMCU4001R	MGC+100 High Bandwidth Conf Solution, 40 ports IP video @ 2 Mbps, 40 ports hardware CP & Tx, Unified Conf Suite, Click&View, MGC MGR. - Product Available In Country Codes 1 & 74	\$75,768.26	365	IL
132-8	VMCU4814R	Promo Offer - MGC+100 48 port Unified Conf Sys - 24 IP video ports @384/512 kbps - 12 IP video ports @768 kbps - 48 VoIP ports - 20 ISDN video ports @384kbps - Unified Conf Suite - 16 ports HW CP/TX - Click&View - MGC Mgr -	\$141,057.93	365	IL
132-8	VVCS0384	MGC100 VoicePlus Bridge - 384 ports ISDN/PRI T1/E1 (Net8, Net4, 4 Audio 48/96, IVR/DTM, 16 slot chassis, AC Power, MGC Manager)	\$228,836.27	365	US
132-8	VVCS0768	MGC 100 VoicePlus Bridge - 768 ports ISDN/PRI T1/E1 (4 Net8, Net4, 8 Audio 48/96, IVR/DTMF, 16 slot chassis, AC Power, MGC Manager)	\$423,576.83	365	US
132-8	VCSA1601	MGC-100 Base System (AC): 16-slot (AC) core system (Chassis/1 AC pwr/MGC Manager)	\$21,198.99	365	US
132-8	VCSA1602	MGC-100 - 16 slot AC chassis ONLY	\$8,302.27	365	US
132-8	VCSD1601	MGC-100 Base System (DC): 16-slot (DC) core system (Chassis/1 DC pwr/MGC Manager)	\$22,005.04	365	US
132-8	VCSD1602	MGC-100 - 16 slot DC chassis ONLY	\$8,302.27	365	US
132-8	VCSN1601	MGC-100 NEBS Base System (DC): 16-slot (DC) NEBS Level 3 core system (Chassis/1 DC pwr/MGC Manager) 23' Rack Mount	\$42,156.17	365	US
132-8	VCSN1602	MGC-100 - 16 slot NEBS/DC Chassis ONLY	\$28,453.40	365	US
132-8	VCUS0101	MGC Control Unit for MGC-100 (MCMS)	\$9,672.54	365	US
MGC MODULES					
132-8	VCPV0802	8 port Video+ module - Includes Video+ 8 hardware module - CP/Tx licenses - Click&View	\$15,314.86	365	IL
132-8	VCPV0802R	MGC+ 8 port Video+ module - Includes Video+ 8 hardware module - CP/Tx licenses - Click&View - Product Available In Country Codes 1 & 74	\$15,314.86	365	IL
132-8	VNMM0801	MGC MPI-8 H.320 Module: Supports 8 connections using V.35, RS449, or EIA-530. RS366 Dialing. 1 Meter Cables included.	\$9,672.54	365	US
132-8	VNMM0802	MGC MPI-8 H.320 Module: Supports 8 connections using V.35, RS449, or EIA-530. RS366 Dialing. 5 Meter Cables included.	\$9,672.54	365	US
132-8	VNMN0201	MGC NET-2 H.320 ISDN(PRI), Leased (T1/E1) Module: Supports 2 circuits. Each configurable as Leased or ISDN PRI, T1 or E1 (without CSU)	\$6,770.78	365	US
132-8	VNMN0401	MGC NET-4 H.320 ISDN(PRI), Leased (T1/E1) Module: Supports 4 circuits. Each configurable as Leased or ISDN PRI, T1 or E1 (without CSU)	\$12,896.73	365	US
132-8	VNMN0801	MGC NET-8 H.320 ISDN(PRI), Leased (T1/E1) Module: Supports 8 circuits. Each configurable as Leased or ISDN PRI, T1 or E1 (without CSU)	\$22,569.27	365	US
132-8	VRMA1202	MGC "Audio+ module supports 12 ports video or 24 ports voice"	\$12,654.91	365	US
132-8	VRMT1201	MGC T.120-12 Port Data Module: Data Application for up to 12 sites. (Requires purchase of VSWT0101 - 12 sites)	\$7,496.22	365	US
132-8	VRMT2401	MGC T.120-24 Port Data Module: Data Application for up to 24 sites (rRequires purchase of VSWT0101 - 24 sites)	\$11,647.36	365	US

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-FEE	WARRANTY	COUNTRY OFORIGIN
132-8	VRMV0801	MGC Video 8+ Module: Continuous presence and Transcoding Hardware Module for up to 8 ports at 768Kbps (Requires VSWD0801)	\$22,569.27	365	US
132-8	VNMM0401	MGC MPI-4 H.320 Module: Supports 4 connections using V.35, RS449, or EIA-530. RS366 Dialing. 1 Meter Cable included.	\$4,836.27	365	US
132-8	VNMM0402	MGC MPI-4 H.320 Module: Supports 4 connections using V.35, RS449, or EIA-530. RS366 Dialing. 5 Meter Cable included.	\$4,836.27	365	US
MGC ACCESSORIES					
132-8	VCPA0801	MGC-50 AC Power Supply	\$3,224.18	365	IL
132-33	VNMM0802	Supports 8 Leased Line T1/E1 CHINA! circuits (No ISDN) (Without CSU)	\$12,090.68	90	IL
132-33	VSWB0801	MGC License for 8 H.320 sites using ISDN BONDING	\$10,881.61	365	US
132-33	VSWB1601	MGC License for 16 H.320 sites using ISDN BONDING	\$16,926.95	365	US
132-33	VSWC0601	MGC License for 6 ports Video to use Continuous Presence	\$4,030.23	365	US
132-8	VSWD0801	MGC License per Video+ 8 to use Continuous Presence and Multiway Transcoding	\$8,060.45	365	US
132-33	VSWH0601	MGC add-on License for 6 Ports Video to use Continuous Presence & Transcoding at speeds 824Kbps - 1920Kbps	\$4,030.23	365	US
132-33	VSWP1601	MGC H.320 Port License for MCU with up to 16 H.320 sites (NEW MCU ONLY)	\$24,181.36	365	US
132-33	VSWP2001	MGC H.320 Port License for MCU with up to 20 H.320/H.321 sites (NEW MCU ONLY)	\$52,392.95	365	US
132-33	VSWP2801	MGC H.320 Port License for MCU with up to 28 H.320 sites (NEW MCU ONLY)	\$60,453.40	365	US
132-33	VSWP3201	MGC H.320 Port License for additional 4 H.320 sites. Either Upgrades OR base after first 28 sites	\$8,060.45	365	US
132-8	VSW0105	MGC Unified Conference Suite: IVR/DTMF Suite + Virtual Conference Suite + Music IO connector for Unified Conferencing Platform	\$12,090.68	365	US
132-33	VSWT0101	MGC T.120 Data Collaboration License, PER SITE	\$669.02	365	US
132-33	VSWU0001	MGC OS Upgrade to current production release level	\$12,090.68	365	US
132-33	VSWV0101	MGC Virtual Conference Suite License: Auto Rate Detect Dial In/Out, Undefined Participants, Auto Add, Single Number per Conference, Meeting Room. PER SITE.	\$806.05	365	US
132-33	VSWX0601	MCU License for 6 Ports Video to use Multiway Transcoding (audio, resolution, frame rate, speed)	\$4,030.23	365	US
132-8	VCMR1603	MGC-100 Rack Mount Field Upgr: rack mount field upgrade for a 16 slot chassis	\$296.22	365	US
132-8	VCPA1601	MGC AC Power supply for MGC-100 (8-10 modules, Average 9)	\$3,224.18	365	US
132-8	VCPD4801	MGC DC Power Supply for MGC-100 Chassis (8-10 modules, Average 9)	\$4,030.23	365	US
132-8	VCPN4801	MGC DC Power Supply for MGC-100 NEBS chassis (8-10 modules, Average 9)	\$4,030.23	365	US
132-33	VMMS0101	MGC Manager SW for Scheduling, Control, Support. Requires Microsoft Windows based PC.	\$362.72	365	US
MGC CABLES AND CONNECTORS					
132-8	VCCN4501	MGC NET (T1) RJ45 to J-1 Adapter Cable: Network J-1 adapter for T1 service	\$49.00	365	US
132-8	VCCN4502	MGC NET (E1) RJ45 to BNC Balun: Network BNC adapter for E1 service	\$64.00	365	US
MGC UPGRADES					
132-33	VBUP0103	MGC-25: Upgrade GW1 to GW2	\$10,705.29	90	IL
132-8	VBUP0101	MGC-25 GW1 Upgrade to U24	\$36,783.38	365	US
132-8	VBUP0102	MGC-25 GW2 Upgrade to U24	\$26,078.09	365	US
132-8	VBUP1006	MGC-25 ISDN V Upgrade to Unified 24 V	\$18,370.28	365	IL
132-8	VBUP1201	MGC-25 IP12 Upgrade to U24	\$33,357.68	365	US
132-8	VBUP1601	MGC-25 IP16+ Upgrade to U24	\$18,370.28	365	US
132-8	VBUP1606	MGC-25 IP 16+ V Upgrade to Unified 24 V	\$18,370.28	365	IL
132-8	VBUP2401	MGC-25 VP24 Upgrade to U24	\$32,501.26	365	US
132-8	VBUP2402	MGC-25 VoicePlus24 Upgr. to VPlus48	\$13,702.77	365	IL

