

2005

GENERAL SERVICES ADMIN.
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY
SCHEDULE PRICE LIST

Contract Number:

GS-35F-4259D

Contract Period:

August 26, 1996 – June 10, 2007

Effective: **March 1, 2005**

Special Item Numbers:

132-8

FSC Classes:

7025-0007, 7025-0010, 5805

Contractor:

Sony Electronics Inc.
Government and Contracts Administration.
1 Sony Dr.
Park Ridge, NJ 07656
301-577-4857

Business Size: Large

calendar days within which delivery will be made. In no case shall the offered delivery time exceed the contractor's normal commercial practice.

ITEMS OR GROUPS OF ITEMS
(SIN or Nomenclature)

132-8

(b) EXPEDITED DELIVERY TIMES. For those items that can be delivered quicker than the delivery times in paragraph (a) above, the offeror is requested to insert below a time (hours/days ARO) that delivery can be made when **expedited delivery** is requested.

ITEMS OR GROUPS OF ITEMS
(SIN or Nomenclature)

132-8

(c) OVERNIGHT AND 2-DAY DELIVERY TIMES. Schedule customers may require overnight or 2-day delivery. The offeror is requested to annotate in its price list or by separate attachment the items that can be delivered overnight or within 2 days. Contractors offering such delivery service will be required to state in the FSS price list details concerning this service.

(d) URGENT REQUIREMENTS. When the Federal Supply Schedule contract delivery period does not meet

the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the contractor for the purpose of obtaining accelerated delivery. The contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the contractor in writing.) If the contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. **Discounts:**

a. Prompt Payment: 0% - 30 days from receipt of invoice or date of acceptance, whichever is later.

b. Quantity: None

c. Dollar Volume: None

d. Government Educational Institutions: None

e. Discount for Use of Government Commercial Credit Card: None

f. Other: None

8. **Production Points and Statement Concerning Foreign Produced Items:**

DELIVERY TIME on this contract are manufactured in (Days ARO)

9. **Statement Concerning Availability of Export Packaging:**

Export packaging not available from Sony. (Only commercial packaging, packing, and marking practices will be performed by Sony.)

10. **Small Requirements:** The minimum dollar value of orders to be issued is \$100.00.

EXPEDITED DELIVERY TIME
11a. **Maximum Order:** (All dollar amounts are exclusive of any discount for prompt payment.)

48 hours

(a) Special Item 132-8 - Purchase of Hardware
The maximum dollar value per order will be \$500,000 for all hardware products.

11b. **Orders That Exceed the Maximum Order (I-FSS-125) (AUG 1995)**

(a) In accordance with FAR 8.404 there may be circumstances where an ordering activity finds it advantageous to request a price reduction such as where a quantity of an individual order clearly indicates the potential for obtaining a reduced price.

To assist the customer agencies to determine when they should seek a price decrease, a level called a maximum order has been established under the contract. When an agency order exceeds this amount, it is recommended that the ordering activity contact the contractor for a reduced price.

(b) Contractor may:

(1) offer a new lower price for this requirement; (The Price Reduction Clause is not applicable to orders placed over the Maximum Order in FAR 52.216-19.)

(2) offer the lowest price available under the contract; or

(3) decline the order; orders must be returned in accordance with FAR 52.216-19.

(c) A delivery order for quantities that exceed the Maximum Order may be placed with the contractor selected in accordance with FAR 8.404. The order will be placed under the current contract.

(d) Sales for orders that exceed the Maximum Order shall be reported in accordance with GSAR

12. FEDERAL ADP/TELECOMMUNICATION STANDARDS REQUIREMENTS:

Federal departments and agencies acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering offices, shall be responded to promptly by the Contractor.

12.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):

ADP products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication". Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

12.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS):

Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD". Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA Specification Sales Office, Room 6654, 7th and D Streets, SW, Washington, DC 20407, telephone number (202) 708-9205. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, Maryland 20899, telephone number (301) 975-2833.