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-W-FEE	WARRANTY	COUNTRY OFORIGIN
SERVICE - MGC					
132-12	4870-00045-112	Premier 1 Year, Unified MGC25, WebOffice50 PathNavigator100 Bundle VPRS0001, Parts shipped priority level on day of call, telephone tech support during business hours, software updates and upgrades , MSRP	\$6,161.41	NA	NA
132-12	4870-00045-114	Premier Plus 1 Year, Unified MGC25, WebOffice50 PathNavigator100 Bundle VPRS0001, Next business day on-site labor & parts, telephone tech support during business hours, software updates and upgrades , MSRP*	\$9,242.12	NA	NA
132-12	4870-00045-312	Premier 3 Year, Unified MGC25, WebOffice50 PathNavigator100 Bundle VPRS0001, Parts shipped priority level on day of call, telephone tech support during business hours, software updates and upgrades , MSRP	\$14,633.35	NA	NA
132-12	4870-00045-314	Premier Plus 3 Year, Unified MGC25, WebOffice50 PathNavigator100 Bundle VPRS0001, Next business day on-site labor & parts, telephone tech support during business hours, software updates and upgrades , MSRP*	\$22,335.11	NA	NA
132-12	4870-00081-112	Premier,1 Yr,MGC 50 BNDL with WebCom,WebOff50-VMCU4801, Parts shipped priority level day of call, phone support during bus hrs, software updates&upgrades(prices for terms other than 1 Yr to be prorated accordingly) MSRP	\$8,649.67	NA	NA
132-12	4870-00081-312	Premier,3 Yr,MGC 50 BNDL with WebCom,WebOff50-VMCU4801, Parts shipped priority level on day of call,phone support during bus hrs, software updates& upgrades. MSRP	\$20,542.97	NA	NA
132-12	4870-00081-314	Premier Plus,3 Yr,MGC50BNDL with WebCom,WebOff50-VMCU4801, Next Bus Day on-site labor & parts, phone support during bus hrs, software updates & upgrades. MSRP*	\$31,355.06	NA	NA
132-12	4870-00082-112	Premier,1 Yr,MGC50BNDL with WebCom,WebOff50-VMCU9601, Parts shipped priority level day of call, phone support during bus hrs, software updates&upgrades(prices for terms other than 1 Yr to be prorated accordingly) MSRP	\$16,588.41	NA	NA
132-12	4870-00007-004	On-site Installation service for MGC25	\$2,463.00	NA	NA
132-12	4870-00008-004	On-site Installation service for MGC50	\$2,957.00	0	US
132-12	4870-00009-004	On-site Installation service for MGC100	\$4,937.00	0	US
132-12	4870-00140-007	Implementation Service for MGC+100	\$14,806.15	NA	NA
132-12	4870-00139-007	Implementation Service for MGC+50	\$8,881.71	NA	NA
132-12	4870-00009-007	Implementation Service for MGC100	\$14,806.15	NA	NA
132-12	4870-00008-007	Implementation Service for MGC50	\$8,881.71	NA	NA
132-12	4870-00082-114	Premier Plus,1 Yr,MGC50BNDL with WebCom,WebOff50-VMCU9601, Next Bus Day on-site labor & parts, phone support during bus hrs, software updates & upgrades(prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$12,974.51	NA	NA
132-12	4870-00082-312	Premier,3 Yr,MGC50BNDL with WebCom,WebOff50-VMCU9601, Parts shipped priority level on day of call,phone support during bus hrs, software updates& upgrades. MSRP	\$39,397.48	NA	NA
132-12	4870-00082-314	Premier Plus,3 Yr,MGC50BNDL with WebCom,WebOff50-VMCU9601, Next Bus Day on-site labor & parts, phone support during bus hrs, software updates & upgrades, MSRP*	\$60,133.00	NA	NA
132-12	4870-00083-112	Premier, 1 Yr,MGC25 BNDLwithWebCom,WebOff25-VMCS1001, Parts shipped priority level day of call, phone support during bus hrs, software updates&upgrades(prices for terms other than 1 Yr to be prorated accordingly) MSRP	\$4,344.58	NA	NA

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-FEE	WARRANTY	COUNTRY OFORIGIN
132-12	4870-00083-114	Premier Plus,1 Yr,MGC25 BNDLwithWebCom,WebOff25-VMCS1001, Next Bus Day on-site labor & parts, phone support during bus hrs, software updates&upgrades(prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$6,516.88	NA	NA
132-12	4870-00083-312	Premier,3 Yr,MGC25 BNDLwithWebCom,WebOff25-VMCS1001, Parts shipped priority level on day of call,phone support during bus hrs, software updates& upgrades.MSRP	\$10,318.39	NA	NA
132-12	4870-00083-314	Premier Plus,3 Yr,MGC25 BNDLwithWebCom,WebOff25-VMCS1001, Next Bus Day on-site labor & parts, phone support during bus hrs, software updates & upgrades. MSRP*	\$15,749.12	NA	NA
132-12	4870-00084-112	Premier, 1 Yr,MGC25 BNDLwithWebCom,WebOff25-VMCI1601,Parts shipped priority level day of call, phone support during bus hrs, software updates&upgrades(prices for terms other than 1Yr to be prorated accordingly) MSRP	\$4,344.58	NA	NA
132-12	4870-00084-114	Premier Plus,1Yr,MGC25 BNDLwithWebCom,WebOff25-VMCI1601, Next Bus Day on-site labor & parts, phone support during bus hrs, software updates&upgrades(prices for terms other than 1Yr to be prorated accordingly) MSRP*	\$6,516.88	NA	NA
132-12	4870-00084-312	Premier,3 Yr,MGC25 BNDLwithWebCom,WebOff25-VMCI1601, Parts shipped priority level on day of call,phone support during bus hrs, software updates& upgrades. MSRP	\$10,318.39	NA	NA
132-12	4870-00084-314	Premier Plus,3 Yr,MGC25 BNDLwithWebCom,WebOff25-VMCI1601, Next Bus Day on-site labor & parts, phone support during bus hrs, software updates & upgrades.MSRP*	\$15,749.12	NA	NA
132-12	4870-00098-112	Premier, 1 Year, MGC25 & PathNavigator25 Bundle VBMP1202, Telephone Technical support during business hours, parts shipped priority same business day, software updates & upgrades, (prices for terms other than 1 year to be prorated accordingly), MSRP	\$2,093.30	NA	NA
132-12	4870-00098-114	Premier Plus, 1 Year, MGC25 & PathNavigator25 Bundle VBMP1202, Next business day parts and on-site labor, phone tech support during business hours, software updates & upgrades, (prices for terms other than 1 year to be prorated accordingly), MSRP *	\$3,139.95	NA	NA
132-12	4870-00098-312	Premier, 3 Year, MGC25 & PathNavigator25 Bundle VBMP1202, Telephone Technical support during business hours, parts shipped priority same business day, software updates & upgrades, MSRP	\$4,971.59	NA	NA
132-12	4870-00098-314	Premier Plus, 3 Year, MGC25 & PathNavigator25 Bundle VBMP1202, Next business day parts and on-site labor, phone tech support during business hours, software updates & upgrades, MSRP *	\$7,588.21	NA	NA
132-12	4870-00111-112	Premier 1Yr, NSD Bundle VMCI1602 MGC25, WO25, RediMgr25, Parts shipped priority level same business day, phone support, during business hours, software updates & upgrades (prices for terms other than 1yr to be prorated accordingly) MSRP	\$4,344.58	NA	NA
132-12	4870-00111-114	Premier Plus 1 Year, NSD Bundle VMCI1602 MGC25, WO25, RediMgr25, Next business day parts and on-site labor, phone support, during business hrs, software updates & upgrades (prices for terms other than 1yr to be prorated accordingly) MSRP*	\$6,516.88	NA	NA
132-12	4870-00111-312	Premier 3 Year, NSD Bundle VMCI1602 MGC25, WO25, RediMgr25, Parts shipped priority level same business day, Telephone technical support, during business hours, software updates & upgrades, MSRP	\$10,318.39	NA	NA
132-12	4870-00111-314	Premier Plus 3 Year, NSD Bundle VMCI1602 MGC25, WO25, RediMgr25, Next business day parts and on-site labor, Telephone technical support, during business hours, software updates & upgrades, MSRP*	\$15,749.12	NA	NA
132-12	4870-00139-004	On-site Installation service for MGC+50	\$2,957.28	NA	NA
132-12	4870-00140-004	On-site Installation service for MGC+100	\$4,937.03	NA	NA

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-W-FEE	WARRANTY	COUNTRY OFORIGIN
132-12	4865-06680-003	Pre-Contract Inspection for MGC Products	\$1,481.11	0	US
V2IU FIREWALL SOLUTION					
132-33	5150-23544-001	SW UPG 6400-S85to 6400-ST85 Includes H.460 License	\$12,212.59	90 DAYS	USA
132-33	5150-23505-001	SW UPG from 5300-PV10 to 5300-PV25	\$2,997.48	90 DAYS	USA
132-33	5150-23542-001	SW UPG from 5300-S10 to 5300-ST10 includes H.460 License	\$2,355.16	90 DAYS	USA
132-33	5150-23506-001	SW UPG from 5300-S10-5300-S25	\$2,355.16	90 DAYS	USA
132-33	5150-23543-001	SW UPG from 5300-S25 or 5300-ST10 to 5300-ST25 includes H.460 License	\$4,431.99	90 DAYS	USA
132-8	2583-23540-001	V2IU 5300-ST10 Firewall/ NAT traversal unit with H.460 support for medium to large enterprise locations. This model includes 2 x 10/100/1000 Ethernet interfaces, a 1 x 10/100 Ethernet with capacity of ~30 sessions @384kbps	\$10,705.29	365 DAYS	USA
132-8	2583-23540-002	V2IU 5300-ST25 Firewall/ NAT traversal unit with H.460 support for medium to large enterprise locations. This model includes 2 x 10/100/1000 Ethernet interfaces, a 1 x 10/100 Ethernet with capacity of ~30 sessions @384kbps	\$14,559.19	365 DAYS	USA
SERVICE - V2IU					
132-12	4870-00250-002	On-site Installation service for V2IU 5300-ST10	\$982.47	NA	NA
132-12	4870-00251-002	On-site Installation service for V2IU 5300-ST25	\$982.47	NA	NA
132-12	4870-00252-002	On-site Installation service for V2IU 6400-ST85	\$1,970.86	NA	NA
132-12	4870-00250-108	Premier Plus, One Year, V2IU 5300-ST10	\$2,221.66	NA	NA
132-12	4870-00251-108	Premier Plus, One Year, V2IU 5300-ST25	\$3,021.46	NA	NA
132-12	4870-00252-108	Premier Plus, One Year, V2IU 6400-ST85	\$11,552.64	NA	NA
132-12	4870-00250-308	Premier Plus, Three Year, V2IU 5300-ST10	\$5,331.99	NA	NA
132-12	4870-00251-308	Premier Plus, Three Year, V2IU 5300-ST25	\$7,252.49	NA	NA
132-12	4870-00252-308	Premier Plus, Three Year, V2IU 6400-ST85	\$27,726.35	NA	NA
132-12	4870-00250-106	Premier, One Year, V2IU 5300-ST10	\$1,481.11	NA	NA
132-12	4870-00251-106	Premier, One Year, V2IU 5300-ST25	\$2,014.31	NA	NA
132-12	4870-00252-106	Premier, One Year, V2IU 6400-ST85	\$7,701.76	NA	NA
132-12	4870-00250-306	Premier, Three Year, V2IU 5300-ST10	\$3,554.66	NA	NA
132-12	4870-00251-306	Premier, Three Year, V2IU 5300-ST25	\$4,833.35	NA	NA
132-12	4870-00252-306	Premier, Three Year, V2IU 6400-ST85	\$18,484.23	NA	NA
PATHNAVIGATOR					
132-33	5151-21060-300	PathNavigator - 25-Pack License (25 registrants and 12 concurrent calls)*	\$4,281.00		US
132-33	5151-21060-500	PathNavigator - 100-Pack License (100 registrants and 30 concurrent calls)	\$8,563.00		US
132-33	5151-21060-700	PathNavigator - 500-Pack License (500 registrants and 150 concurrent calls)	\$21,409.00		US
132-33	5151-21060-900	PathNavigator - 3,000-Pack License (3,000 registrants and 600 concurrent calls)	\$42,820.00		US
132-33	5151-21065-300	PathNavigator Redundant - 25-Pack License (25 registrants and 12 concurrent calls)*	\$1,069.00		US
132-33	5151-21065-500	PathNavigator Redundant - 100-Pack License (100 registrants and 30 concurrent calls)*	\$2,140.00		US
132-33	5151-21065-700	PathNavigator Redundant - 500-Pack License (500 registrants and 150 concurrent calls)	\$5,351.00		US
132-33	5151-21065-900	PathNavigator Redundant - 3,000-Pack License (3,000 registrants and 600 concurrent calls)	\$10,704.00		US
SERVICE - PATHNAVIGATOR					
132-34	4870-00002-004	On-site Installation service for PathNavigator 25 licenses	\$2,957.00		US
132-34	4870-00003-007	Implementation Service for PathNavigator 100 licenses. (Requires Web-based remote management enabled for all video endpoints)	\$9,874.00		US
132-34	4870-00004-007	Implementation Service for PathNavigator 500 licenses. (Requires Web-based remote management enabled for all video endpoints)	\$19,748.00		US
132-12	4870-00003-312	Premier, 3 Year, PathNavigator 100 License, telephone tech support during business hours, software updates & upgrades MSRP	\$3,083.00	NA	NA
132-34	4870-00002-112	Premier, One Year, PathNavigator 25 licenses	\$740.00		US