13. SECURITY REQUIREMENTS:

In the event security requirements are necessary, the ordering activities may incorporate, in their delivery order(s), a security clause in accordance with current laws, regulations, and individual agency policy; however, the burden administering the security requirements shall be with the ordering agency. If any costs are incurred as a result of the inclusion of security requirements, such costs will be negotiated with the Schedule Contractor on an open market basis, outside the scope of the contract.

14. CONTRACT ADMINISTRATION FOR ORDERING OFFICES:

Any ordering office, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.249-1, 52.249-2, and 52.249-8.

15. GSA Advantage! (replaces the OSS ITS On-Line Schedule System)

The *GSA Advantage!* is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule price lists with ordering information, terms and conditions, and up-to-date pricing that will aid Schedule users in acquisitions. The *GSA Advantage!* will allow the user to:

a. Search by Vendor's Name or Contract Number to view or download the vendor's complete

GSA-approved price list with terms, conditions, and up-to-date pricing.

b. Perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product category(ies).

Agencies can browse *GSA Advantage!* by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.gsa.gov>.

16. Use of Group 70 Schedules Contracts. In accordance with FAR 8.404:

a. Ordering activities can place orders of \$2,500 or less with any GSA Federal Supply Schedule contractor.

GSA has already determined the prices of items under these contracts to be fair and reasonable.

b. To reasonably ensure that a selection represents the best value and meets the agency's needs at the

lowest overall cost, before placing an order of more than \$2,500, an ordering activity should-

(1) Consider reasonably available information about products offered under Multiple Award Schedule

(MAS) contracts; this standard is met if the ordering activity does the following:

(i) Considers products and prices contained in any GSA MAS automated information system

(e.g. *GSA Advantage!*); or

(ii) If automated information is not available, reviews at least three (3) price lists.

(2) In selecting the best value item at the lowest overall cost (the price of the item plus administrative

costs), the ordering activity may consider such factors as --

(i) Special features of one item not provided by comparable items which are required in effective

program performance;

(ii) Trade-in considerations;

(iii) Probable life of the item selected as compared with that of a comparable item;

(iv) Warranty conditions; and

(v) Maintenance availability.

(3) Give preference to the items of small business concerns when two or more items at the same

delivered price will meet an ordering activity's needs.

c. MAS contractors will not be required to pass on to all schedule users a price reduction extended only to

an individual agency for a specific order.

There may be circumstances where an ordering activity finds it advantageous to request a price reduction, such as where the ordering activity finds that a schedule product is available elsewhere at a lower price, or where the quantity of an individual order clearly indicates the potential for obtaining a reduced price.

d. Ordering activities should document orders of \$2,500 or less by identifying the contractor the item was

purchased from, the item purchased, and the amount paid. For orders over \$2,500, MAS ordering files should be documented in accordance with internal agency practices. Agencies are encouraged to keep documentation to a minimum.

Please refer to the GSA Alpha List for GSA Pricing, Promotions, and Order Quantity information located at www.sony.com/government under the GSA Contract link.

132-8	GDMC520K	21" MONITOR
132-8	MDRE5L/1	Earphone Monitor
132-8	PCS1	Vcnf System
132-8	PCS1/COM	Vcnf System
132-8	PCS1/IPME	Vcnf System
132-8	PCS1/ISDN	Vcnf System
132-8	PCS1/ISDNME	Vcnf System
132-8	PCS320M1	6 site H.320 MCU Software
132-8	PCS323M1	6 site H.323 MCU Software
132-8	PCS6000IP	BASE UNIT W/SOFTWARE
132-8	PCSA1	Tabletop Microphone
132-8	PCSA300	AUDIO UNIT
132-8	PCSB768	ISDN Module
132-8	PCSDSB1	Data Solutions Box
132-8	PCSNT3/S	NETWORK TERMINATOR
132-8	RK1700	10M Connecting Cable for SXP700
132-8	RK1705	5M Connecting Cable for SXP700
132-8	RK1710	10M Connecting Cable
132-8	RK1713	3M Connecting Cable
132-8	SDMX82/B	18' LCD DISPLAY
132-8	SXA120	Expansion Board for SXM700A
132-8	SXA2U	Rack Mount Bracket for SXM700A
132-8	SXC100A	Chairman's Microphone Unit
132-8	SXC700A	Chairman's Microphone (multi language)
132-8	SXC750	Flush Mount Chairman's Microphone
132-8	SXD100A	Delegates Microphone Unit
132-8	SXD700A	DELEGATES MICROPHONE
132-8	SXD750	Flush Mount Delegates Microphone
132-8	SXE120	Expansion Unit for use w/ SXM700A
132-8	SXM10A	Audio Conf System Control Unit use w Vcnf
132-8	SXM700A	Multi language System Control Unit
132-8	SXC100A	Chairman's Microphone Unit
132-8	SXC700A	Chairman's Microphone (multi language)
132-8	SXP700	Interpreters Unit
132-8	UPAPSPAC	PICTURE STATION SYSTEM
132-8	UPAPSPAC/K	PICTURE STATION SYSTEM
132-8	UPCR46A	4" x 6" ROLL MEDIA
132-8	UPCR57A	5" x 7" ROLL MEDIA
132-8	UPDR100	DIGITAL COLOR PRINTER
132-8	VPLCS7	DATA PROJECTOR - ULTRA COMPACT
132-8	VPLCX70	COLOR LCD DATA PROJECTOR W/OUT TUNER
132-8	VPLCX85	LCD PROJECTOR
132-8	VPLEX1	COMPACT LCD PROJECTOR
132-8	VPLFX51	SUPERSMART LCD INSTALLATION PROJECTOR
132-8	VPLPX15	WIRELESS PROJECTOR
132-8	VPLPX35	2600 ANSI LUMEN LCD PROJECTOR
132-8	VPLPX40	LCD DATA PROJECTOR

SERVICE AREAS

ARIZONA

Tempe

Sony Service Company
2240 North Scottsdale Road
(602) 949-7669

CALIFORNIA

Burbank

Sony Service Company
4100 Riverside Drive, Suite A
(818) 842-7669

Costa Mesa

Sony Service Company
2729 South Bristol Street
(714) 549-4833

San Bruno

Sony Service Company
751 Camino Plaza
(415) 871-2810

San Diego

Sony Service Company
8975 Complex Drive
(619) 279-2724

San Jose

Sony Service Company
200 River Oaks Parkway
(408) 955-0444

COLORADO

Aurora
Sony Service Company
Havana Place Center
10740 East Iliff
(303) 755-7669

(301) 595-1815

FLORIDA

Hollywood
Sony Service Company
2850 N. 28 Terrace
(305) 920-5600

MASSACHUSETTS

Westwood
Sony Service Company
390 University Avenue
128 Westwood Industrial Center
(617) 329-5130