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-W-FEE	WARRANTY	COUNTRY OFORIGIN
132-34	4870-00002-312	Premier, Three Year, PathNavigator 25 licenses	\$1,777.00		US
132-34	4870-00003-112	Premier, One Year, PathNavigator 100 licenses	\$1,481.00		US
132-34	4870-00004-112	Premier, One Year, PathNavigator 500 licenses	\$3,702.00		US
132-34	4870-00004-312	Premier, Three Year, PathNavigator 500 licenses	\$8,886.00		US
132-34	4870-00005-112	Premier, One Year, PathNavigator 3000 licenses	\$7,405.00		US
132-34	4870-00005-312	Premier, Three Year, PathNavigator 3000 licenses	\$17,773.00		US
132-12	4870-00003-004	On-site Installation service for PathNavigator 100 licenses	\$2,957.28	NA	NA
132-12	4870-00005-004	On-site Installation service for PathNavigator 3000 licenses	\$2,957.28	NA	NA
132-12	4870-00004-004	On-site Installation service for PathNavigator 500 licenses	\$2,957.28	NA	NA
GLOBAL MANAGEMENT SYSTEM SOFTWARE					
132-33	5151-21050-100	GMS Global Management System - 1 Pack License	\$213.00		US
132-33	5151-21050-200	GMS Global Management System - 5 Pack License	\$1,026.00		US
132-33	5151-21050-300	GMS Global Management System - 25 Pack License	\$4,281.00		US
132-33	5151-21050-500	GMS Global Management System - 100 Pack License	\$8,563.00		US
132-33	5151-21050-700	GMS Global Management System - 500 Pack License	\$21,409.00		US
SERVICE - GLOBAL MANAGEMENT SYSTEM					
132-34	4870-00025-004	On-site Installation service for Global Management System 25 licenses	\$1,969.00		US
132-34	4870-00027-007	Implementation Service for Global Management System 100 licenses	\$9,874.00		US
132-34	4870-00028-007	Implementation Service for Global Management System 500 licenses	\$19,748.00		US
132-34	4870-00025-112	Premier, One Year, Global Management System 5 licenses	\$177.00		US
132-34	4870-00025-312	Premier, Three Year, Global Management System 5 licenses	\$424.00		US
132-34	4870-00026-112	Premier, One Year, Global Management System 25 licenses	\$740.00		US
132-34	4870-00026-312	Premier, Three Year, Global Management System 25 licenses	\$1,777.00		US
132-12	4870-00026-004	On-site Installation service for Global Management System 100 licenses	\$1,969.87	NA	NA
132-12	4870-00027-004	On-site Installation service for Global Management System 3000 licenses	\$1,969.87	NA	NA
132-34	4870-00027-112	Premier, One Year, Global Management System 100 licenses	\$1,481.00		US
132-34	4870-00027-312	Premier, Three Year, Global Management System 100 licenses	\$3,554.00		US
132-34	4870-00028-112	Premier, One Year, Global Management System 500 licenses	\$3,702.00		US
132-34	4870-00028-312	Premier, Three Year, Global Management System 500 licenses	\$8,886.00		US
132-34	4870-00029-112	Premier, One Year, Global Management System 3000 licenses	\$7,405.00		US
132-34	4870-00029-312	Premier, Three Year, Global Management System 3000 licenses	\$17,773.00		US
WEBCOMMANDER					
132-33	VMSW0101	MGC Web Commander Professional: Includes Meeting Director and Meeting Scheduler	\$20,151.13	365	US
132-33	VMSW0102	WebCommander -Meeting Scheduler - SW for WEB-based Conference scheduling.Includes Personal Scheduler. Requires Microsoft Server	\$8,060.45	365	US
132-33	VMSW0103	MGC Web Commander Meeting Director: SW for WEB-based Conference management. Requires Microsoft Server	\$12,090.68	365	US
132-33	5151-17156-200	WebCommander Meeting Director 7.0: SW for WEB-based Conference management. Requires Microsoft Server	\$12,090.68	90 DAYS	ISRAEL
132-33	5151-17156-300	WebCommander Meeting Scheduler 7.0 - SW for WEB-based Conference scheduling. Includes Personal Scheduler. Requires Microsoft Server	\$8,060.45	90 DAYS	ISRAEL
SERVICE - WEBCOMMANDER					

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-W-FEE	WARRANTY	COUNTRY OFORIGIN
132-34	4870-00010-004	On-site Installation service for WebCommander	\$1,969.00		US
132-34	4870-00010-007	Implementation Service for WebCommander	\$4,319.00	0	US
WEBOFFICE					
132-33	5151-17154-100	WebOffice - Conferencing Portal Software for 5 users. Requires hardware server (Ref. Datasheet specs).	\$856.42	90	IL
SERVICE - WEBOFFICE					
132-34	4870-00012-004	On-site Installation service for WebOffice	\$1,969.00	0	US
132-34	4870-00012-007	Implementation Service for WebOffice up to 200 licenses	\$19,748.00	0	US
132-34	4870-00037-007	Implementation Service for WebOffice up to 500 licenses	\$39,496.00	0	US
SERVICE - SOUNDSTATION 2 AND 2W					
132-12	4870-00040-112	Premier, One Year, SoundStation 2 or SoundStation 2W	\$24.69	0	US
132-12	4870-00041-112	Premier, One Year, SoundStation, SoundStation EX, SoundStation Premier, SoundStation Premier EX, or SoundStation Premier Satellite	\$29.62	0	US
132-12	4870-00040-312	Premier, Three Year, SoundStation 2 or SoundStation 2W	\$54.31	0	US
132-12	4870-00041-312	Premier, Three Year, SoundStation, SoundStation EX, SoundStation Premier, SoundStation Premier EX, or SoundStation Premier Satellite	\$64.18	0	US
SERVICE - OTHER					
132-12	4865-06680-001	Certification for Pre-Service Contract Inspection - MSRP	\$492.72	NA	NA
132-12	4870-00163-004	On-site Installation service for Media Center and 1 X 42" plasma display product bundle	\$493.70	NA	NA
132-12	4870-00163-108	Premier Plus, One Year, Media Center and 1 X 42" plasma display product bundle	\$1,244.13	NA	NA
132-12	4870-00164-004	On-site Installation service for Media Center and 2 X 42" plasma display product bundle	\$493.70	NA	NA
132-12	4870-00164-108	Premier Plus, One Year, Media Center and 2 X 42" plasma display product bundle	\$2,591.94	NA	NA
POLYCOM LEARNING CENTER					
132-50	4864-05088-001	SIP Protocols and Networks for Video and Voice(2days)priced per person at PLC. Req:VideoOver IP/Experience with LAN/WAN, Implementing IP Networks	\$1,382.37	NA	NA
132-50	4864-07007-003	WebCommander System Admin Training(1Day)Held at Polycom, priced per person. Req: Prior attendance in MGC System Admin or MGCTechMaint. Familiarity with electronic equip. Knowledge of Windows.	\$691.18	NA	NA
132-50	4864-07009-001	Polycom MGC IVR System Admin(1Day)Held at Polycom, priced per person. Req. prior participation in MGC System Admin. Knowledge of electronic equipment, MGC Manager, and MS Windows.	\$691.18	NA	NA
132-50	4864-07104-001	V2IU Technical Training(2 days) priced per person at PLC. Requires VideoOverIP/Implementing IP Networks for H.323 Videoconferencing/Experience with LAN/WAN	\$1,382.37	NA	NA
132-50	4864-17001-001	WebOffice Tech Training(2Days)Held at Polycom, priced per person. Req:Knowledge of MS Windows Server, ISDN/IPNetworks.	\$1,382.37	NA	NA
132-50	4864-37001-001	VortexTechTraining(3Days) Held at Polycom, priced per person.	\$1,974.81	NA	NA
132-50	4864-05085-001	Implementing IP Networks for H.323 Videoconferencing(3days) Priced per student at PLC. Req:VideoOver IP/Experience with LAN/WAN, H.323 videoconferencing systems, and ISDN videoconferencing standards.	\$1,974.00		US
132-50	4864-06970-001	Global Management System training priced per student at PLC (1/2 day). Requires prior participation in a videoconference call and knowledge of videoconferencing systems.	\$691.00		US