GEORGIA

Atlanta
Sony Service Company
120 Interstate N. Pkwy. E.
Suite 410
(404) 953-5871

ILLINOIS

Chicago
Sony Service Company
663 North Michigan Avenue
(312) 573-0059

Niles
Sony Service Company
7540 N. Caldwell Avenue
(708) 647-2400

Westmont
Sony Service Company
6036-38 S. Cass Avenue
(708) 969-0049

KANSAS

Overland Park
Sony Service Company
11712 W. 95th Street
(913) 888-2622

MARYLAND

Beltsville
Sony Service Company
5300 Sunnyside Avenue

SERVICE AREAS *(continued)*

MICHIGAN

Novi

Sony Service Company
43304 Eleven Mile Road
(810) 344-4044

MINNESOTA

St. Louis Park

Sony Service Company
4300 West 36 1/2 Street
(612) 920-8000

MISSOURI

St. Louis

Sony Service Company
11477 Page Service Drive
(314) 432-7669

NEW JERSEY

Paramus

Sony Service Company
140 Route 17 North
(201) 261-0099

Union

Sony Service Company
1701 Morris Avenue
(908) 687-5555

PENNSYLVANIA

King of Prussia

Sony Service Company
651 Park Avenue
(610) 768-8850

Wexford

Sony Service Company
10610 Perry Highway (Rt. 19N)
(412) 935-8466

TEXAS

Dallas

Sony Service Company
7517 Campbell Rd., Suite 500
(214) 931-2497

Houston

Sony Service Company
9630 Westheimer
(713) 783-8761

WASHINGTON

Seattle

Sony Service Company
835 S. Fidalgo Street
(206) 762-6500

Authorized Resellers SONY ACCOUNT MANAGER CONTACT INFORMATION

To speak with a Sony Government Account Manager, please contact:

Government Sales Group
9901 Business Parkway
Lanham, MD 20706
Phone: (301) 577-4857
Email: government.orders@am.sony.com



The following dealers are Authorized Resellers for Sony under this contract; however, resellers are restricted to selling only those product categories of Sony products that they may resell to the general public. While the following list identifies each reseller's authorized product categories, prior to ordering Buyers should confirm the reseller has access to the specific product desired or should contact Sony Government Sales for assistance at (301) 577-4857.

Please note that VAIO orders can be placed through eSolutions. www.sony.com/esolutions

Name	Address 1	Address 2	City	St.	Zip	Phone
Advanced Audio Visual Sales, Inc.	208 Carter Dr.	STE. 7	West Chester	PA	19382	610-696-7700
Armato's Photo Services, Inc.	67-16 Myrtle Ave		Glendale	NY	11385	718-628-6800
Audio Fidelity Communications	3900 Gaskins Road		Richmond	VA	23233	804-273-9100
Audio Visual Innovations, Inc.	6313 Benjamin Road	STE. 110	Tampa	FL	33634	813-884-7168
Audiovisual, Inc.	8052 Flint Street		Lenexa	KS	66214	
A-VIDD Electronics Co.	3920 Gilman Street		Long Beach	CA	90815	562-498-7776
B & H Foto & Electronics Corp.	349 West 33 rd Street		New York	NY	10001	
BC Group, LLC	3607 Parkway Lane	STE. 300	Norcross	GA	30092	770-209-8600
Audio-Video Corp.	213 Broadway		Albany	NY	12204	518-449-7213
CEAVCO Audio-Visual Company, Inc.	6240 West 54th Avenue		Arvada	CO	80002	303-539-3400
CIM Audio Visual, Inc.	4660 Progress Drive		Columbus	IN	47201	812-372-3693
Clark-Powell Associates, Inc.	110 Regent Drive		Winston-Salem	NC	27103	
Commercial Computer Services, Inc.	17350 North Hartford Drive		Scottsdale	AZ	85255	
Disk-O-Tape, Inc.	23775 Mercantile Road		Cleveland	OH	44122	216-765-8273
Diversified Security Solutions	280 Midland Avenue		Saddle Brook	NJ	07663	
Dotworkz	3688 Midway Drive		San Diego	CA	92110	619-224-5483
Electronic Technologies Corp.	43 Mill Street		Dover Plains	NY	12522	845-877-3400
Elkins & Associates, Inc.	2701 NW Vaughn Street	Suite 457	Portland	OR	97210	503-227-3336
Incom, LLC	161 Austin Avenue		Marietta	GA	30060	770-422-3748
Industrial Video Corporation	14885 Sprague Road		Cleveland	OH	44136	440-891-9440
Levin Professional Services, Inc.	11242 Grandview Avenue		Wheaton	MD	20902	301-942-6800
Lubbock Audio Visual, Inc.	2120 Avenue Q		Lubbock	TX	79411	806-744-2559
Snader and Assoc., Inc.	101 Glacier Point Rd	Suite A	San Rafael	CA	94912	
Northern Video Systems, Inc.	4465 Granite Drive		Rocklin	CA	95677	800-366-4472
OPELCO (Optical Elements	105 Executive Drive,	STE 100	Dulles	VA	20166	703-471-0080
Professional Products,	9116 Gaither Road		Gaithersburg	MD	20877	240-864-4000
Southern Electronics Supply, Inc.	1909 Tulane Avenue		New Orleans	LA	70112	504-524-2343
Swiderski Electronics, Inc.	800 West Thorndale Avenue		Itasca	IL	60143	630-787-0800
Target Sales, Inc.	19560 Amaranth Dr.		Germantown	MD	20874	800-873-5528
VMI Company of St. Louis	2268 Welsch	Industrial Dr.	Saint Louis	MO	63146	314-569-1334

Authorized Resellers

Unilux, LTD.	7845 D Airpark Rd.		Gaithersburg	MD	20879	301-258-7318
Video Service Of America, Inc.	301 Oak Creek Drive		Lincoln	NE	68528	800-888-2140
VMI, Inc.	211 E. Weddell Drive		Sunnyvale	CA	94089	408-745-1700
G-C Video, Inc.	425 Eubank Blvd. NE		Albuquerque	NM	87192	

To place an order, please contact a Sony Authorized Reseller or use this order form to place a credit card order directly with Sony Electronics Inc.

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SONY[®]

Sony Electronics Inc.
Broadcast and Professional Company
Government and Contracts Administration
1 Sony Drive
Park Ridge, New Jersey 07656 GSD

Model	Description	Minimum Qty	Qty.	GSA Price	GSA Temp			GSA Schedule #
					Promo Price	Temp Promo Period		
GDMC520K	21" MONITOR		ANY	\$1,693.00				GS-35F-4259D (IT)
MDRE5L/1	Earphone Monitor		ANY	\$13.00				GS-35F-4259D (IT)
PCS1	Vcnf System		ANY	\$3,598.10				GS-35F-4259D (IT)
PCS1/COM	Vcnf System		ANY	\$7,767.00				GS-35F-4259D (IT)
PCS1/IPME	Vcnf System		ANY	\$5,164.00				GS-35F-4259D (IT)
PCS1/ISDN	Vcnf System		ANY	\$4,637.00				GS-35F-4259D (IT)
PCS1/ISDNME	Vcnf System		ANY	\$6,202.00				GS-35F-4259D (IT)
PCS320M1	6 site H.320 MCU Software		ANY	\$1,565.00				GS-35F-4259D (IT)
PCS323M1	6 site H.323 MCU Software		ANY	\$1,565.00				GS-35F-4259D (IT)
PCS6000IP	BASE UNIT W/SOFTWARE		ANY	\$8,841.00				GS-35F-4259D (IT)
PCSA1	Tabletop Microphone		ANY	\$327.00				GS-35F-4259D (IT)
PCSA300	AUDIO UNIT		ANY	\$259.00				GS-35F-4259D (IT)
PCSB768	ISDN Module		ANY	\$1,038.00				GS-35F-4259D (IT)
PCSDSB1	Data Solutions Box		ANY	\$1,293.60				GS-35F-4259D (IT)
PCSNT3/S	NETWORK TERMINATOR		ANY	\$328.00				GS-35F-4259D (IT)
RK1700	10M Connecting Cable for SXP700		ANY	\$115.00				GS-35F-4259D (IT)
RK1705	5M Connecting Cable for SXP700		ANY	\$79.00				GS-35F-4259D (IT)
RK1710	10M Connecting Cable		ANY	\$115.00				GS-35F-4259D (IT)
RK1713	3M Connecting Cable		ANY	\$79.00				GS-35F-4259D (IT)
SDMX82/B	18" LCD DISPLAY		ANY	\$705.00				GS-35F-4259D (IT)
SXA120	Expansion Board for SXM700A		ANY	\$491.00				GS-35F-4259D (IT)
SXA2U	Rack Mount Bracket for SXM700A		ANY	\$65.00				GS-35F-4259D (IT)