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-FEE	WARRANTY	COUNTRY OFORIGIN
132-50	4864-07003-001	TRG, VoicePlus Technical Training, 2 Days held at Polycom. Priced per student. Prerequisite: Prior attendance in MGC Technical Maint. or MGC Operation & Engineering course.	\$1,382.00		US
132-50	4864-07005-001	MGCGateway/Gatekeeper (1Day)Held at Polycom, priced per person. Req: Prior attendance of the 5-Day MGC TechMaint.course, Familiarity with Telephony· Knowledge of Windows.	\$691.00		US
132-50	4864-07007-001	WebCommander Technical Training(2Days)Held at Polycom, priced per person. Req: Prior attendance in MGC System Admin or MGC TechMaint. Familiarity with electronic equip. Knowledge of Windows.	\$1,382.00		US
132-50	4864-27007-001	VSX7000TechTrg(2Days)Held at Polycom, priced per person.Req:Knowledge of ISDN/IPNetworks, MS Windows.	\$1,382.00		US
132-50	CS-ACCORD-AD01-IN	MGCSystem Admin.(2 Days)Held at Polycom,priced per person. Req. prior participation in a multipoint videoconference call. Familiar w/ PCs and electronic equipment. Windows OS, Videoconferencing, Networks, and Video over IP courses recommended.	\$1,382.00		US
132-50	CS-4500-TS01-IN	Concorde 4500 Technical Maintenance (2 days) Priced per student at PLC. Requires prior participation in a videoconference call. Videoconferencing and Networks course recommended. Familiarity with electronic equipment.	\$1,382.37	NA	USA
132-50	4864-17003-002	ReadiMgrSE200/IAMTrg(4Days)Delivered on-site at customer location, priced for up to 8 persons max. Req:Knowledge of ISDN/IP Networks, Windows, SQL Database. Prior attendance in MGC and VSX TechMaintenance Courses.	\$15,798.49	NA	USA
132-50	4864-17003-001	ReadiMgrSE200/IAMTrg(4Days)Held at Polycom, priced per person. Req:Knowledge of ISDN/IP Networks, Windows, SQL Database. Prior attendance in MGC and VSX TechMaintenance Courses.	\$2,567.25	NA	USA
132-50	CS-ACCORD-TS01-IN	MGC50/100 Technical Maint (5 days) Priced per student at PLC. Req: prior participation in a multipoint videoconference call. Windows OS, Videoconf & Networks, and Video over IP courses recommended. Familiarity with electronic equip.	\$3,209.07		US
132-50	CS-CVE-CC-IN	CVE Core Curriculum (5 days) Priced per student at PLC. Req: one of more years experience with audio and video technologies in a conferencing environment. Solid experience with local and wide area networks, including ISDN and videoconferencing standards.	\$2,221.66		US
132-50	CS-IMUX-TS01-IN	Inverse Multiplexing Hands-On (1 Day)	\$691.18		US
132-50	CS-INTRO-TS01-IN	Intro To Videoconferencing (H.320)/Networks (2 Days). Priced per student at PLC. Intro. To telecom industry, H.320 (ISDN) standards. Beginners course.	\$1,382.37		US
132-50	CS-PNAV-TS01-IN	PathNavigator Technical Training (4 days) requires prior participation in multipoint training, familiarity with PCs and electronic equipment, and knowledge of circuit switched and packet-based networks	\$2,567.25		US
132-50	CS-PT900-AD01-OV	TRG, iPower Series System Administrator Training 4Hrs Over live Videoconference.Priced per session.Max 5 students	\$1,481.11		US
132-50	CS-PT900-EU01-OV	TRG, iPower Series End User Training 2Hrs Over live videoconference.Priced per session. Max. 5 students	\$740.55		US
132-50	4864-04285-006	ViewStation Advanced training streamed via the web.	\$192.54		US
132-50	4864-04285-007	ViewStation Basic training streamed via the web.	\$192.54		US
132-50	4864-04285-008	Using ViewStation with NetMeeting training streamed via the web.	\$192.54		US
132-50	4864-04285-010	ViewStation End-User training (2 hours) Over Point-to-Point Videoconference. Max class size 5 students.	\$740.55		US
132-50	4864-06475-001	ViaVideo Advanced training (2 hours) Over Point-to-Point Videoconference. Max class size 5 students.	\$740.55		US
132-50	4864-06476-001	ViaVideo Basics training (2 hours) Over Point-to-Point Videoconference. Max class size 5 students.	\$740.55		US
132-50	4864-06969-001	ViaVideo Basic Training	\$192.54		US

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-W-FEE	WARRANTY	COUNTRY OFORIGIN
132-50	4864-07001-001	TRG, Polycom Conference Suite 2Days held at Polycom. Priced per student.	\$1,382.37		US
132-50	4864-07054-001	ViaVideoTechnicalTraining(1/2day) Price per student at PLC.	\$488.77		US
132-50	4864-08820-004	Polycom Learning Center OnLine Video Library	\$390.03		US
132-50	CS-PT900-TS01-IN	iPower Technical Maint (2 Days) Priced per student at PLC. Requires prior participation in a videoconference call. Windows Operating System, Videoconferencing and Networks, and Video over IP courses recommended. Familiarity with electronic equip..	\$1,382.00		US
132-50	CS-VOIP-TS01-IN	Video Over IP and the Internet (2 days) Priced per student at PLC. Requires LANs, TCP/IP and the Internet or an equivalent course covering the IP protocol suite in detail. Real world experience with Internet applications.	\$1,382.37		US
132-50	2864-04285-001	ViewStationTechnicalTraining,includesFXandVS4000(2days) Price per Student at PLC	\$1,382.00		US
VIEWSTATION ACCESSORIES					
132-8	G2215-08970-001	ViewStation EX, FX or VS4000 Serial Module, includes cable to codec - must order serial cable separately	\$1,571.00	365	SG
132-8	G2215-09013-001	ViewStation H.323 Serial Module - includes cable to codec - must order serial cable separately (Unit must have a serial number with a zero in the 3rd digit xxx0xxxxxxxxx to upgrade).	\$2,356.90	365	SG
132-8	2676-08404-001	Carrying Case, Hard Shell	\$467.58	365	JP
IPower SYSTEMS					
132-8	2200-51034-001	Digital Conference Recording software option for iPower systems. Enables system to record meeting people and content to a designated computer folder. For any iPower system running v5.0 or higher.	\$2,140.20	365	US
132-8	3200-50651-001	Internal 4-site multipoint option for iPower systems. Enables system to call up to 3 video sites at 768 kbps each on H.323/IP. For iPower 600, 900, 9000 running v3.1 and above.	\$2,568.41	365	US
132-8	3200-50652-001	Internal 12-site multipoint option for iPower systems. Enables system to call up to 11 video sites at 768 kbps each on H.323/IP. For iPower 9000 Series, or iPower 600 and 900 running v5.0 and above.	\$5,994.11	365	US
ZYROSS					
132-33	VSW0101	MGC Developer SDK for Windows C/C++ and XML	\$7,899.24	365	US
132-8	VMSZ0101	MGC - Zyross Data Collector - PER MCU - Interprets CDR information on MCU's for billing and usage reporting	\$6,637.28	365	US
SERVICE - DISCONTINUED PRODUCTS					
132-12	SC-12-ADD5-P	Premier,1Yr,Fuj42 inFlatPanel,Parts shipped premium day of call, Telephone Tech Support during Business Hrs, Software ups&upgrades(prices for other than 1 yr to be prorated accordingly)Announced End of Life Sales12-31-00 EOLSvc12-31-05,MSRP	\$488.77	0	US
132-12	SC-12-IMX2-P	Premier,1Yr,T1 IMUX,Parts shipped premium day of call, Telephone Tech Support during Business Hrs, Software ups&upgrades(prices for other than 1 yr to be prorated accordingly)Announced End of Life Sales 4-1-01, EOLSvc 4-1-06), MSRP	\$567.76	0	US
132-12	SC-12-IMX-P	Premier,1Yr,VSX,HtlnkIMUX,210-35Adpt,Parts shipped premium day of call, TelTech Supp during Bus Hrs,SW Upd&Upgds(prices other than 1 yr to be prorated)End of Life SalesVSX4-1-01Htlk8-31-01,210-35,12-31-01 EOLSvcVSX 4-1-06Htlk8-31-06,210-35 12-31-06 MSRP*	\$172.80	0	US
132-12	SC-12-NEC50-P	Premier 1 Yr, 50" Flat Panel Display, Parts shipped premium day of call, Tel Tech Support During Business Hrs, Software ups&upgrades(prices for other than 1 yr to be prorated accordingly) End of Sales Life 9-30-03, SVC EOL 9-30-08 MSRP	\$1,451.49	0	US

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-W-FEE	WARRANTY	COUNTRY OFORIGIN
132-12	SC-12-S2-P	Premier,1Yr,Venue2000,Parts shipped premium on day of call, Telephone Tech Support during Business Hrs, Software ups&upgrades(prices for other than 1 yr to be prorated accordingly)Announced End of Life Sales 1-15-02, EOL-Svc 1-15-07 MSRP	\$869.90	0	US
132-12	SC-12-S4-P	Premier,1Yr,4000ZX,Parts shipped premium on day of call, Telephone Tech Support during Business Hrs, Software ups&upgrades(prices for other than 1 yr to be prorated accordingly)Announced End of Life Sales 1-15-02, EOL-Svc1-15-07 MSRP	\$1,845.46	0	US
132-12	SC-12-SS-P	Premier,1Yr,SwiftSite,760,Parts shipped premium day of call,Telephone Tech Support during Business Hrs,SoftWare ups&upgrades(prices other than 1 yr to be prorated accordingly)End of Life Sales SS 5-1-99,760 11-30-01, EOL SS 5-1-04,760 11-30-06 MSRP *	\$419.65	0	US
132-12	SC-36-680-P	Premier3Yr, iPwr600Series,Parts shipped premium on day of call,Tel Tech Support During Bus Hrs to Partner,SWUps&upgrades(prices for other than 3yr to be prorated accordingly)End of Life Sales 12-31-03,End of Life Svc 12-31-08 MSRP	\$1,184.89	0	US
132-12	SC-36-960-P	Premier 3 Yr iPower 960, Parts shipped premium on day of call, Telephone Technical Support During Business Hours, Software ups&upgrades(prices for other than 3 yr to be prorated accordingly)Announced End of Sales 3-1-03, EOL Service 3-1-08 MSRP	\$1,885.94	0	US
132-12	SC-36-970-P	Premier 3 Yr iPower 970, Parts shipped premium on day of call, Telephone Technical Support During Business Hours, Software ups&upgrades(prices for other than 3yr to be prorated accordingly)Announced End of Sales 3-1-03, EOL Service 3-1-08 MSRP	\$2,596.88	0	US
132-12	4870-00054-314	Premier Plus, 3 Yrs, iPower 9000 Executive Coll, Dual 61 in.Plasma Monitor, Next Business Day Parts & Labor, Telephone Tech Support During Business Hrs, Software Updates & Upgrades, Sales EOL 9-30-2005, EOL-SVC 9-30-2010*	\$16,850.00	0	US
132-12	PC-12-MT1-P	Premier Plus,1Yr,Montage 570A&B,T120orCP,Next Business Day Parts&Labor, Telephone Tech Support during Business Hrs,Software ups&upgrades(prices for other than 1 yr to be prorated accordingly)End of Life Sales 8-31-01, EOLSvc 2-6-03 MSRP*	\$13,058.00	0	US
132-12	PC-12-MT2-P	Premier Plus,1Yr,Montage 570A&B,T120&CP,Next Business Day Parts&Labor, Telephone Tech Support during Business Hrs,Software ups&upgrades(prices for other than 1 yr to be prorated accordingly)End of Life Sales 8-31-01, EOLSvc 2-6-03 MSRP*	\$14,761.00	0	US
132-12	PC-12-MT-P	Premier Plus,1Yr,Montage 570A&B,Next Business Day Parts&Labor, Telephone Tech Support during Business Hrs,Software ups&upgrades(prices for other than 1 yr to be prorated accordingly)(Announced End of Life Sales 8-31-01, EOLSvc 2-6-03) MSRP*	\$11,355.00	0	US
132-12	SC-12-MT2-P	Premier,1Yr,Montage 570A&B,T120&CP,Parts shipped premium on day of call Telephone Tech Support during Business Hrs, Software ups&upgrades(prices for other than 1 yr to be prorated accordingly)Announced End of Life Sales 8-31-01, EOLSvc 2-6-03 MSRP	\$7,380.00	0	US
132-12	SC-12-MT-P	Premier,1Yr,Montage 570A&B,Parts shipped premium on day of call, Telephone Tech Support during Business Hrs, Software ups&upgrades(prices for other than 1 yr to be prorated accordingly)Announced End of Life Sales 8-31-01, EOLSvc 2-6-03 MSRP	\$5,677.00	0	US
132-12	4870-00052-112	Premier 1Yr, iPower 9000 Executive Coll,Single 50in.Plasma Monitor,Parts shipped premium day of call, Phone Support During Business Hrs, SW Updates & Upgrades (prices for terms other than 1Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010	\$2,394.00	0	US

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-W-FEE	WARRANTY	COUNTRY OFORIGIN
132-12	4870-00052-114	Premier+, 1Yr, iPower 9000 Executive Coll, Single 50in.Plasma Monitor, Next Business Day Parts & Labor, Phone Support During Business Hrs, SW Updates&Upgrades (prices for terms other than 1Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010*	\$4,354.00	0	US
132-12	4870-00052-312	Premier 3 Years, iPower 9000 Executive Coll, Single 50in.Plasma Monitor, Parts shipped premium day of call, Telephone Tech Support During Business Hrs, Software Updates & Upgrades, Sales EOL 9-30-2005, EOL-SVC 9-30-2010	\$5,746.00	0	US
132-12	4870-00052-314	Premier Plus, 3 Yrs, iPower 9000 Executive Coll, Single 50in.Plasma Monitor, Next Business Day Parts & Labor, Telephone Tech Support During Business Hrs, Software Updates & Upgrades, Sales EOL 9-30-2005, EOL-SVC 9-30-2010*	\$10,451.00	0	US
132-12	4870-00053-112	Premier 1Yr, iPower 9000 Executive Coll,Dual 50in.Plasma Monitor,Parts shipped premium day of call, Phone Support During Business Hrs, SW Updates & Upgrades (prices for terms other than 1Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010	\$2,883.00	0	US
132-12	4870-00053-114	Premier+, 1Yr, iPower 9000 Executive Coll, Dual 50in.Plasma Monitor, Next Business Day Parts & Labor, Phone Support During Business Hrs, SW Updates&Upgrades (prices for terms other than 1Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010*	\$5,243.00	0	US
132-12	4870-00053-312	Premier 3 Years, iPower 9000 Executive Coll, Dual 50in.Plasma Monitor, Parts shipped premium day of call, Telephone Tech Support During Business Hrs, Software Updates & Upgrades, Sales EOL 9-30-2005, EOL-SVC 9-30-2010	\$6,921.00	0	US
132-12	4870-00053-314	Premier Plus, 3 Yrs, iPower 9000 Executive Coll, Dual 50in.Plasma Monitor, Next Business Day Parts & Labor, Telephone Tech Support During Business Hrs, Software Updates & Upgrades, Sales EOL 9-30-2005, EOL-SVC 9-30-2010*	\$12,584.00	0	US
132-12	4870-00054-112	Premier 1Yr, iPower 9000 Executive Coll,Dual 61 in.Plasma Monitor,Parts shipped premium day of call, Phone Support During Business Hrs, SW Updates & Upgrades (prices for terms other than 1Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010	\$3,860.00	0	US
132-12	4870-00054-114	Premier+, 1Yr, iPower 9000 Executive Coll, Dual 61 in.Plasma Monitor, Next Business Day Parts & Labor, Phone Support During Business Hrs, SW Updates&Upgrades (prices for terms other than 1Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010*	\$7,020.00	0	US
132-12	4870-00054-312	Premier 3 Years, iPower 9000 Executive Coll, Dual 61 in.Plasma Monitor, Parts shipped premium day of call, Telephone Tech Support During Business Hrs, Software Updates & Upgrades, Sales EOL 9-30-2005, EOL-SVC 9-30-2010	\$9,266.00	0	US
132-12	4870-00050-312	Premier 3 Years, ViewStation Executive Coll, Dual 50in.Plasma Monitor, Parts shipped premium day of call, Telephone Tech Support During Business Hrs, Software Updates & Upgrades, Sales EOL 9-30-2005, EOL-SVC 9-30-2010	\$6,921.71	0	US
132-12	4870-00050-112	Premier 1Yr, ViewStation Executive Coll,Dual 50in.Plasma Monitor,Parts shipped premium day of call, Phone Support During Business Hrs, SW Updates & Upgrades (prices for terms other than 1Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010	\$2,883.22	0	US
132-12	4870-00051-314	Premier Plus, 3 Yrs, ViewStation Executive Coll, Dual 61 in.Plasma Monitor, Next Business Day Parts & Labor, Telephone Tech Support During Business Hrs, Software Updates & Upgrades, Sales EOL 9-30-2005, EOL-SVC 9-30-2010*	\$16,850.08	0	US

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-FEE	WARRANTY	COUNTRY OFORIGIN
132-12	4870-00051-114	Premier+, 1Yr, ViewStation Executive Coll, Dual 61 in.Plasma Monitor, Next Business Day Parts & Labor, Phone Support During Business Hrs, SW Updates&Upgrades (prices for terms other than 1Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010*	\$7,020.45	0	US
132-12	4870-00051-312	Premier 3 Years, ViewStation Executive Coll, Dual 61 in.Plasma Monitor, Parts shipped premium day of call, Telephone Tech Support During Business Hrs, Software Updates & Upgrades, Sales EOL 9-30-2005, EOL-SVC 9-30-2010	\$9,266.80	0	US
132-12	4870-00051-112	Premier 1Yr, ViewStation Executive Coll,Dual 61 in.Plasma Monitor,Parts shipped premium day of call, Phone Support During Business Hrs, SW Updates & Upgrades (prices for terms other than 1Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010	\$3,860.76	0	US
132-12	4870-00048-314	Premier Plus, 3 Year, ViewStation EX, 323, MP, 512, Next Business Day Parts & On-site Labor, Unlimited Phone support during Business Hours, Software Updates & Upgrades, End of Life Sales323,512,MP 6-30-04,EX 9-30-05,EOL-Svc 6-30-09,EX 9-30-10*	\$3,307.81	0	US
132-12	4870-00048-114	PremierPlus,1Yr,ViewStationEX,323,MP,512,Next Bus Day Parts&OnsiteLabor,Phone support during Bus Hrs,Software Updates&upgrades(prices for terms other than1Yr prorated accordingly)End of Life Sales323,512,MP 6-30-04,EX 9-30-05,EOL-Svc 6-30-09,EX 9-30-10 *	\$1,377.43	0	US
132-12	4870-00048-312	Premier 3 Year, ViewStation EX, 323, MP, 512, Parts shipped premium day of call, Phone Support During Business Hours, Software Updates & Upgrades, End of Life Sales 323, 512, MP 6-30-04, EX 9-30-05,EOL-Svc 6-30-09, EX 9-30-10	\$1,885.94	0	US
132-12	4870-00048-112	Premier1Yr,ViewStationEX,323,MP,512,Parts shipped premium day of call,Phone Support During Bus Hrs,SWUpdates&Upgrades(prices for terms other than1Yr prorated accordingly) End of Life Sales 323, 512, MP 6-30-04, EX 9-30-05, EOL-Svc 6-30-09, EX 9-30-10	\$784.99	0	US
132-12	4870-00049-314	Premier Plus, 3 Yr, ViewStation SP128,SP384,128, Next Business Day Parts&On-site Labor, Phone support during Business Hrs, Software Updates & Upgrades, End of Life Sales VS SP, 128, 384 12-31-05, EOL-Svc 12-31-10 *	\$1,772.39	0	US
132-12	4870-00049-114	Premier+,1Yr,ViewStation SP128,SP384,128,Next Bus Day Parts&On-site Labor,Phone support during Bus Hrs,Software Updates&Upgrades (prices for terms other than1Yr to be prorated accordingly) End of Life Sales VS SP, 128, 384 12-31-05,EOL-Svc 12-31-10 *	\$740.55	0	US
132-12	4870-00049-312	Premier 3 Year, ViewStation SP128, SP384, 128, Parts shipped premium day of call, Phone Technical Support During Business Hours, Software Updates & Upgrades, End of Life Sales VS SP, 128, 384 12-31-05, EOL-Svc 12-31-10	\$1,184.89	0	US
132-12	4870-00049-112	Premier1Yr,ViewStation SP128,SP384,128,Parts shipped premium day of call,Phone Support During Business Hrs,Software Updates&Upgrades(prices for terms other than1Yr to be prorated accordingly) End of Life Sales VS SP, 128, 384 12-31-05, EOL-Svc 12-31-10	\$493.70	0	US
132-12	4870-00047-314	Premier Plus, 3 Yr, ViewStation FX,VS4000, Next Business Day Parts & Labor, Unlimited Phone support during Business Hours, Software Updates & Upgrades, Sales End of Life 9-30-2005, EOL-Svc 9-30-2010*	\$4,729.67	0	US
132-12	4870-00047-114	Premier Plus, 1 Yr, ViewStation FX, 4000, Next Business Day Parts & Labor, support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) Sales End of Life 9-30-2005, EOL-Svc 9-30-2010*	\$1,969.87	0	US