SXC100A	Chairmans Microphone Unit		ANY	\$327.00				GS-35F-4259D (IT)
SXC700A	Chairmans Microphone (multi language)		ANY	\$524.00				GS-35F-4259D (IT)
SXC750	Flush Mount Chairmans Microphone		ANY	\$553.00				GS-35F-4259D (IT)
SXD100A	Delegates Microphone Unit		ANY	\$278.00				GS-35F-4259D (IT)
SXD700A	DELEGATES MICROPHONE		ANY	\$426.00				GS-35F-4259D (IT)
SXD750	Flush Mount Delegates Microphone		ANY	\$426.00				GS-35F-4259D (IT)
SXE120	Expansion Unit for use w/ SXM700A		ANY	\$1,637.00				GS-35F-4259D (IT)
SXM10A	Audio Conf System Control Unit use w Vcnf		ANY	\$1,277.00				GS-35F-4259D (IT)
SXM700A	Multi language System Control Unit		ANY	\$2,161.00				GS-35F-4259D (IT)
SXP700	Interpreters Unit		ANY	\$1,146.00				GS-35F-4259D (IT)
UPAPSPAC	PICTURE STATION SYSTEM		ANY	\$5,396.00				GS-35F-4259D (IT)
UPAPSPAC/K	PICTURE STATION SYSTEM		ANY	\$7,196.00				GS-35F-4259D (IT)
UPCR46A	4" x 6" ROLL MEDIA		1-24	\$134.00				GS-35F-4259D (IT)
UPCR46A	4" x 6" ROLL MEDIA		25+	\$111.00				GS-35F-4259D (IT)
UPCR57A	5" x 7" ROLL MEDIA		1-24	\$156.00				GS-35F-4259D (IT)
UPCR57A	5" x 7" ROLL MEDIA		25+	\$135.00				GS-35F-4259D (IT)
UPDR100	DIGITAL COLOR PRINTER		01-24	\$2,952.00	\$1,197.00	11/01/04- 03/28/05		GS-35F-4259D (IT)
UPDR100	DIGITAL COLOR PRINTER		25+	\$2,952.00	\$1,088.00	11/01/04- 03/28/05		GS-35F-4259D (IT)
VPLCS7	DATA PROJECTOR - ULTRA COMPACT		ANY	\$1,350.00	\$1,309.00	10/29/04-03/28/05		GS-35F-4259D (IT)
VPLCX70	COLOR LCD DATA PROJECTOR W/OUT TUNER		ANY	\$1,634.00	\$1,585.00	11/01/04- 03/28/04		GS-35F-4259D (IT)
VPLCX85	LCD PROJECTOR		ANY	\$2,965.00	\$2,876.00	10/29/04-03/28/05		GS-35F-4259D (IT)
VPLEX1	COMPACT LCD PROJECTOR		ANY	\$1,492.00	\$1,447.00	10/29/04-03/28/05		GS-35F-4259D (IT)
VPLFX51	SUPERSMART LCD INSTALLATION PROJECTOR		ANY	\$7,380.00	\$7,159.00	10/29/04-03/28/05		GS-35F-4259D (IT)
VPLPX15	WIRELESS PROJECTOR		ANY	\$3,707.00	\$3,595.00	10/29/04-03/28/05		GS-35F-4259D (IT)
VPLPX35	2600 ANSI LUMEN LCD PROJECTOR		ANY	\$3,090.00	\$2,997.00	10/29/04-03/28/05		GS-35F-4259D (IT)
VPLPX40	LCD DATA PROJECTOR		ANY	\$4,441.00	\$4,308.00	10/29/04-03/28/05		GS-35F-4259D (IT)