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-W-FEE	WARRANTY	COUNTRY OFORIGIN
132-12	4870-00047-312	Premier 3 Year, ViewStation FX, 4000, Parts shipped premium day of call, Unlimited Telephone Technical Support During Business Hours, Software Updates & Upgrades, Sales End of Life 9-30-2005, EOL-Svc 9-30-2010	\$2,596.88	0	US
132-12	4870-00047-112	Premier 1 Yr, ViewStation FX, 4000, Parts shipped premium day of call, phone support During Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yrs to be prorated accordingly) Sales End of Life 9-30-2005, EOL-Svc 9-30-2010	\$1,081.21	0	US
132-12	4870-00055-314	Premier Plus, 3 Years, iPower 9000 Series, Next Business Day Parts & Labor, Unlimited Phone support during Business Hours, Software Updates & Upgrades, Sales EOL 9-30-2005, EOL -SVC 9-30-2010*	\$4,729.67	0	US
132-12	4870-00055-114	Premier Plus, 1 Year, iPower 9000 Series, Next Business Day Parts & Labor, Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly)Sales EOL 9-30-2005, EOL -SVC 9-30-2010*	\$1,969.87	0	US
132-12	4870-00055-312	Premier 3 Year, iPower 9000 Series, Parts shipped premium day of call, Phone Support During Business Hours, Software Updates & Upgrades, Sales EOL 9-30-2005, EOL -SVC 9-30-2010	\$2,596.88	0	US
132-12	4870-00055-112	Premier 1 Yr, iPower 9000 Series, Parts shipped premium day of call, Phone Support During Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yrs to be prorated accordingly) Sales EOL 9-30-2005, EOL -SVC 9-30-2010	\$1,081.21	0	US
132-12	PC-12-240GW-P	Premier Plus,1Yr,240GW,Next Business Day Parts&Labor, Telephone Tech Support during Business Hrs,Software ups&upgrades(prices for other than 1 yr to be prorated accordingly)Announced End of Life Sales 8-28-00, EOLSvc 8-28-05 MSRP*	\$2,962.22	0	US
132-12	PC-12-550-P	PremierPlus,1Yr,550,Next Business Day Parts&Labor,Telephone Tech Support during Business Hrs, Software ups&upgrades(prices for other than 1yr to be prorated accordingly)Announced End of Life Sales 1-31-02, End of Life Service 1-31-07 MSRP*	\$370.28	0	US
132-12	PC-12-680-P	PremierPlus1Yr,iPwr 600 Series,Next Business Day Parts&Labor,Tel Tech Support During Bus Hrs,Software ups&upgrades(prices for other than 1yr to be prorated accordingly)End of Life Sales 12-31-03, End of Life Service 12-31-08 MSRP*	\$740.55	0	US
132-12	PC-12-960-P	Premier Plus 1 Yr iPower 960, Next Business Day Parts & Labor, Telephone Technical Support During Business Hours,Software ups&upgrades(prices for other than 1 yr to be prorated accordingly)Announced End of Sales 3-1-03, EOL Service 3-1-08 MSRP*	\$1,377.43	0	US
132-12	PC-12-970-P	Premier Plus 1 Yr iPower 970, Next Business Day Parts & Labor, Telephone Technical Support During Business Hours,Software ups&upgrades(prices for other than 1 yr to be prorated accordingly)Announced End of Sales 3-1-03, EOL Service 3-1-08 MSRP*	\$1,969.87	0	US
132-12	PC-12-ADD5-P	Premier Plus,1Yr,Fuj42 inFlatPanel,Next Business Day Parts&Labor, TelephoneTechSupport during Business Hrs,Software ups&upgrades(prices for other than 1 yr to be prorated accordingly) End of Life Sales12-31-00 EOLSvc12-31-05, MSRP*	\$735.62	0	US
132-12	PC-12-IMX2-P	Premier Plus,1Yr,T1 IMUX,Next Business Day Parts&Labor, Telephone Tech Support during Business Hrs,Software ups&upgrades(prices for other than 1 yr to be prorated accordingly)Announced End of Life Sales 4-1-01, EOLSvc 4 1-06 MSRP*	\$1,135.52	0	US
132-12	PC-12-IMX-P	Premier Plus,1Yr,VSX,HtlnkIMUX210-235Adpt,Next Bus Day Parts&Labor,Tel Tech Sup during Bus Hrs,SW. Upd&Upgds(prices other than 1 yr to be prorated)End of Life SalesVSX4-1-01Htlk8-31-01,210-35,12-31-01 EOLSvcVSX 4-1-06Htlk8-31-06,210-35 12-31-06 MSRP*	\$345.59	0	US

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-W-FEE	WARRANTY	COUNTRY OFORIGIN
132-12	PC-12-NEC50-P	Premier Plus 1 Yr, 50" Flat Panel Display, Next Business Day Parts & Labor, Telephone Tech Support During Business Hrs,Software ups&upgrades(prices for other than 1 yr to be prorated accordingly)End of Sales Life 9-30-03, SVC EOL 9-30-08 MSRP*	\$2,167.36	0	US
132-12	PC-12-S2-P	Premier Plus,1Yr,Venue2000,Next Business Day Parts&Labor, Telephone Tech Support during Business Hrs, Software ups&upgrades(prices for other than 1 yr to be prorated accordingly)Announced End of Life Sales 1-15-02, EOL-Svc 1-15-07 MSRP*	\$1,739.81	0	US
132-12	PC-12-S4-P	Premier Plus,1Yr,4000ZX,Next Business Day Parts&Labor, Telephone Tech Support during Business Hrs, Software ups&upgrades(prices for other than 1 yr to be prorated accordingly)(Announced End of Life Sales 1-15-02, EOL-Svc1-15-07 MSRP *	\$3,689.93	0	US
132-12	PC-12-SS-P	PremierPlus,1Yr,SwiftSite,760,NextBus Day Parts&Labor,Telephone Tech Support during Business Hrs,SoftWare ups&upgrades(prices other than 1 yr to be prorated accordingly)End of Life Sales SS 5-1-99,760 11-30 01, EOL-SS 5-1-04,760 11-30-06 MSRP *	\$641.81	0	US
132-12	PC-36-680-P	PremierPlus3Yr,iPwr 600 Series,Next Business Day Parts&Labor,Tel Tech Support to Partner During Bus Hrs,Software ups&upgrades(prices for other than 3yr to be prorated accordingly) End of Life Sales 12-31-03, End of Life Service 12-31-08 MSRP*	\$1,772.39	0	US
132-12	PC-36-960-P	Premier Plus 3 Yr iPower 960, Next Business Day Parts & Labor, Telephone Technical Support During Business Hours,Software ups&upgrades(prices for other than 3yr to be prorated accordingly)Announced End of Sales 3-1-03, EOL Service 3-1-08 MSRP*	\$3,307.81	0	US
132-12	PC-36-970-P	Premier Plus 3Yr iPower 970, Next Business Day Parts & Labor, Telephone Technical Support During Business Hours,Software ups&upgrades(prices for other than 3yr to be prorated accordingly)Announced End of Sales 3-1-03, EOL Service 3-1-08 MSRP*	\$4,729.67	0	US
132-12	PC-36-NEC50-P	Premier Plus 3Yr, 50" Flat Panel Display, Next Business Day Parts & Labor, Telephone Tech Support During Business Hours & Software ups&upgrades(prices for other than 3 yr to be prorated accordingly) End of Sales Life 9-30-03, SVC EOL 9-30-08 MSRP*	\$5,183.88	0	US
132-12	SC-12-240GW-P	Premier,1Yr,240GW,Parts shipped premium on day of call,Telephone Tech Support during Business Hrs, Software ups&upgrades(prices for other than 1 yr to be prorated accordingly)Announced End of Life Sales 8-28-00, EOLSvc 8-28-05 MSRP	\$1,481.11	0	US
132-12	SC-12-550-P	Premier,1Yr,550,Parts shipped premium on day of call, Telephone Tech Support during Business Hrs, Software ups&upgrades(prices for other than 1yr to be prorated accordingly)Announced End of Life Sales 1-31-02,End of Life Service 1-31-07, MSRP	\$222.17	0	US
132-12	SC-12-680-P	Premier1Yr, iPwr600Series,Parts shipped premium on day of call,Tel Tech Support During Bus Hrs, SWups&upgrades(prices for other than 1yr to be prorated accordingly)End of Life Sales 12-31-03,End of Life Svc 12-31-08 MSRP	\$493.70	0	US
132-12	SC-12-960-P	Premier 1 Yr iPower 960, Parts shipped premium on day of call, Telephone Technical Support During Business Hours, Software ups&upgrades(prices for other than 1 yr to be prorated accordingly)Announced End of Sales 3-1-03, EOL Service 3-1-08 MSRP	\$784.99	0	US
132-12	SC-12-970-P	Premier 1 Yr iPower 970, Parts shipped premium on day of call, Telephone Technical Support During Business Hours, Software ups&upgrades(prices for other than 1 yr to be prorated accordingly)Announced End of Sales 3-1-03, EOL Service 3-1-08 MSRP	\$1,081.21	0	US

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-FEE	WARRANTY	COUNTRY OFORIGIN
132-12	4870-00038-314	Premier Plus, 3 Yrs, ViewStation Executive Coll, Single 50in.Plasma Monitor, Next Business Day Parts & Labor, Telephone Tech Support During Business Hrs, Software Updates & Upgrades, Sales EOL 9-30-2005, EOL-SVC 9-30-2010*	\$10,451.69	0	US
132-12	4870-00038-114	Premier+, 1Yr, ViewStation Executive Coll, Single 50in.Plasma Monitor, Next Business Day Parts & Labor, Phone Support During Business Hrs, SW Updates&Upgrades (prices for terms other than 1Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010*	\$4,354.46	0	US
132-12	4870-00038-312	Premier 3 Years, ViewStation Executive Coll, Single 50in.Plasma Monitor, Parts shipped premium day of call, Telephone Tech Support During Business Hrs, Software Updates & Upgrades, Sales EOL 9-30-2005, EOL-SVC 9-30-2010	\$5,746.70	0	US
132-12	4870-00038-112	Premier 1Yr, ViewStation Executive Coll,Single 50in.Plasma Monitor,Parts shipped premium day of call, Phone Support During Business Hrs, SW Updates & Upgrades (prices for terms other than 1Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010	\$2,394.46	0	US
132-12	4870-00050-314	Premier Plus, 3 Yrs, ViewStation Executive Coll, Dual 50in.Plasma Monitor, Next Business Day Parts & Labor, Telephone Tech Support During Business Hrs, Software Updates & Upgrades, Sales EOL 9-30-2005, EOL-SVC 9-30-2010*	\$12,584.48	0	US
132-12	4870-00050-114	Premier+, 1Yr, ViewStation Executive Coll, Dual 50in.Plasma Monitor, Next Business Day Parts & Labor, Phone Support During Business Hrs, SW Updates&Upgrades (prices for terms other than 1Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010*	\$5,243.12	0	US
UNKNOWN					
132-12	4870-00248-112	Premier, One Year, RSS 2000	\$1,036.78		US
132-12	4870-00248-312	Premier, Three Year, RSS 2000	\$2,488.26		US
132-12	4870-00265-314	Premier Plus, Three Year, RAS 200A 100 license expansion	\$4,003.93		US
132-12	4870-00266-112	Premier, One Year, RAS 200A 200 license expansion	\$2,221.66		US
132-12	4870-00266-114	Premier Plus, One Year, RAS 200A 200 license expansion	\$3,332.49		US
132-12	4870-00266-312	Premier, Three Year, RAS 200A 200 license expansion	\$5,331.99		US
132-12	4870-00266-314	Premier Plus, Three Year, RAS 200A 200 license expansion	\$7,997.98		US
132-12	4870-00267-002	On-site Installation service for VSX 7000 Instructor FS	\$1,969.87		US
132-12	4870-00267-106	Premier, One Year, VSX 7000 Instructor FS	\$2,957.28		US
132-12	4870-00267-108	Premier Plus, One Year, VSX 7000 Instructor FS	\$4,438.39		US
132-12	4870-00267-136	Premier, Three Year, VSX 7000 Instructor FS	\$6,388.51		US
132-12	4870-00267-138	Premier Plus, Three Year, VSX 7000 Instructor FS	\$9,587.71		US
132-12	4870-00268-002	On-site Installation service for PowerCam Presenter	\$982.47		US
132-12	4870-00268-003	On-site Installation service for PowerCam Presenter, special pricing available only when purchased with on-site installation of Polycom video endpoint (both units will be installed during a single on-site visit)	\$390.03		US
132-12	4870-00268-106	Premier, One Year, PowerCam Presenter	\$587.51		US
132-12	4870-00268-108	Premier Plus, One Year, PowerCam Presenter	\$883.73		US
132-12	4870-00268-136	Premier, Three Year, PowerCam Presenter	\$1,411.99		US
132-12	4870-00268-138	Premier Plus, Three Year, PowerCam Presenter	\$2,122.92		US
132-8	VMCU0016R	MGC+ RreadiConvene IP Base Pack 16 Port, Fully TX/CP @ 768k	\$32,161.21	365 Days	IL
132-8	VMCU0024R	MGC+ RreadiConvene IP Base Pack 24 Port, Fully TX/CP @ 768k	\$45,460.96	365 Days	IL
132-8	VMCU0032R	MGC+ RreadiConvene IP Base Pack 32 Port, Fully TX/CP @ 768k	\$60,614.61	365 Days	IL
132-8	VMCU0040R	MGC+ RreadiConvene IP Base Pack 40 Port, Fully TX/CP @ 768k	\$75,768.26	365 Days	IL

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-W-FEE	WARRANTY	COUNTRY OFORIGIN
132-8	G7200-21963-001	VSX 8400 Presenter VTX: Incl VSX 8000, PowerCam camera, SoundStation VTX 1000, 2 ext mics, ImageShare II, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$12,245.99	365 Days	SG
132-8	G7200-22690-001	VSX 7400s Presenter VTX: Incl VSX 7000s, SoundStation VTX 1000, Visual Concert VSX, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$8,134.31	365 Days	SG
132-8	G7200-22700-001	VSX 7800s Presenter MP VTX: Incl VSX 7000s, SoundStation VTX 1000, Visual Concert VSX, People+Content IP, 4-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$10,702.72	365 Days	SG
132-8	G7200-22710-001	VSX 7800e Presenter MP VTX: Incl VSX 7000e, PowerCam camera, SoundStation VTX 1000, ImageShare II, VGA encoder key, People+Content IP, 4-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$12,415.57	365 Days	SG
132-8	G7200-22720-001	VSX 7400e Presenter VTX: Incl VSX 7000e, PowerCam camera, SoundStation VTX 1000, ImageShare II, VGA encoder key, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$9,847.15	365 Days	SG
132-8	G7200-22760-001	VSX 8400 Presenter Voice Tracker VTX: Incl VSX 8000, PowerCam Plus, SoundStation VTX 1000, 2 ext mics, ImageShare II, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$13,273.70	365 Days	SG
132-8	G7200-22943-001	VSX 7400s Presenter w/ Media Cart and two 32-inch WXGA 16:9 LCD displays w/ speakers. Includes VSX 7400s as in 7200-22640-001 and Media Cart/LCDs as in 2215-22617-001. English remote. Order network modules separately. COUNTRY CODE 54, NTSC	\$15,070.48	365 Days	SG
132-8	G7200-22951-001	VSX 7400e Presenter w/ Media Center and two 32-inch LCDs w/speakers. VSX 7400e as in 7200-22730-001; Media Center/LCDs as in 2215-22634-001. Cart speakers not included. English Remote. Order network modules sep COUNTRY CODE 54, NTSC	\$17,811.03	365 Days	SG
132-8	G7200-22962-001	VSX 8400 Presenter w/ Media Center and 2 32-inch LCDs w/speakers. VSX 8400 as in 7200-21962-001, Media Center/LCDs as in 2215-22634-001. Cart speakers not included. English remote. Order network modules sep COUNTRY CODE 54, NTSC	\$20,381.16	365 Days	SG
132-8	G7200-22964-001	VSX 8400 Presenter Voice Tracker w/Media Center and 2 42-inch Plasmas. VSX 8400 as in 7200-22740-001, Media Center/Plasmas as in 2215-22622-001. Cart speakers included. English remote. Order netwk modules sep COUNTRY CODE 54, NTSC	\$27,832.90	365 Days	SG
132-8	G7200-22967-001	VSX 8800 Presenter MP with Media Center and two 42-inch Plasmas. VSX 8800 as in 7200-22750-001, Media Center/Plasmas as in 2215-22622-001. Cart speakers included. English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$30,402.17	365 Days	SG
132-8	VMCS2403	MGC-50,IP24,MUX8,Net2,Audio24/48,Video+8,BONDing8,H320-8portSWL,CP8/TX8SWL,UCS,C&V,WCS,PN12/25,WO25, MGC MGR. Shipping. Training(SUP1440&CS-PNAV-TS01-IN), Support 4870-00124-112 IS MANDATORY	\$37,516.47	365	IL
132-12	4870-00248-314	Premier Plus, Three Year, RSS 2000	\$3,376.93		US
132-12	4870-00255-112	Premier, One Year, SoundPoint Pro SE-220 and SE-225	\$19.75		US
132-12	4870-00255-312	Premier, Three Year, SoundPoint Pro SE-220 and SE-225	\$49.37		US
132-12	4870-00256-112	Premier, One Year, VoiceStation 100, 300, or 500 models	\$24.69		US
132-12	4870-00256-312	Premier, Three Year, VoiceStation 100, 300, or 500 models	\$54.31		US

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-W- FEE	WARRANTY	COUNTRY OFORIGIN
132-12	4870-00257-004	On-site Installation service for ReadManager SE200 or IAM without Outlook scheduling	\$1,969.87		US
132-12	4870-00257-007	Implementation Service for ReadManager SE200 or IAM without Outlook scheduling, 25 licenses	\$8,881.71		US
132-50	4870-00257-017	10 day credit for Polycom Learning Center public classroom training (20% savings), special price available when purchased with any ReadManager Implementation or Installation service. Training days may be redeemed up to 1 year after date of purchase.	\$4,932.09		US
132-12	4870-00257-070	Implementation Service for ReadManager SE200 or IAM without Outlook scheduling, 50 licenses	\$13,818.74		US
132-12	4870-00257-072	Implementation Service for ReadManager SE200 or IAM without Outlook scheduling, 125 licenses	\$19,743.17		US
132-12	4870-00257-073	Implementation Service for ReadManager SE200 or IAM without Outlook scheduling, 275 licenses	\$29,617.23		US
132-12	4870-00257-074	Implementation Service for ReadManager SE200 or IAM with Web scheduling, 525 licenses	\$44,428.31		US
132-12	4870-00257-112	Premier, One Year, ReadManager SE200 or IAM Base Unit without Outlook scheduling, 25 licenses	\$2,779.55		US
132-12	4870-00257-114	Premier Plus, One Year, ReadManager SE200 or IAM Base Unit without Outlook scheduling, 25 licenses	\$3,702.77		US
132-12	4870-00257-312	Premier, Three Year, ReadManager SE200 or IAM Base Unit without Outlook scheduling, 25 licenses	\$6,669.92		US
132-12	4870-00257-314	Premier Plus, Three Year, ReadManager SE200 or IAM Base Unit without Outlook scheduling, 25 licenses	\$8,881.71		US
132-12	4870-00258-112	Premier, One Year, ReadManager SE200 or IAM without Outlook scheduling, 25 license expansion pack	\$982.47		US
132-12	4870-00258-114	Premier Plus, One Year, ReadManager SE200 or IAM without Outlook scheduling, 25 license expansion pack	\$1,333.00		US
132-12	4870-00258-312	Premier, Three Year, ReadManager SE200 or IAM without Outlook scheduling, 25 license expansion pack	\$2,359.90		US
132-12	4870-00258-314	Premier Plus, Three Year, ReadManager SE200 or IAM without Outlook scheduling, 25 license expansion pack	\$3,199.19		US
132-12	4870-00259-112	Premier, One Year, ReadManager SE200 or IAM without Outlook scheduling, 100 license expansion pack	\$2,463.58		US
132-12	4870-00259-114	Premier Plus, One Year, ReadManager SE200 or IAM without Outlook scheduling, 100 license expansion pack	\$3,307.81		US
132-12	4870-00259-312	Premier, Three Year, ReadManager SE200 or IAM without Outlook scheduling, 100 license expansion pack	\$5,914.56		US
132-12	4870-00259-314	Premier Plus, Three Year, ReadManager SE200 or IAM without Outlook scheduling, 100 license expansion pack	\$7,938.74		US
132-12	4870-00260-112	Premier, One Year, ReadManager SE200 or IAM without Outlook scheduling, 250 license expansion pack	\$7,035.26		US
132-12	4870-00260-114	Premier Plus, One Year, ReadManager SE200 or IAM without Outlook scheduling, 250 license expansion pack	\$9,375.42		US
132-12	4870-00260-312	Premier, Three Year, ReadManager SE200 or IAM without Outlook scheduling, 250 license expansion pack	\$16,884.63		US
132-12	4870-00260-314	Premier Plus, Three Year, ReadManager SE200 or IAM without Outlook scheduling, 250 license expansion pack	\$22,502.97		US
132-12	4870-00261-112	Premier, One Year, ReadManager SE200 or IAM without Outlook scheduling, 500 license expansion pack	\$11,350.23		US
132-12	4870-00261-114	Premier Plus, One Year, ReadManager SE200 or IAM without Outlook scheduling, 500 license expansion pack	\$15,299.85		US
132-12	4870-00261-312	Premier, Three Year, ReadManager SE200 or IAM without Outlook scheduling, 500 license expansion pack	\$27,242.52		US
132-12	4870-00261-314	Premier Plus, Three Year, ReadManager SE200 or IAM without Outlook scheduling, 500 license expansion pack	\$36,721.61		US

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-W-FEE	WARRANTY	COUNTRY OFORIGIN
132-12	4870-00262-002	On-site Installation service for HDX 9000 Series	\$1,481.11		US
132-12	4870-00262-106	Premier, One Year, HDX 9000 Series	\$1,081.21		US
132-12	4870-00262-108	Premier Plus, One Year, HDX 9000 Series	\$1,969.87		US
132-12	4870-00262-136	Premier, Three Year, HDX 9000 Series	\$2,596.88		US
132-12	4870-00262-138	Premier Plus, Three Year, HDX 9000 Series	\$4,729.67		US
132-12	4870-00263-007	Implementation Service for RAS 200A, includes turnkey RAS 200A server setup as well as complete installation and configuration for up to ten local PVX_POA end-user PCs	\$4,932.09		US
132-12	4870-00263-112	Premier, One Year, RAS 200A base unit with 50 licenses	\$982.47		US
132-12	4870-00263-114	Premier Plus, One Year, RAS 200A base unit with 50 licenses	\$1,476.17		US
132-12	4870-00263-312	Premier, Three Year, RAS 200A base unit with 50 licenses	\$2,359.90		US
132-12	4870-00263-314	Premier Plus, Three Year, RAS 200A base unit with 50 licenses	\$3,544.79		US
132-12	4870-00264-112	Premier, One Year, RAS 200A 50 license expansion	\$552.95		US
132-12	4870-00264-114	Premier Plus, One Year, RAS 200A 50 license expansion	\$829.42		US
132-12	4870-00264-312	Premier, Three Year, RAS 200A 50 license expansion	\$1,328.06		US
132-12	4870-00264-314	Premier Plus, Three Year, RAS 200A 50 license expansion	\$1,989.62		US
132-12	4870-00265-112	Premier, One Year, RAS 200A 100 license expansion	\$1,110.83		US
132-12	4870-00265-312	Premier, Three Year, RAS 200A 100 license expansion	\$2,665.99		US
132-33	2583-23541-001	V2IU 6400-ST85 Firewall/NAT traversal unit with H.460 support for large enterprises. This model includes 2x10/100/1000 Ethernet interfaces, dual redundant, hot swap AC power supply, NEBS Compliance with capacity of 85meg select power cord per region	\$55,667.51	90 Days	US
132-33	5150-23988-001	SW UPG 5300-E10 to 5300-S10 license	\$2,997.48	90 Days	US
132-33	5150-23989-001	SW UPG 5300-E25 to 5300-S25 license	\$2,216.42	90 Days	US
132-33	5150-23991-001	SW UPG 5300-E85 to 5300-S85 license	\$9,651.89	90 Days	US
132-8	G2200-23361-001	Mobile Responder:Transportable VSX8000 (IP) with integrated 17" LCD, Camera and MIC. English Remote, NA, UK & EURO line cords. Supports:PCam/Plus, (NTSC), VSX MIC Array, Analog MIC/Line-level audio I/O.Order Network Modules Sep.CTRY GP 1, 4, 12, 13	\$17,124.18	365 Days	SG
132-33	2200-18100-400	RAS 200A base system with 50 user license pack for RAS 200A and PVX VOA for Alcatel integration	\$5,780.86	90 Days	US
132-33	5150-18050-300	ReadiManager SE200 Management Suite without Outlook Scheduling - License Exp Pack-25	\$5,780.86	90 Days	US
132-33	5150-18050-500	ReadiManager SE200 Management Suite without Outlook Scheduling - License Exp Pack-100	\$14,345.09	90 Days	US
132-33	5150-18050-600	ReadiManager SE200 Management Suite without Outlook Scheduling - License Exp Pack-250	\$40,680.10	90 Days	US
132-33	5150-18050-700	ReadiManager SE200 Management Suite without Outlook Scheduling - License Exp Pack-500	\$66,372.80	90 Days	US
132-33	5150-18055-300	MGC+ ReadiManager SE200 Management Suite without Outlook Scheduling - License Exp Pack-25	\$5,780.86	90 Days	US
132-33	5150-18055-500	MGC+ ReadiManager SE200 Management Suite without Outlook Scheduling - License Exp Pack-100	\$14,345.09	90 Days	US
132-33	5150-18055-600	MGC+ ReadiManager SE200 Management Suite without OutlookScheduling - License Exp Pack-250	\$40,680.10	90 Days	US
132-33	5150-18055-700	MGC+ ReadiManager SE200 Management Suite without Outlook Scheduling - License Exp Pack-500	\$66,372.80	90 Days	US
132-33	5150-18100-400	RAS 200A 50 user license upgrade pack for RAS 200A and PVX VOA for Alcatel integration	\$3,211.59	90 Days	US
132-33	5150-18100-500	RAS 200A 100 user license upgrade pack for RAS 200A and PVX VOA for Alcatel integration	\$6,423.17	90 Days	US
132-33	5150-18100-550	RAS 200A 200 user license upgrade pack for RAS 200A and PVX VOA for Alcatel integration	\$12,846.35	90 Days	US
132-33	VASM5050R	MGC+ Integrated Application Module, loaded with ReadiManager SE200 Management Suite software without Outlook Scheduling in a 25-license base config.	\$16,057.93	90 Days	IL
132-12	4230-23637-155	Maintenance, RPX 204, 1 year, includes 24x7 telephone support, advance replacement of critical parts, on-site support, system software upgrades and updates	\$36,879.60		US

SIN	MFRPARTNO	DESCRIPTION	CONTRACT PRICE-FEE	WARRANTY	COUNTRY OFORIGIN
132-12	4230-23639-155	Maintenance, RPX 210M+, 1 year, includes 24x7 telephone support, advance replacement of critical parts, on-site support, system software upgrades and updates	\$44,285.14		US
132-50	4864-07106-001	RSS 2000 Technical Training (1 day) requires prior attendance in MGC or VSX Technical Training	\$691.18		US
132-50	4864-07106-002	RSS 2000 Tech Training (1 day) delv'd on-site, priced for up to 8 students plus travel/expenses. Req: prior attendance in MGC or VSX Technical Training	\$5,430.73		US
132-50	4864-28001-001	RPX Implmtn & Tech Trng (4days)	\$1,481.11		US
132-12	4870-00001-002	On-site Installation service for VSX 7000 Series	\$982.47		US
132-50	4870-00002-017	10 day credit for Polycom Learning Center public classroom training (20% savings), special price available when purchased with any PathNavigator Implementation or Installation service. Training days may be redeemed up to 1 year after date of purchase.	\$4,932.09		US
132-50	4870-00007-017	10 day credit for Polycom Learning Center public classroom training (20% savings), special price available when purchased with MGC-25 Implementation or Installation service. Training days may be redeemed up to 1 year after date of purchase.	\$4,932.09		US
132-50	4870-00008-017	10 day credit for Polycom Learning Center public classroom training (20% savings), special price available when purchased with MGC-50 Implementation or Installation service. Training days may be redeemed up to 1 year after date of purchase.	\$4,932.09		US
132-50	4870-00009-017	10 day credit for Polycom Learning Center public classroom training (20% savings), special price available when purchased with MGC-100 Implementation or Installation service. Training days may be redeemed up to 1 year after date of purchase.	\$4,932.09		US
132-50	4870-00010-017	10 day credit for Polycom Learning Center public classroom training (20% savings), special price available when purchased with any WebCommander Implementation or Installation service. Training days may be redeemed up to 1 year after date of purchase.	\$4,932.09		US
132-50	4870-00012-017	10 day credit for Polycom Learning Center public classroom training (20% savings), special price available when purchased with any WebOffice Implementation or Installation service. Training days may be redeemed up to 1 year after date of purchase.	\$4,932.09		US
132-50	4870-00026-017	10 day credit for Polycom Learning Center public classroom training (20% savings), special price available when purchased with any GMS Implementation or Installation service. Training days may be redeemed up to 1 year after date of purchase.	\$4,932.09		US
132-50	4870-00139-017	10 day credit for Polycom Learning Center public classroom training (20% savings), special price available when purchased with MGC+50 Implementation or Installation service. Training days may be redeemed up to 1 year after date of purchase.	\$4,932.09		US
132-50	4870-00140-017	10 day credit for Polycom Learning Center public classroom training (20% savings), special price available when purchased with MGC+100 Implementation or Installation service. Training days may be redeemed up to 1 year after date of purchase.	\$4,932.09		US
132-50	4870-00194-017	10 day credit for Polycom Learning Center public classroom training (20% savings), special price available when purchased with any ReadManager Implementation or Installation service. Training days may be redeemed up to 1 year after date of purchase.	\$4,932.09		US
132-12	4870-00248-004	On-site Installation service for RSS 2000	\$1,969.87		US